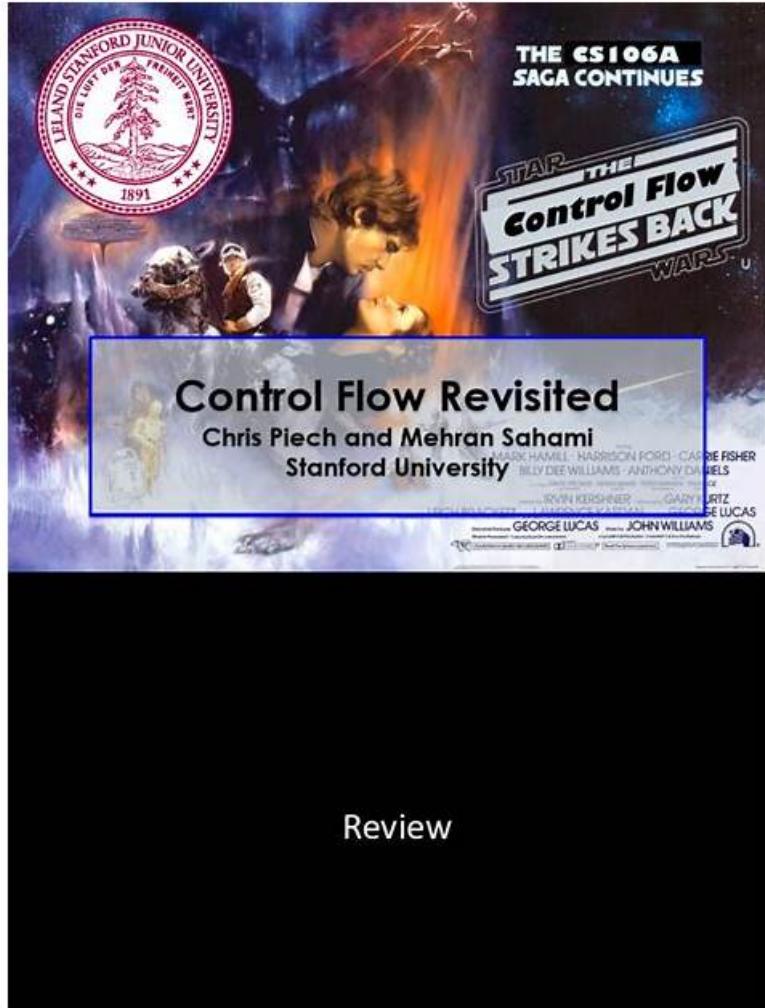


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SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q67-Q72):

NEW QUESTION # 67

Which unified planning processes' data is commonly reviewed in SAP IBP for sales and operations? Note: There are 2 correct answers to this question.

- A. Consensus Demand Plan
- B. Constrained Demand Plan
- C. Global Demand Plan
- D. Inventory Plan

Answer: A,D

Explanation:

SAP IBP for Sales and Operations Planning (S&OP) unifies demand, supply, and inventory processes, with key data reviewed in the S&OP cycle, per SAP IBP's S&OP documentation.

* Option A: Global Demand Plan This is incorrect. "Global Demand Plan" is not a standard term in SAP IBP S&OP; it's typically "Consensus Demand Plan" after collaboration.

* Option B: Constrained Demand Plan This is incorrect. Constrained demand is more relevant to supply planning or response, not the unified S&OP review process.

* Option C: Inventory Plan This is correct. The Inventory Plan (e.g., safety stock, target inventory) is reviewed in S&OP to ensure alignment with demand and supply, a key unified process, per SAP IBP's documentation.

* Option D: Consensus Demand Plan This is correct. The Consensus Demand Plan, finalized after S&OP collaboration, is a central data point reviewed to balance supply and inventory, per SAP IBP's S&OP workflow.

Thus, C and D are commonly reviewed in S&OP, per SAP IBP's official processes.

NEW QUESTION # 68

What does ABC/XYZ segmentation allow you to do? Note: There are 2 correct answers to this question.

- A. Choose time-independent key figures as segmentation measures
- B. Use forecasting algorithms that are specific to seasonal demands of SKUs in the segment "B"
- C. Substitute missing values in case of sporadic demands
- D. Identify inventory items that require closer attention

Answer: A,D

Explanation:

ABC/XYZ segmentation in SAP IBP is a demand planning tool to classify products based on value (ABC, e.g., revenue contribution) and demand variability (XYZ, e.g., forecast accuracy). It's used to prioritize planning efforts and optimize inventory.

* Option A: Substitute missing values in case of sporadic demands This is incorrect. ABC/XYZ segmentation classifies products but doesn't inherently substitute missing values. Sporadic demand handling is managed by demand sensing or specific forecast models, not segmentation itself.

* Option B: Choose time-independent key figures as segmentation measures This is correct. In SAP IBP, segmentation measures (e.g., sales value for ABC, coefficient of variation for XYZ) can be time-independent key figures (e.g., total annual revenue, average variability). These are configured in the ABC/XYZ Segmentation app, allowing static or dynamic analysis, as per SAP's demand planning documentation.

* Option C: Identify inventory items that require closer attention This is correct. ABC classifies high-value items (A) versus low-value (C), while XYZ identifies stable (X) versus erratic (Z) demand.

Combining them (e.g., AX = high-value, stable) highlights items needing focus (e.g., AZ = high-value, erratic), aiding inventory and planning prioritization-a core feature of SAP IBP segmentation.

* Option D: Use forecasting algorithms that are specific to seasonal demands of SKUs in the segment "B" This is incorrect. ABC/XYZ segmentation doesn't directly dictate forecasting algorithms or tie them to specific segments like "B" (moderate value). Forecast models (e.g., seasonal ARIMA) are configured separately in demand planning, not as a segmentation output.

Thus, B and C reflect SAP IBP's ABC/XYZ segmentation capabilities per official documentation.

NEW QUESTION # 69

You have set up a planning area, and data is now available. You adjust the necessary time profile settings and run a consistency check. Which settings can you change and still run a successful consistency check? Note:

There are 2 correct answers to this question.

- A. Add a new time profile level to the time profile
- B. Change the description of an attribute in the time profile
- C. Change the past and future horizon of the level in the time profile
- D. Change the numbering hierarchy of the period IDs in the time profile

Answer: B,C

Explanation:

The consistency check in SAP IBP ensures the planning area's configuration (e.g., time profile, key figures) is valid. Changes to the time profile must maintain structural integrity, as per SAP IBP's configuration rules.

* Option A: Add a new time profile level to the time profile This is incorrect. Adding a new level (e.g., quarter) requires updating key figure planning levels and data, potentially breaking consistency until fully aligned.

* Option B: Change the numbering hierarchy of the period IDs in the time profile This is incorrect.

Altering period ID numbering (e.g., PERIODID0 to PERIODID1) disrupts existing data mappings, causing consistency check failures.

* Option C: Change the past and future horizon of the level in the time profile This is correct.

Adjusting the horizon (e.g., extending from 12 to 24 months) affects data visibility but not structural consistency, allowing a successful check, per SAP IBP's time profile documentation.

* Option D: Change the description of an attribute in the time profile This is correct. The description (e.g., "Week" to "Weekly") is metadata and doesn't impact data integrity, ensuring a successful consistency check, per SAP IBP's configuration flexibility.

Thus, C and D are safe changes, per SAP IBP's official consistency check behavior.

NEW QUESTION # 70

Which constraints are taken into account by the Time-Series-Based Supply Planning Heuristic (Infinite)?

Note: There are 3 correct answers to this question.

- A. Transportation lead time
- B. Aggregated constraints
- C. Maximum lot size
- D. Minimum lot size
- E. Adjusted transportation receipts

Answer: A,D,E

Explanation:

The Time-Series-Based Supply Planning Heuristic (Infinite) in SAP IBP generates an unconstrained supply plan, ignoring capacity limits (e.g., resource availability) but respecting logistical and material constraints.

"Infinite" indicates infinite capacity, not infinite disregard for all constraints.

* Option A: Adjusted transportation receipts This is correct. Adjusted transportation receipts (e.g., confirmed receipts adjusted for delays) are considered as inputs to ensure the heuristic aligns supply with available stock movements, a standard feature in SAP IBP's time-series planning.

* Option B: Aggregated constraints This is incorrect. Aggregated constraints (e.g., total capacity across locations) imply finite limits, which the infinite heuristic does not enforce. It focuses on detailed, not aggregated, constraints.

* Option C: Maximum lot size This is incorrect. While maximum lot size is a constraint in finite heuristics or optimization, the infinite heuristic does not cap production or transportation quantities, focusing instead on minimums and lead times.

* Option D: Transportation lead time This is correct. The heuristic respects transportation lead times (from Transportation Lane master data) to schedule supply receipts accurately across the planning horizon, a core logistical constraint in SAP IBP.

* Option E: Minimum lot size This is correct. Minimum lot size (from Production Source or Transportation Lane) ensures that planned quantities meet minimum thresholds, a constraint enforced even in infinite planning to reflect realistic batch sizes.

Thus, A, D, and E are constraints respected by the Time-Series-Based Supply Planning Heuristic (Infinite), per SAP IBP's supply planning documentation.

NEW QUESTION # 71

You need to use your resource cost-effectively with a certain minimum use, even if it means producing more than demand. Which solutions would apply to this scenario? Note: There are 2 correct answers to this question.

- A. Capacity leveling will be possible for production and storage resources
- **B. Excess stock can be generated and will need to be staged in an overflow warehouse**
- C. Minimum capacity utilization will result in pull production
- **D. Balance can be achieved between excessive prebuild and minimum use by incorporating violation costs**

Answer: B,D

Explanation:

This scenario involves optimizing resource use with a minimum threshold, potentially overproducing, in SAP IBP's supply planning, per its documentation.

* Option A: Excess stock can be generated and will need to be staged in an overflow warehouse This is correct. Overproduction to meet minimum use generates excess stock, requiring storage (e.g., overflow warehouse), a practical outcome, per SAP IBP's planning behavior.

* Option B: Capacity leveling will be possible for production and storage resources This is incorrect.

Capacity leveling (smoothing production) is a PP/DS feature, not standard in IBP's time-series planning.

* Option C: Balance can be achieved between excessive prebuild and minimum use by incorporating violation costs This is correct. The Supply Optimizer can balance minimum utilization (via costs) and excess production (via inventory costs), a supported solution, per SAP IBP's optimization features.

* Option D: Minimum capacity utilization will result in pull production This is incorrect. Pull production (demand-driven) contradicts producing beyond demand; this scenario aligns with push logic.

Thus, A and C apply, per SAP IBP's official supply planning capabilities.

NEW QUESTION # 72

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