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## **SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q32-Q37):**

### **NEW QUESTION # 32**

You are a consultant on an SAP S/4HANA Cloud greenfield project.

Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- A. Stability
- B. Efficiency
- C. Accuracy
- D. Timeliness

**Answer: A,B**

### **NEW QUESTION # 33**

In your pricing procedure you have several condition types for a price such as PRO0, PR02, PN00 and HM00. Only one of these prices is taken into account. Which setting causes this behavior?

- A. Header condition
- B. Condition function
- C. Exclusion indicator
- D. Condition class

**Answer: D**

### **NEW QUESTION # 34**

How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of plant and storage location.
- B. It is linked to a combination of plant and shipping point.
- C. It is linked to a combination of plant and distribution channel.
- D. It is linked to a combination of sales area and plant.

**Answer: A**

### **NEW QUESTION # 35**

Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. It is possible to maintain one condition column cell with multiple result column cells for each table row.
- B. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- C. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- D. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.

**Answer: D**

### **NEW QUESTION # 36**

How do you restrict the reasons for rejection for a sales document?

- A. Assign the permitted reasons for rejection to the relevant sales item category.
- B. Specify the permitted reasons for rejection in the customer material info record.
- C. Assign the permitted reasons for rejection to the relevant sales document type.
- D. Specify the permitted reasons for rejection in the relevant customer master.

**Answer: A**

## NEW QUESTION # 37

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