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Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q152-Q157):

NEW QUESTION # 152

A consultant is building an agent console for an insurance company using FlexCards to provide a 360-degree view of its customers.

An Integration Procedure will be used to retrieve Account, Opportunity, and Contract data. The agent wants the following information displayed:

- * Account information including account name, phone, and website
- * Active opportunities related to the Account
- * Active insurance policies related to the Account
- * The ability to view and renew policies

How should the consultant design the FlexCards to meet these requirements?

- **A. Parent FlexCard with multiple Child Flex Cards and Card Actions**
- B. Parent FlexCard with single Child and Card Actions
- C. Parent FlexCard with multiple Child and different Card States
- D. Parent FlexCard with single Child and multiple Card States

Answer: A

Explanation:

The consultant should design the FlexCards as follows to meet the requirements:

Parent FlexCard with multiple Child Flex Cards and Card Actions. A Parent FlexCard is a construct in Financial Services Cloud that allows you to display information from one record in a card-like format on a Lightning page. A Child FlexCard is a construct in Financial Services Cloud that allows you to display information from related records in a card-like format within a Parent FlexCard. A Card Action is a construct in Financial Services Cloud that allows you to perform actions on a record from within a FlexCard, such as edit, delete, renew, or view details. You can use Parent FlexCards, Child FlexCards, and Card Actions to create an agent console that provides a 360-degree view of your customers and enables quick actions on their records. Verified References: : Salesforce Help Article [6] : Salesforce Help Article [7] : Salesforce Help Article [8]

NEW QUESTION # 153

Cumulus Insurance has created a Delegated Administrator group for its franchise users to reduce the workload on head office support staff.

Which three functions should be added to the Delegated Administrator group?

- A. Modify permission sets.
- **B. Create and manage membership of specified public groups.**
- **C. Unlock users.**
- **D. Assign or remove permission sets for users in their delegated groups.**
- E. Set organization-wide sharing defaults on custom objects.

Answer: B,C,D

Explanation:

The following functions should be added to the Delegated Administrator group for its franchise users:

Unlock users, which is a function that allows delegated administrators to unlock users who have been locked out due to incorrect login attempts or password expiration.

Assign or remove permission sets for users in their delegated groups, which is a function that allows delegated administrators to grant or revoke additional permissions for users in their delegated groups by using permission sets.

Create and manage membership of specified public groups, which is a function that allows delegated administrators to create public groups for sharing purposes and add or remove users from those groups.

NEW QUESTION # 154

Which step is required to give a group of users access to a Financial Deal?

- A. Change organization-wide defaults (OWD) sharing on the Financial Deal object to Public Read/Write.
- B. Update Industries Settings to give users access to the Financial Deal object.
- C. Create a Financial Deal permission set and assign it to the users that should have access to Financial Deals.
- **D. Share a financial deal record with a group by adding them as participants to the record from the Financial Deal Participants related list,**

Answer: D

Explanation:

To give a group of users access to a Financial Deal, you need to share a financial deal record with a group by adding them as participants to the record from the Financial Deal Participants related list. The Financial Deal Participants related list is a custom related list on the Financial Deal object that allows you to add users, groups, or queues as participants of a financial deal. Participants can have different roles and access levels for a financial deal, such as Owner, Collaborator, Viewer, or Approver. By adding a group as a participant, you can grant access to all the members of that group for a specific financial deal. Verified References: : Salesforce Help Article [6] : Salesforce Help Article [7]

NEW QUESTION # 155

One administrator user at a financial services company needs to help management build reports and gain insights into business performance by including branch management reportable objects.

Which two considerations should the administrator include when configuring the report?

- **A. Bankers with Branches with Opportunities, Accounts, Leads, and Contacts report types are available for creating reports with Branch Unit Related Records.**
- B. When Branch Unit is the primary object, the administrator can select Branch Unit Customers or Branch Unit Related Records as related objects.
- **C. The reportable objects include Banker, Branch Unit, Branch Unit Related Records, and Branch Unit Customer.**
- D. Branch Unit Related Record report types have related object names including Lead, Account, and Contact but exclude Financial Account.

Answer: A,C

Explanation:

The following considerations should be included when configuring the report with branch management reportable objects: Bankers with Branches with Opportunities, Accounts, Leads, and Contacts report types are available for creating reports with Branch Unit Related Records. These are standard report types that allow users to create reports that show data from Banker, Branch Unit, Opportunity, Account, Lead, Contact, and Branch Unit Related Record objects.

The reportable objects include Banker, Branch Unit, Branch Unit Related Records, and Branch Unit Customer. These are custom objects that are part of the branch management feature in Financial Services Cloud. Banker is an object that represents a banker or an employee who works at a branch unit. Branch Unit is an object that represents a physical location where bankers provide services to customers. Branch Unit Related Record is an object that represents a record that is related to a branch unit, such as an opportunity, an account, a lead, or a contact. Branch Unit Customer is an object that represents a customer who has a relationship with a branch unit.

When Branch Unit is the primary object, the administrator can select Branch Unit Customers or Branch Unit Related Records as related objects. This means that the administrator can create reports that show data from Branch Unit and its related objects by using lookup fields or junction objects

NEW QUESTION # 156

A financial services company would like its users to be able to relate two business accounts. What should the administrator configure to meet the requirement?

- A. Create a new Account Reciprocal Role for the required value.
- B. Update the Role picklist on the Account-Contact Relationship object with new value.
- C. Create a new Contact Reciprocal Role for the required value.
- **D. Update the Role picklist on the Account-Account Relationship object with new value.**

Answer: D

Explanation:

To configure Financial Services Cloud to allow users to relate two business accounts, the administrator should update the Role picklist on the Account-Account Relationship object with new value. The Role picklist is a field on the Account-Account Relationship object that defines the type of relationship between two accounts, such as Household Member, Business Owner, Trustee, or Friend. The Role picklist is used to filter and display the account-account relationships in the Actionable Relationship Center (ARC). To update the Role picklist, you need to go to Setup > Object Manager > Account-Account Relationship > Fields & Relationships > Role and add or remove values according to your business needs. Verified References: : Salesforce Help Article [10] : Salesforce Help Article [11]

NEW QUESTION # 157

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