

# Business-Education-Content-Knowledge-5101 Reliable Exam Materials & Formal Business-Education-Content-Knowledge-5101 Test

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## Business Education Content Knowledge (5101) Study Questions and Answers

According to research, the competency most needed for success in most business occupations today is

- A.computer literacy
- B.communication skills
- C.records management
- D.time management  B.communication skills

Option (B) is correct. Computer literacy, records management, and time management are all skills that can be taught and improved by a business. Communication skills are the one competency that employees must possess as they enter the job.

An employee is concerned about the conduct of a colleague. Which of the following is the most appropriate way for the employee to address the matter?

- A.E-mailing the colleague about the problem and sending a copy to the supervisor
- B.Writing a letter to the colleague and filing a copy with the office manager
- C.Ignoring the problem and focusing on a positive aspect of the colleague
- D.Setting up a face-to-face meeting with the colleague and discussing the problem  D.Setting up a face-to-face meeting with the colleague and discussing the problem

Option (D) is correct. A face-to-face meeting permits both parties to exchange ideas, view nonverbal cues, and move more quickly to solving the problem.

Of the following, which primarily benefits an American multinational company?

- A.Implementation of a positive trade agenda
- B.Enactment of policies that reduce foreign direct investments
- C.Increased competition with foreign state-owned enterprises
- D.Exclusion from global supply chains  A.Implementation of a positive trade agenda

Option (A) is correct. A positive trade agenda is beneficial to American multinational companies.

Melinda's mother left a detailed will describing her wishes regarding the division of her real and personal property. Which of the following courts will administer the will and estate?

- A.Municipal court
- B.Circuit court
- C.Federal district court
- D.Probate court  D.Probate court

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### PRAXIS Praxis Business Education: Content Knowledge (5101) Exam Sample Questions (Q24-Q29):

#### NEW QUESTION # 24

Which of the following types of interviews should be conducted to ensure that assessments by key people are included in the hiring process?

- A. Behavioral interviews
- B. Structured interviews
- C. Sequential interviews
- D. Stress interviews

**Answer: C**

Explanation:

Sequential interviews involve multiple interviewers, often key stakeholders, assessing a candidate in separate sessions, ensuring diverse perspectives in the hiring process. Option A (behavioral interviews) focuses on past behavior but does not inherently include multiple assessors. Option B (stress interviews) tests candidate resilience, not broad assessment. Option D (structured interviews) uses standardized questions but does not guarantee multiple evaluators. This question aligns with the Communication and Career Development category, focusing on hiring practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Communication and Career Development; Human Resource Management, Chapter 7.

#### NEW QUESTION # 25

Which of the following business education practices would effectively produce graduates with marketable employment skills?

- A. Creating an itemized list of students currently enrolled in the program
- B. Keeping abreast of changes in computer software
- C. Maintaining enrollments at consistently high levels
- D. Keeping a checklist of equipment and materials to be ordered on an annual basis

**Answer: B**

Explanation:

Keeping abreast of changes in computer software ensures students learn current, relevant technology skills, enhancing their employability in modern workplaces. Option B (high enrollments) focuses on quantity, not skill quality. Option C (student list) is administrative, not skill-focused. Option D (equipment checklist) supports infrastructure, not direct skill development. This question aligns with the Professional Business Education category, emphasizing curriculum relevance.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Professional Business Education; Career and Technical Education, Chapter 3.

#### NEW QUESTION # 26

In Jennifer's workplace, employees are encouraged to participate in problem-solving and quality improvement. Which of the following is true about Jennifer's employer?

- A. Her employer needs to be more proactive.
- B. Her employer takes a hands-off approach.

- C. Her employer risks encouraging power struggles.
- D. Her employer practices employee empowerment.

**Answer: D**

Explanation:

Encouraging employee participation in problem-solving and quality improvement reflects employee empowerment, where workers are given authority and responsibility to contribute to organizational goals.

Option A (power struggles) is a potential risk but not the primary outcome. Option C (more proactive) is incorrect, as the employer is already proactive. Option D (hands-off) contradicts active encouragement. This question aligns with the Management and Marketing category, emphasizing management practices.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Management and Marketing: Management: Leading & Collaborating, Chapter 14.

#### **NEW QUESTION # 27**

Which of the following file extensions indicates that the data are compressed?

- A. .exe
- B. .xml
- C. .zip
- D. .epub

**Answer: C**

Explanation:

The .zip file extension indicates a compressed file, reducing file size for storage or transfer using formats like ZIP. Option A (.exe) denotes executable programs. Option B (.epub) is for e-books. Option D (.xml) is for structured data, not compression. This question falls under the Information Technology category, focusing on file formats.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Information Technology; Introduction to Business Information Systems, Chapter 6.

#### **NEW QUESTION # 28**

Which of the following types of statements is referred to as a picture of a company in the future?

- A. Vision statement
- B. Closing statement
- C. Mission statement
- D. Value statement

**Answer: A**

Explanation:

A vision statement describes a company's future aspirations, providing a long-term picture of what it aims to become. Option A (closing statement) is not a business term in this context. Option B (mission statement) defines the company's purpose and current operations. Option C (value statement) outlines core beliefs or principles. This question aligns with the Entrepreneurship category, emphasizing strategic planning.

Reference:ETS Praxis Business Education: Content Knowledge (5101) Study Companion, Section on Entrepreneurship; Strategic Management, Chapter 2.

#### **NEW QUESTION # 29**

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