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Salesforce Nonprofit-Cloud-Consultant certification exam covers a range of topics related to the Salesforce Nonprofit Cloud, including fundraising and donor management, program management, and volunteer management. Nonprofit-Cloud-Consultant Exam also covers topics related to data management, analytics, and reporting, as well as best practices for working with nonprofit organizations.

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The Salesforce Nonprofit-Cloud-Consultant is a very prestigious certificate that is considered a guarantee of a well-paid job in a reputed tech firm. Most candidates attempting the Salesforce Certified Nonprofit Cloud Consultant Exam test are nervous. Very few applicants can earn the Salesforce Certified Nonprofit Cloud Consultant Exam Nonprofit-Cloud-Consultant certificate on their first attempts because of the challenging level of topics included in the Salesforce Nonprofit-Cloud-Consultant test. PracticeTorrent Nonprofit-Cloud-Consultant actual dumps help applicants in clearing the test very easily.

Salesforce Nonprofit-Cloud-Consultant Certification Exam is a valuable credential for professionals who work with nonprofit organizations. It covers a range of topics related to the Salesforce Nonprofit Cloud, and passing the exam demonstrates a deep understanding of Salesforce technology and best practices for working with nonprofit organizations.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q121-Q126):

NEW QUESTION # 121

Which resource should the consultant recommend to a non-profit organization to suggest new features in NPSP?

- A. Salesforce AppExchange
- B. Salesforce Help
- C. Power of Us Hub
- D. Trailblazer Community

Answer: C

NEW QUESTION # 122

A nonprofit organization is using Care Plans in Nonprofit Cloud to manage interactions with clients. The organization has standard Care Plan Templates set up but must often add additional elements to a Care Plan based on a client's specific needs. What can be manually added directly to a Care Plan?

- A. Document Checklists and Document Templates
- **B. Goal Assignments and Benefit Assignments**
- C. Programs and Program Enrollments

Answer: B

Explanation:

In Nonprofit Cloud Case Management, a Care Plan is the central roadmap for a client's journey toward a specific outcome. While Care Plan Templates provide a standardized starting point, the philosophy of person-centered care requires that these plans be customizable to the unique circumstances of each participant.

A Care Plan is structurally composed of two primary "actionable" building blocks:

* **Goal Assignments:** These represent the milestones the client is working toward (e.g., "Secure Stable Housing" or "Complete GED"). While a template might include five standard goals, a caseworker can manually add a sixth Goal Assignment that is unique to that client's specific barriers.

* **Benefit Assignments:** These are the services or resources provided to help the client achieve their goals (e.g., "Rental Assistance" or "Weekly Tutoring"). A caseworker can manually link additional Benefits to a Care Plan to ensure the participant has the specific support they need.

Step-by-Step Customization Workflow:

* **Template Application:** The caseworker begins by applying a standard template, which populates the Care Plan with a set of pre-defined goal and benefit assignments.

* **Assessment Review:** After a Dynamic Assessment, the caseworker identifies an unmet need.

* **Manual Entry:** Within the Care Plan interface, the caseworker clicks "New" on the Goal Assignment related list to create a custom goal. They then do the same for Benefit Assignments to link the client to a specific service.

* **Linking:** The caseworker can then link the manual Benefit Assignment to the manual Goal Assignment to show exactly how that service contributes to the client's progress.

Option B is incorrect because Programs and Program Enrollments are the broader containers that a client is part of. While a Care Plan exists within the context of an enrollment, you don't "add an enrollment" to a plan; rather, the plan is a subset of the enrollment. Option A refers to compliance and document tracking, which are managed via Action Plans, not the core clinical/social service logic of the Care Plan itself.

NEW QUESTION # 123

A nonprofit using NPSP manages scholarship funds for students. A donor indicates they want to split their gift between two scholarship funds.

Which solution should the consultant recommend to meet the requirement?

- A. Partial Soft Credit
- **B. GAU Allocations**
- C. Automated Soft Credits
- D. Campaign Hierarchy

Answer: B

Explanation:

When a donor wants to split their gift between two scholarship funds, the consultant should recommend using GAU Allocations:

* **GAU Allocations:**

* **General Accounting Unit (GAU) Allocations** in NPSP (Nonprofit Success Pack) allow for the distribution of a single donation across multiple funds or purposes. This feature supports detailed tracking and reporting on how donations are allocated.

Reference: CertGod-NONPROFIT-CLOUD-CONSULTANT.pdf - Question 54, explains that GAU Allocations are designed to handle situations where a single donation needs to be split among different funds or purposes, making it the ideal solution for this requirement.

NEW QUESTION # 124

A nonprofit wants to run an enrollment report for its education classes.

Which Program Management Module object should the consultant use to build the report?

- A. Service Delivery
- B. Program Cohort
- C. Service
- **D. Program Engagement**

Answer: D

Explanation:

To run an enrollment report for education classes in Salesforce using the Program Management Module (PMM), the "Program Engagement" object is the most appropriate. Here are the steps to create such a report:

* Understand Program Engagements:

* Program Engagements track the relationship between a participant (Contact) and the program (Program) they are enrolled in. This object captures key details like enrollment status, start and end dates, and related services.

* Create a Custom Report Type:

* Navigate to Setup > Report Types.

* Click "New Custom Report Type."

* Select "Program Engagement" as the primary object.

* Define the relationships with related objects such as Contacts and Programs.

* Build the Enrollment Report:

* Go to the Reports tab and click "New Report."

* Select the custom report type you just created.

* Add relevant fields such as Participant Name (Contact), Program Name, Enrollment Status, Start Date, and End Date.

* Apply filters to narrow down the report to specific classes or time periods as needed.

* Customize and Save the Report:

* Group the report by Program Name or Participant Name to get a clear view of enrollments.

* Add summary fields to count enrollments or calculate averages if needed.

* Save and run the report to view the enrollment data.

Salesforce Program Management Module Documentation: Detailed instructions on setting up and using PMM for managing programs and engagements. Salesforce PMM Documentation.

NEW QUESTION # 125

The system admin at a nonprofit has set up automated soft credits to grant to the solicitor of each donation.

The development director wants a report to show who the solicitor is for each donor.

Which report type does the system admin need to use to create the requested report?

- A. Contacts with Relationships
- **B. Opportunities with Contact Roles**
- C. Accounts with Contact Roles and Household
- D. Opportunities with Partial Soft Credits and Contacts

Answer: B

NEW QUESTION # 126

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