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SAP C_TS462_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.
Topic 2	<ul style="list-style-type: none">• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 3	<ul style="list-style-type: none">• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 4	<ul style="list-style-type: none">• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.

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Sample Questions (Q34-Q39):

NEW QUESTION # 34

Which pricing element uses a calculation type and scale base type?

- A. Pricing Type
- B. Access Sequence
- C. Condition Type
- D. Pricing Procedure

Answer: C

Explanation:

The pricing element that uses a calculation type and scale base type is:

A. Condition Type

In SAP pricing, a condition type represents a specific aspect of the pricing process, such as a discount, surcharge, freight, or tax.

The calculation type determines how the system calculates the value of the condition (e.g., as a percentage, a fixed amount, or based on quantity). The scale base type determines how the system should interpret scales associated with the condition type (e.g., based on the weight, value, or quantity of the items in the sales document).

NEW QUESTION # 35

How can you enable partial deliveries for a sales order, while making sure to get as few deliveries as possible?

- A. In each order item, set Complete Delivery to required.
- B. In the order header, set the Complete Delivery indicator.
- C. In each order item, set Partial Deliveries to required.
- D. In the order header, set Order Combination to allowed.

Answer: C

Explanation:

Sales Process and Analytics

NEW QUESTION # 36

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Update indicator for condition type K029.
- B. You need to set the Condition Index indicator for condition type K029.
- C. You need to set up condition type K029 as a header condition.
- D. You need to set up condition type K029 as a group condition.

Answer: D

Explanation:

Group conditions allow the system to consider the total quantity or value of all items in a group (in this case, the "spare parts" material group) when determining the discount.

NEW QUESTION # 37

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Validity period
- B. Scale
- C. Calculation type
- D. Quantity

Answer: A,C

Explanation:
Pricing and condition technique

NEW QUESTION # 38

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner category
- B. Business partner role
- C. Business partner grouping
- D. Account group

Answer: C

Explanation:

Number ranges for business partner numbers are defined at the business partner grouping level, which determines how business partners are categorized and numbered in the system.

NEW QUESTION # 39

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