

AP-204 Exam Topics | AP-204 Training Pdf



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Kumintang Street, Mintal Davao City
Ikaaapat na Preliminaryong Pagsusulit sa Araling Panlipunan 4

PUNTOS

Enero 22, 2026

Pangalan: _____ Baitang at Seksyon: _____

I. ANG KONSEPTO NG PAGKAMAMAYAN

PANUTO: Tukuyin kung anong prinsipyo ng likas na pagtamo ng pagkamamayan ang nasa bawat bilang. Isulat ang SOLI kung ito ay Jus Soli at SANG namman kung Jus Sanguinis.

- _____ 1. Isang sanggol ang isinilang sa Dubai. Ang kaniyang mga magulang ay parehong Pilipino. Siya ay Pilipino dahil sa dugo ng kaniyang mga magulang.
- _____ 2. Isang sanggol ang isinilang sa Brazil, ngunit ang kaniyang mga magulang ay Hapones. Maari siyang maging mamamayan Hapones dahil sa prinsipyong ito.
- _____ 3. Isang Koreanong turista ang nanganak habang nagbabakasyon sa Boracay. Ang sanggol ay Koreano dahil ang kaniyang ima ay mamamayan ng South Korea.
- _____ 4. Isang buntis na Pilipina ang nagmigrate sa Canada. Nang isilang ang kaniyang anak sa Toronto, ang bata ay awtomatikong naging mamamayan ng Canada.
- _____ 5. Isang mag-asawang Mexican ang nanganak habang nasa California, USA.
- _____ 6. Ang sanggol ay mamamayan ng Amerika dahil sa prinsipyong ito.
- _____ 7. Isang turistang Hapon ang inabutang ng panganganak habang nagbabakasyon sa Hawaii. Ang bata ay itinuturing na Amerikano.
- _____ 8. Isang Pilipina ang nanganak sa isang *international cruise ship*. Dahil Pilipino ang ina, ang bata ay Pilipino sa ilalim ng ating batas.
- _____ 9. Isang pamilyang Griyego ang narinirahan sa Australia. Ang kanilang anak ay awtomatikong mamamayan ng Greece dahil sa kanilang batas ng dugo.
- _____ 10. Isang pamilyang Tsino ang narinirahan sa Rio de Janeiro. Ang kanilang anak na isinilang doon ay isang mamamayan ng Brazil.

10. Isang dayuhang mamamayan ang isinilang sa Pakistan. Sa ilalim ng pangkalahatang batas doon, maari siyang maging mamamayan ng Pakistan.

II. ANG MAMAMAYANG PILIPINO AYON SA SALIGANG BATAS

PANUTO: Lagyan ng isek (I) ang pataas kung ang mga sumusunod ay maituturing na mamamayan Pilipino. Eksis (X) naman kung hindi,

- _____ 1. Si John ay ipinanganak sa Pilipinas ngunit parehong magulang ay dayuhan at hindi residente.
- _____ 2. Si Sara ay dayuhang nagtrabaho sa Pilipinas nang 5 taon ngunit hindi nagkaroon ng naturalisasyon.
- _____ 3. Isang dayuhan na may-ari ng negosyo sa Cebu ngunit hindi kumuha ng pagkamamayan.
- _____ 4. Si Juan ay ipinanganak sa Maynila sa magulang na parehong Pilipino.
- _____ 5. Si Maria ay dayuhang nanirahan sa Pilipinas nang higit sa 10 taon at nakapasa

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions

(Q85-Q90):

NEW QUESTION # 85

Universal Containers (UC) is implementing Communications Cloud. One of the KPIs for their digital transformation is to reduce time-to-market for new products and product changes since it currently takes them three months end-to-end to launch a new product.

Which two actions will help measure product time-to-market in Communications Cloud?

- A. Create a Salesforce Report on the EPC Project object to track the product time-to-market
- B. Create a Product Time-To-Market app from a template in CRM Analytics to track the product time-to-market
- C. Leverage the EPC Project functionality to track the product related configurations
- D. Create a Salesforce Report on the Product object to track the product time-to-market

Answer: A,C

Explanation:

Salesforce Communications Cloud includes the Enterprise Product Catalog (EPC), which provides a structured and measurable approach to product lifecycle management. To track and measure time-to-market, Salesforce recommends leveraging the EPC Project framework, which is specifically designed to manage, bundle, and monitor product-related changes-from initial design through testing and deployment.

Option A: Leverage the EPC Project functionality

EPC Projects act as containers for all product modifications, including Product Specifications, Pricing, Rules, Attributes, and Versions. They include timestamps for creation, modification, approval, and deployment. Public Salesforce EPC guidance highlights Projects as the recommended mechanism for governance, visibility, and tracking across the product lifecycle. EPC Projects therefore provide the primary dataset required to calculate time-to-market (TTM).

Option C: Create a Salesforce Report on the EPC Project object

Because EPC Project records store metadata about the start, modification, and completion dates of product work, Salesforce Reports on the EPC Project object allow UC to measure cycle times directly. Using reporting tools, UC can track KPIs such as:

Time from Project creation to approval

Time from design to activation

TTM per product type or product launch initiative

Delays in approval or deployment

Why not B or D?

B (CRM Analytics template) - Salesforce does not provide a predefined "Product Time-To-Market" app template specific to EPC, and TTM cannot be measured solely from analytics without EPC Project metadata.

D (Reporting on Product object) - Product records themselves do not reflect lifecycle timestamps or governance workflows, so they cannot measure TTM accurately.

NEW QUESTION # 86

How can admins review the performance of the Object Detection Model?

- A. Through Detected Objects
- B. Through Einstein Bots
- C. By creating a Custom Object
- D. By enabling Custom Object Detection

Answer: A

Explanation:

https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5 Admins can review the performance of the Object Detection Model through Detected Objects, which are records that store the results of the object detection process. Detected Objects contain information such as the confidence score, the number of detections, and the bounding box coordinates for each object in an image. Admins can use reports and dashboards to analyze the Detected Objects data and evaluate the accuracy and performance of the Object Detection Model. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 87

An Organization wants to maintain data related to the line items and assets in custom objects under the line items (Object 'A') and

assets (Object Name 'B').

What will ensure the data is saved under assets during assetization and can be leveraged for MACD Orders?

- A. Use Field Mapper to map fields from Object A to B and another mapping from Object B to A.
- B. Use Object Mapper to Map the line item object from A to B.
- **C. Use Object Mapper to map the line item object from A to B and another mapping from Object B to A.**
- D. Write an APEX Hook Class during Checkout and AssetToOrder for creating the records as a post step on the API.

Answer: C

Explanation:

This scenario involves managing the lifecycle of data stored in custom child objects (Object A attached to Order Items, and Object B attached to Assets). To ensure data integrity throughout the full commercial cycle-Sale (Assetization) and Change (MACD)-a bidirectional mapping strategy is required using the Custom Object Map feature (referred to as Object Mapper in the options).

Assetization (Order to Asset Flow):

When an order is completed, the system runs the "Assetize" process.

To move data from the custom object under the Order Item (Object A) to the custom object under the Asset (Object B), you must define a Source-to-Destination mapping.

This is the A \rightarrow B mapping. Without this, the custom data entered during the sale would be lost and not stored on the customer's asset record.

MACD / Asset-Based Ordering (Asset to Order Flow):

When a customer requests a Move, Add, Change, or Delete (MACD), the system creates a new Order/Quote by reading the existing Asset data.

To ensure the new "Change Order" includes the current details from the Asset (Object B) back onto the line items (Object A) for the agent to view or modify, the system requires a reverse mapping.

This is the B \rightarrow A mapping.

Why other options fail:

Option A (Apex Hook): While feasible for complex edge cases, using Apex is not the best practice when a declarative configuration tool (Object Maps) exists for this exact purpose. It increases maintenance debt.

Option B (Map A to B only): This handles the initial sale but fails during MACD. When the customer tries to change their service later, the data from Object B would not copy back to the new order, leading to data loss or errors.

Option C (Field Mapper): Field Mappers are typically used for mapping specific fields on the primary objects (e.g., OrderLineItem.Description to Asset.Description). For mapping entire related child objects, the Object Map mechanism is the correct architectural component.

NEW QUESTION # 88

Universal Connect (UC) sells several mobile devices to its customers. UC has several attributes like color, storage, and screen size that are common across mobile devices. UC is looking for recommendations around efficiently modeling them using the SFI product catalog.

How should the Consultant model the product catalog to achieve UC's requirements?

- A. Create 'Base Offer Spec Type' Object type with all the attributes and associate mobile device offers with this object type.
- B. Create 'Mobile Offer Spec Type' Object type with the base attributes as Parent Object Type and associate mobile device offers with this object type and add additional attributes.
- **C. Create 'Mobile Offer Spec Type' Object type with the common attributes and set the parent object type as 'Base Offer Spec Type'. Then, associate mobile device offers with 'Mobile Offer Spec Type' object type.**
- D. Create 'Mobile Offer Spec Type' Object type with the common attributes and set the parent object type as 'Base Offer Spec Type'. Then, associate mobile device offers with 'Base Offer Spec Type' object type.

Answer: C

Explanation:

Salesforce EPC provides Object Types to group products that share common attributes. For mobile devices that all share color, storage, screen size, the correct modeling approach is:

✓ Create a Mobile Offer Spec Type

Add all common attributes (color, storage, screen size).

Set parent = Base Offer Spec Type (standard hierarchy).

Associate mobile device products with this Object Type.

This ensures:

Attribute reuse

Cleaner catalog modeling

Easier maintenance

Declared inheritance from Base Offer Spec Type → Mobile Offer Spec Type → Device Offer Why others are incorrect:

A: Associates devices with Base Type instead of Mobile-specific type.

B: Suggests reversing hierarchy (incorrect structure).

D: Putting all attributes on Base Offer Spec Type violates specialization and bloats the base type.

NEW QUESTION # 89

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use a custom task with apex
- B. Use a promotion check task with apex
- C. Use a custom task with flow
- D. Use an inventory check task with flow

Answer: D

Explanation:

This approach allows for an efficient and code-minimal way to check compliance of high-value assets in stores and trigger correction action plans based on Boolean values.

NEW QUESTION # 90

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