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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	<ul style="list-style-type: none"> • Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q43-Q48):

NEW QUESTION # 43

You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).

What could be the reason for the missing serial numbers for the GRPO transactions?

- A. After the GRPO was added, the Manage Item By definition was set to None.
- **B. The serial number management method of the item is set to On Release Only.**
- C. The serial numbers were already defined in the Purchase Order base document.
- D. The serial number expiration date has passed.

Answer: B

NEW QUESTION # 44

A sales representative should be able to inform a customer before adding a sales order, if the order exceeds their credit limit.

Additionally, the sales manager wants to be notified when a credit limit has been exceeded.

How can you implement this? Note: There are 2 correct answers to this question.

- **A. Set up an approval process for credit deviation with the sales manager as the approver.**
- B. Activate the credit deviation alert with the sales manager as the recipient.
- C. Enable credit limit restrictions on sales orders in the general settings.
- **D. Define a user alert with a query to check the sales order value against the credit limit.**

Answer: A,D

NEW QUESTION # 45

You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- B. Assembly
- **C. Sales**

Answer: C

NEW QUESTION # 46

You are browsing documents and encounter a document with the status Draft for Document Update [Pending]. What does this mean in the context of an approval process?

- A. Originator has made a change to a document and document now meets criteria for an approval
- B. Document in approval process was canceled by the originator and now cannot be added or updated.
- C. Document was approved but has not yet been saved by the originator.
- D. A document with status Draft for Document Update was approved and can now be added by the originator.

Answer: A

NEW QUESTION # 47

What does the system create automatically when you add a new cost center?

- A. Sort Code
- B. Dimension
- C. OG/L account
- D. Distribution rule

Answer: D

NEW QUESTION # 48

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