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Salesforce Certified Advanced Administrator Sample Questions (Q43-Q48):

NEW QUESTION # 43
At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard.
What should the administrator recommend?

- A. Add the dashboard to the Sales team's home page.
- B. Create a custom app with a dashboard.
- C. Email the dashboard to the Sales Team every morning.
- D. Update the Sales team's app with a new dashboard.

Answer: A

Explanation:
Explanation
A dashboard is a visual display of key metrics and trends for records in your org. Dashboards allow users to quickly monitor performance and identify trends or issues at a glance. To make it easier for users to see a dashboard they use frequently, administrators can add it to their home page using Lightning App Builder. This way, users can see their dashboard every time they log in or go to their home tab without having to navigate elsewhere. References: https://help.salesforce.com/s/articleView?id=sf.dashboards_overview.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.dashboards_add_to_home_page.htm&type=5

NEW QUESTION # 44
Cloud Kicks tracks project details in a custom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.
What is the recommended automation solution?

- A. After-save autolaunched flow
- B. Scheduled flow
- C. Field Service flow
- D. Before-save autolaunched flow

Answer: A

Explanation:
An after-save autolaunched flow is a type of flow that runs in the background when a record is saved and performs actions based on the record data or changes. An after-save autolaunched flow does not require user input or interaction and can be triggered by a record-triggered flow element or by an Apex trigger. In this case, you can create an after-save autolaunched flow that runs when a Project record is created and creates a standard set of related Project Milestone records based on predefined values or variables.
References:
https://help.salesforce.com/s/articleView?id=sf.flow_trigger_types.htm&type=5 https://help.sales

NEW QUESTION # 45
A system administrator wants to change the field type from a lookup field to a master-detail field. What must the system administrator check in order for the change To be implemented successfully? * (1 Point)

- A. Make sure that the lookup value is set to Required
- B. Make sure that the lookup field has a related record
- C. Make sure that all lookup fields in all records contain a value

Answer: C

NEW QUESTION # 46
The administrator at Cloud Kicks has been asked to delete a large number of quote line items. The/ receive a
.csv fife with the record IDs to be deleted. The administrator uses Data Loader to delete them and selects Use Sulk APL When the job runs, every record shows an 'entity Is deleted' error In the error file that is created.
What is the reason for the error?

- A. One of the IDs in the batch referenced a record that was In the recycle bin.
- B. This Is the standard error message when records are deleted using Bulk API.
- C. The batch size selected was greater than the 200 record limit.
- D. Deleting with Data Loader can only be done In Batch API mode.

Answer: A

Explanation:
One of the IDs in the batch referenced a record that was in the recycle bin because deleting records with Bulk API does not delete records permanently but moves them to the recycle bin. Therefore, if a record ID in the batch matches an existing record ID in the recycle bin, an 'entity is deleted' error will occur.

NEW QUESTION # 47
A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

- A. Allow Override Forecasts
- B. Allow Forecasting
- C. Enable owner adjustment
- D. Enable manager adjustments

Answer: B

Explanation:
Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 48
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