

# Well-Prepared Latest Manufacturing-Cloud-Professional Exam Registration & Leading Offer in Qualification Exams & Updated Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional Exam

Salesforce Manufacturing-Cloud-Professional Manufacturing Cloud Accredited Professional Exam 2  
exam. And this will help the candidates to handle the the basic knowledge, so that you can pass the Manufacturing-Cloud-Professional Exam more easily, and the practice materials is fee update for onf year, and money back gyarantee. Possession of the practice materials of our company, it means that you are not worry about the Manufacturing-Cloud-Professional exam, since the experts of experienced knowledge are guiding you. So just take action now.

## Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q59-Q64):

### NEW QUESTION # 59

How does the time series projection feature in Tableau CRM for manufacturing provide data insights?

- A. It tracks against product margin targets
- B. It tracks account revenue growth against goals
- C. It tracks performance against account manager targets
- D. It tracks inventory utilization for a defined time frame
- E. It tracks product growth trends

Answer: B,C

### NEW QUESTION # 60

Which two options are recommended to collaborate with channel partners in Manufacturing Cloud?

- A. Manufacturing Cloud license for external users
- B. External Apps
- C. Experience Cloud
- D. Visualforce pages
- E. Lightning Classic Apps

Answer: B,C

### NEW QUESTION # 61

Universal container wants to enter a sales agreement for Widget A. Which three minimum data element required on sales agreement

- A. Account, Opp, Contracts
- B. Account, Product, Orders
- C. Account, Price book, Product
- D. Opp, Pricebook, Product

Answer: C

### NEW QUESTION # 62

How does the time series projection feature in Tableau CRM for manufacturing provide data insights?

Free PDF 2021 Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional Exam-Trustable Exams Collection

P.S. Free & New Manufacturing-Cloud-Professional dumps are available on Google Drive shared by PrepAwayExam: <https://drive.google.com/open?id=1c3h0lBq4zfom0UoDsYiBBMD7MtJjk-LX>

Different person has different goals, but our PrepAwayExam aims to help you successfully pass Manufacturing-Cloud-Professional exam. Maybe to pass Manufacturing-Cloud-Professional exam is the first step for you to have a better career in IT industry, but for our PrepAwayExam, it is the entire meaning for us to develop Manufacturing-Cloud-Professional exam software. So we try our best to extend our dumps, and our PrepAwayExam elite comprehensively analyze the dumps so that you are easy to use it. Besides, we provide one-year free update service to guarantee that the Manufacturing-Cloud-Professional Exam Materials you are using are the latest.

The Manufacturing Cloud Accredited Professional exam is a certification offered by Salesforce for individuals who have expertise in the Manufacturing Cloud solution. Manufacturing-Cloud-Professional Exam is designed to test the knowledge and skills of individuals to ensure that they have a deep understanding of the solution and can implement it effectively. Manufacturing-Cloud-Professional exam covers a wide range of topics, including the Manufacturing Cloud data model, forecasting, planning, and collaboration.

Salesforce is a leading cloud-based software company that provides a range of solutions to businesses of all sizes. One of the latest

offerings from Salesforce is the Manufacturing Cloud, which is designed specifically for manufacturers to help them manage their operations more efficiently. The Manufacturing Cloud Accredited Professional exam is designed for individuals who want to demonstrate their expertise in this area and gain recognition as a Manufacturing Cloud Accredited Professional.

>> **Latest Manufacturing-Cloud-Professional Exam Registration** <<

## **Latest Manufacturing-Cloud-Professional Dumps Questions & Exam Manufacturing-Cloud-Professional Braindumps**

To nail the Manufacturing-Cloud-Professional exam, what you need are admittedly high reputable Manufacturing-Cloud-Professional practice materials like our Manufacturing-Cloud-Professional exam questions. What matters to exam candidates is not how much time you paid for the exam or how little money you paid for the practice materials, but how much you advance or step forward after using our practice materials. Actually our Manufacturing-Cloud-Professional learning guide can help you make it with the least time but huge advancement. There are so many advantageous elements in them.

Salesforce Manufacturing-Cloud-Professional Certification Exam is a great opportunity for professionals in the manufacturing industry to showcase their knowledge and skills in implementing and managing Salesforce Manufacturing Cloud solutions. With the help of Salesforce's resources and your dedication to learning, you can become a Manufacturing Cloud Accredited Professional and take your career to the next level.

### **Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q136-Q141):**

#### **NEW QUESTION # 136**

Which approach reduces the number of manual process steps and leverages automation technology to load the partner's Proof-of-Sale data required as supporting information for rebate claims?

- **A. Configure an EDI Business to Business (B2B) integration to the partner's Enterprise Resource Planning (ERP) system using MuleSoft or other middleware to transfer the data from the partner's system to the Salesforce**
- B. Expose the Proof-of-Sale object to the partner via the partner Experience Cloud site, allow the partner to create a new record and enter the required information, and then save the record. Enable a flow to route the record to a partner support agent to review the information and approve and reject each individual record with a rejection reason code. Partner will be able to fix any rejected record and resubmit it.
- C. Enable the partner to upload scanned images of their customer invoices from the partner Experience Cloud and convert the images into text, which can then be loaded into the Salesforce standard Invoice object.

**Answer: A**

Explanation:

Utilize a flow to accept or reject individual records, and provide a response back to the partner using the same EDI B2B connection.

#### **NEW QUESTION # 137**

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- **A. Set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31**
- B. Setup anew rebate program with that volume rebate type and a single payout period for Jan
- C. Set Rebate type to active on Jan1 and inactive on Jan31
- D. Use the effective date on Rebate Type

**Answer: A**

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date  $\geq$  Jan1 and  $\leq$  Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the

rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

### NEW QUESTION # 138

When a target is changed in Account Manager Targets, which action must be taken to reflect this change to Account Manager assignment values?

- A. Update to Assignments
- B. No action required, changes are reflected automatically
- C. Recalculate Assignments
- **D. Refresh Assignments**
- E. Propagate to Assignments

**Answer: D**

Explanation:

Account Manager Targets is a feature in Manufacturing Cloud that allows businesses to set and track sales goals for their account managers based on product volume, revenue, or any other custom measure. Account managers can create, assign, and edit targets for their team members and monitor their performance against the targets. When a target is changed in Account Manager Targets, the change is not reflected immediately in the assignment values of the team members. To see the updated assignment values, you must perform the Refresh Assignments action on the Assignments tab of the target record. This action recalculates the assignment values based on the new target value and distributes the target among the team members according to the assignment rules. The other actions are not valid for Account Manager Targets. Reference: Account Manager Targets in Manufacturing Cloud, Learn About Account Manager Targets, Enable Account Manager Targets, Assign an Account Manager Target

### NEW QUESTION # 139

Badger Power wants to have a complete picture of both their run-rate and net-new business. Which two Manufacturing Cloud functions should be configured?

- A. Opportunity Funnel
- B. Collaborative Forecast
- C. Product Forecast
- **D. Sales Agreements**
- **E. Account Based Forecasting**

**Answer: D,E**

Explanation:

Explanation

Manufacturing Cloud functions that should be configured to have a complete picture of both run-rate and net-new business are:

Account Based Forecasting: This feature allows you to forecast your revenue and quantity based on your sales agreements, orders, and opportunities. You can also adjust your forecast values manually or with AI recommendations. Account Based Forecasting helps you plan for demand more efficiently and align your production and sales teams around your evolving customer trends<sup>1</sup>.

Sales Agreements: This feature enables you to negotiate the purchase and sale of products over a continued period of time. Sales agreements provide you insights into products, prices, discounts, and quantities. With an integrated sales experience, you can also track your planned quantities, actual quantities, and revenue with associated updates from orders and contracts. Sales agreements make your business transactions, profits, and revenue margins more predictable<sup>2</sup>.

References: 1: Account-Based Forecasting 2: Sales Agreements

### NEW QUESTION # 140

A consultant is with an organization that doesn't currently have Manufacturing Cloud, and its data lives inside an Enterprise Resource Planning (ERP) system. The organization would like to utilize Sales Agreements for Accounts. The Product Level for the sales agreements will be Product, and the Actuals Calculation Mode will be Automatically from Direct Orders. Historical data from the ERP system will be synchronized to Salesforce prior to activating Sales Agreements.

Which data items must a consultant consider when creating sales agreements from historical data for a Manufacturing Cloud solution?



What's more, part of that PrepAwayExam Manufacturing-Cloud-Professional dumps now are free: <https://drive.google.com/open?id=1c3h0lBq4zfom0UoDsYiBBMD7MtJk-LX>