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Salesforce Certified CPQ Administrator Sample Questions (Q188-Q193):

NEW QUESTION # 188

"UC sells a product which must be priced as 10% of the total of all other fixed-priced products present on a quote.
Which two represent a valid configuration to meet this requirement? Choose 2 answers

- A. Pricing Method set to Percent of Total and Subscription Pricing set to Custom
- B. Pricing Method set to Custom and Subscription Pricing set to Custom"
- C. Pricing Method set to List and Subscription Pricing set to Percent of Total
- D. Pricing Method set to Percent of Total and Subscription Pricing blank

Answer: C,D

Explanation:
Requirement Overview:
* A product must be priced as 10% of the total fixed-priced products on the Quote.
Solution Details:
* Option A:
* Setting the Pricing Method to Percent of Total ensures the price is calculated as a percentage of the total value of other products.
* The Subscription Pricing is left blank since it is not a subscription product.
* Option D:
* Set the Pricing Method to List and Subscription Pricing to Percent of Total to achieve the same result with flexibility for subscription-based products.

NEW QUESTION # 189
An admin wants Configuration Attribute X to appear on the configuration page of bundle Y. The value selected will drive a Selection Product Rule and be listed in a Line Item Column in the output document.
On which objects will the admin need to create the Configuration Attribute X custom field to meet this requirement?

- A. Configuration Attribute and Product Option
- B. Product Option and Quote Line
- C. Product Option and Quote
- D. Configuration Attribute and Quote

Answer: B

Explanation:
Requirement Overview:
* Display Configuration Attribute X on the configuration page of a bundle and in a Line Item Column on the output document.
Solution Details:
* Product Option: Add the Configuration Attribute X custom field to ensure it appears during the configuration process.
* Quote Line: Add the same custom field to enable its display as a Line Item Column in the Quote output.
Steps to Configure:
* Create a custom field named Configuration Attribute X on the Product Option and Quote Line objects.
* Add the field to the relevant field sets and templates for visibility in both the configurator and the output document.

NEW QUESTION # 190
When selecting Product Option A inside a bundle, Universal Containers has a requirement that Product Option B's Quantity should be updated in real time. Which settings should be used on the Price Rule and product option to meet these requirements?

- A. Evaluation Scope = Configurator, Configurator Evaluation Event = Edit, Product Option A is set to Apply Immediately
- B. Evaluation Scope = Calculator, Calculator Evaluation Event = Edit, Product Option A is set to Apply Immediately
- C. Evaluation Scope = Calculator, Calculator Evaluation Event = Edit, Product Option B is set to Apply Immediately
- D. Evaluation Scope = Configurator, Configurator Evaluation Event = Edit, Product Option B is set to Apply Immediately

Answer: D

Explanation:
To update Product Option B's quantity in real time when Product Option A is selected, a Price Rule must trigger dynamically in the configurator. Option A sets the Evaluation Scope to "Configurator" (for real-time updates during configuration), the Configurator Evaluation Event to "Edit" (triggering when edits occur), and
"Apply Immediately" on Product Option B (ensuring its quantity updates instantly). Option B (Calculator scope) applies during price

calculation, not real-time configuration. Option C targets Product Option A's immediacy, but the rule must affect B's quantity. Option D combines Calculator scope with A's immediacy, missing the real-time configurator need. Salesforce CPQ documentation supports Configurator scope for real- time updates.
References: Salesforce CPQ Documentation - "Price Rules" and "Configurator Events".

NEW QUESTION # 191

An admin wants to map Configuration Attribute values to Quote Lines that are for parent bundle products only. The fields are set up to correctly map between Quote Lines and Product Options.
Which setup will ensure this condition is met?

- A. On the child options. Apply Immediately is False and Apply Immediately Context is Always.
- B. On the bundled parent. Apply to Product Options is False.
- C. On the Configuration Attribute. Auto-Select is False.
- D. On the Configuration Attribute. Apply to Product Options is False.

Answer: B

Explanation:
Requirement:
* Ensure Configuration Attribute values are mapped only to parent bundle Quote Lines, not child Product Options.
Solution:
* Setting Apply to Product Options to False on the parent bundle ensures the Configuration Attribute's value is mapped only to the parent Quote Line.
Why Other Options Are Incorrect:
* A: Changing Apply Immediately settings for child options does not control parent-quote mapping.
* B: Auto-Select = False does not relate to mapping Configuration Attributes.
* C: Apply to Product Options must be set on the parent bundle, not the Configuration Attribute itself.
Salesforce CPQ Reference:
* Configuration Attributes Mapping Behavior is detailed in CPQ Bundling Configuration Guidelines .

NEW QUESTION # 192

Universal Containers has a multi-laver bundle with a Percent c# Total option In the first level. This Percer Total option's calculation should b« based on other options »n the same level.
How should the admin set this up?

- A. Set the Percent of Total Scope field on the Product Option record to a value of Group.
- B. Set the percent of Total Scope field on the product Option record to a value of package.
- C. Set the percent of Total Scope field on the Product Option record to a value of Components.
- D. Set the percent of Total Category field on each Product in the bundle to the same value.

Answer: C

Explanation:
Requirement Overview:
* A Percent of Total option in a multi-level bundle must calculate its value based on other options in the same level.
Key Configuration:
* The Percent of Total Scope field determines the scope of the calculation.
* Setting it to Components limits the calculation to options within the same bundle level.
Steps to Configure:
* Navigate to the Product Option record for the Percent of Total option.
* Set Percent of Total Scope to Components.
Validation:
* Add the bundle to a Quote and verify that the Percent of Total calculation includes only the options at the same level.

NEW QUESTION # 193

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