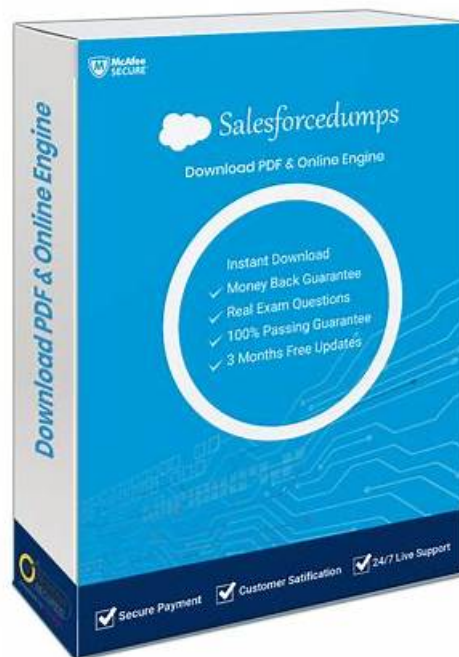


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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q104-Q109):

NEW QUESTION # 104

An admin is working with Order Management licensed as standalone (B2C Commerce is not in the scenario). The admin submits a JSON payload using Workbench and Workbench indicates the operation was successful. The second time the same payload is submitted the operation fails. What are two likely causes?

- A. The stock levels in the org are depleted from the first order
- **B. The Order Reference Number must be updated**
- C. Stock Keeping Unit values must be updated
- **D. The payment data must be updated**

Answer: B,D

Explanation:

Two likely causes that could make the second submission of the same JSON payload fail are:

The payment data must be updated. The payment data in the JSON payload contains information such as the payment method, amount, and authorization code. If the same payment data is used for the second order, it may cause a duplicate payment error or an invalid authorization error.

The Order Reference Number must be updated. The Order Reference Number is a unique identifier for each order that is generated by the external system and sent in the JSON payload. If the same Order Reference Number is used for the second order, it may cause a duplicate order error or an invalid order error.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.order_management_payment_api.htm&type=5

NEW QUESTION # 105

Where is the Shipping Address stored as it relates to Order Summary?

- **A. Order Delivery Group Summary**
- B. Order Delivery Group Details
- C. Order Shipping Summary
- D. Order Shipping Details

Answer: A

NEW QUESTION # 106

A customer orders two shirts and one jacket in B2C Commerce. The Order is ingested into Order Management. However, the customer decides to cancel the order prior to fulfillment. What object is created and linked to the Order Summary?

- A. Cancel Order
- **B. Change Order**
- C. Return Order
- D. Suspend Order

Answer: B

NEW QUESTION # 107

What does a summary object represent?

- A. An individual change to financial data
- **B. A dynamic view of underlying data**
- C. A discount to underlying data
- D. A change to an underlying record.

Answer: B

Explanation:

A summary object represents a dynamic view of underlying data. A summary object is a type of object that aggregates data from related records and displays it in a single record. For example, an Order Summary object represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary object aggregates data from related Order Item Summary records and displays it in fields such as total amount, tax amount, discount amount, etc.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 108

An Order contains products that will need to be shipped to multiple addresses. How does this affect fulfillment?

- A. Multiple Invoices will be created
- B. Multiple Order Payment Summaries will be created
- **C. Multiple Fulfillment Orders will be created**
- D. Multiple Order Delivery Group Summaries will be created

Answer: C

Explanation:

When an order contains products that will need to be shipped to multiple addresses, multiple fulfillment orders will be created. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location and shipped to a specific address. A fulfillment order can have one or more fulfillment order lines, which are the products that are included in the fulfillment order. An order can have one or more fulfillment orders, depending on how many locations and addresses are involved in the order fulfillment.

Reference: Order Management Objects, Order Fulfillment Flows

NEW QUESTION # 109

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