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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q47-Q52):

NEW QUESTION # 47

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Quantity
- B. Scale
- C. Validity period
- D. Calculation type

Answer: C,D

NEW QUESTION # 48

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A. The process flow can be used to directly resolve issues as quickly as possible.
- B. Icons and colors are used in the app to represent different types of issues.
- C. The app shows cost simulations for all possible order fulfillment scenarios.
- D. The app allows a user to monitor sales orders in critical stages and efficiently address issues.

Answer: A,D

NEW QUESTION # 49

The delivering plant should be determined automatically for a sales order item.

Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A. Sold-to party
- B. Material determination
- C. Ship-to party
- D. Customer material info record
- E. Material master

Answer: A,D,E

NEW QUESTION # 50

You are a consultant on an SAP S/4HANA Cloud greenfield project. As part of their clean core journey, the customer must analyze the current IT landscape to eliminate redundant systems and establish an efficient architectural design.

Which of the following can you use to do the analysis?

- A. SAP Solution Manager
- B. SAP Best Practices
- C. Lean IX
- D. SAP Cloud ALM

Answer: B

NEW QUESTION # 51

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Sold-to party
- B. Organization
- C. Group
- D. Company

Answer: B,C

NEW QUESTION # 52

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