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Salesforce Accredited B2B Commerce Administrator Sample Questions (Q115-Q120):

NEW QUESTION # 115

A developer attempts to export data from an org by launching Data Loader, selecting a standard entity, clicking the "Select All Fields" button and clicking the Finish button. The developer finds that the CustomField__c field they added to the entity has no values under the header in the CSV file output. What is the root cause?

- A. The developer does not have the correct JDK that is recommended by Salesforce and this is "known to cause issues with exporting custom attributes
- **B. The user does not have rights to the custom field**
- C. The field is not populated
- D. The developer does not have access to the object's metadata

Answer: B

Explanation:

One possible reason for the CustomField__c field to have no values in the CSV file output is that the user does not have rights to the custom field. Data Loader respects the sharing and security settings of Salesforce objects and fields. Therefore, if the user does not have access to view or edit the custom field based on their profile or role permissions, the field will not be included in the export file.

The other options are not likely causes because:

The JDK version does not affect the export of custom fields. Data Loader requires JDK 8 or later, but it does not cause issues with exporting custom attributes.

The field being not populated would result in blank values under the header, but not the absence of the header itself.

The access to the object's metadata is not required for exporting data. Data Loader uses the SOAP API to access data, not the Metadata API.

NEW QUESTION # 116

An Administrator has received a request to enable an existing Account for the storefront and checkout.

Which two steps should the Administrator take to provide access?

- A. Assign the Account to the appropriate Buyer Group.
- B. Add Shipping and Billing Addresses to the Contact Point Address object.
- C. Update the Account Status to "Approved."
- D. Update the Account Record Type to "B2B Buyer Account."

Answer: A,B

Explanation:

To enable an existing Account for the storefront and checkout, the Administrator shouldA. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, andC. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

NEW QUESTION # 117

What three job titles would likely come up for users that commonly interact with Salesforce B2B Commerce storefronts?

- A. Equipment technicians
- B. Purchasing managers
- C. Purchasing directors
- D. Project managers
- E. Wholesale buyers

Answer: B,C,E

Explanation:

The common job titles for users interacting with Salesforce B2B Commerce storefronts includeA. Purchasing directors,C. Wholesale buyers, andE. Purchasing managers. These roles frequently engage with B2B Commerce platforms for procuring goods and services for their organizations.

NEW QUESTION # 118

An Admin learns of two new requirements around International taxation and credit card payments. What two options are available for Investigating additional functionality for Salesforce B2B commerce in These areas ?

- A. Salesforce Lab add-ons
- B. Open source APIs
- C. AppExchange connectors
- D. Drop ins

Answer: C,D

Explanation:

Drop ins and AppExchange connectors are two options for investigating additional functionality for Salesforce B2B commerce in the areas of international taxation and credit card payments. Drop ins are prebuilt components that you can use to extend the functionality of your B2B commerce site without coding. AppExchange connectors are third-party applications that integrate with Salesforce and provide additional features and services. For example, you can use Avalara AvaTax Drop-in or Vertex Tax Connector for international taxation, and Stripe Payment Gateway or CyberSource Payment Gateway for credit card payments. Reference: Drop-Ins Overview; [AppExchange]

NEW QUESTION # 119

A developer has the task to bring some historical data into an org. The data must reside in the org, but cannot be populated in standard or custom objects. The customer is fine with developers building UI components to surface this data on a case-by-case basis.

Which option allows a developer to meet all of these requirements?

- A. Lightning Canvas
- B. Lightning Out
- C. Big objects
- D. External objects

Answer: C

Explanation:

To bring some historical data into an org, store it in the org, and not populate it in standard or custom objects, a developer can use big objects. Big objects are a type of object that can store and manage massive amounts of data on the Salesforce platform. Big objects can handle billions of records without affecting performance or storage limits. Big objects are accessible with standard APIs, such as SOQL, Bulk API, and batch Apex. Big objects do not have a user interface by default, but developers can build custom UI components to surface the data on demand³. Reference: 3: Get Started with Big Objects - Trailhead⁷

NEW QUESTION # 120

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