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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q48-Q53):

NEW QUESTION # 48
You manufacture olive oil You want to track the expiration date for the bottles of oil that you produce.
What is the best way to enable this?

- A. Use production bill of materials.
- B. Use batch numbers.
- C. Use serial numbers.
- D. Use receiving bin locations

Answer: B

NEW QUESTION # 49
Which of the following can influence the security level of a transaction in the Cash Flow report?

- A. The transaction type (origin)
- B. The due date of the transaction
- C. The amount of the transaction
- D. The payment terms of the transaction

Answer: A

NEW QUESTION # 50
While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.
Which action should be taken in order to connect the two invoices with the payment?

- A. Internal reconciliation for the bank account
- B. External reconciliation for the bank account
- C. Internal reconciliation for the vendor master data record
- D. External reconciliation for the vendor master data record

Answer: C

NEW QUESTION # 51
Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. Delivery
- B. A/R Invoice
- C. A/R Credit Memo
- D. Return

Answer: A,B

NEW QUESTION # 52
The warehouse manager would like to accept deliveries in a designated area where initial inspection is made before allocating the goods to their storage bin location.

What should be defined to implement this procedure in the system?

- **A. A receiving bin location**
- B. A drop ship warehouse
- C. A default and enforced bin location

Answer: A

NEW QUESTION # 53

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