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### **SAP C\_BCBTM\_2509 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li></ul>

## **SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q14-Q19):**

### **NEW QUESTION # 14**

What are the core solutions provided by SAP LeanIX?

(Note: There are 2 correct answers to this question.)

- A. Enterprise Architecture Management
- B. SAP Signavio Journey Modeler
- C. Technology Risk and Compliance
- D. SAP Commerce Cloud

**Answer: A,C**

Explanation:

SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning. "SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference: Enterprise Architecture Management (Answer B):

This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.

"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):

This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.

"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:

A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.

C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.

Therefore, the correct and verified answers from SAP BTM documentation are:

B: Enterprise Architecture Management

D: Technology Risk and Compliance

## NEW QUESTION # 15

What are the key functional categories of WalkMe's capabilities in the new pricing model?

- A. Digital Adoption, Process Optimization, Compliance Management
- B. Data & Analytics, Action & Experience, Platform & Admin
- C. Workflow Automation, User Engagement, Security & Privacy
- D. Content Creation, Deployment, Analytics & Insights

**Answer: B**

Explanation:

In WalkMe's new pricing and capability model, its platform capabilities are structured into three primary functional categories: Data & Analytics, Action & Experience, and Platform & Admin.

These categories align with WalkMe's enterprise focus on digital adoption, measurement, and governance.

"WalkMe's new pricing model organizes core capabilities into Data & Analytics, Action & Experience, and Platform & Admin, ensuring clarity, scalability, and measurable outcomes for enterprise customers." Reference:

Data & Analytics provide insights into user behavior and adoption.

Action & Experience focuses on guidance, automation, and in-app user experiences.

Platform & Admin manages security, governance, and deployment administration.

"These capability pillars ensure organizations can measure adoption, act to improve user journeys, and govern platform usage effectively." Incorrect Options:

A: Content creation and deployment are part of "Action & Experience," but not the complete categorization.

C & D: These describe solution outcomes, not the functional capability categories.

Verified Correct answer: B: Data & Analytics, Action & Experience, Platform & Admin.

## NEW QUESTION # 16

What measures does WalkMe take to enhance data security for enterprise customers?

(Note: There are 3 correct answers to this question.)

- A. Utilizing advanced encryption methods to protect sensitive data
- B. Following international privacy regulations to ensure compliance

- C. Integrating multi-factor authentication for added security layers
- D. Offering localized data storage options based on regional requirements
- E. Modifying user environments for additional data privacy

**Answer: A,B,C**

Explanation:

WalkMe, as part of the SAP Business Transformation Management (BTM) ecosystem, follows strict enterprise-grade data protection standards. SAP and WalkMe both adhere to GDPR, SOC 2 Type II, and ISO 27001 compliance frameworks to ensure secure handling of enterprise and user data.

"WalkMe employs advanced encryption protocols, multi-factor authentication, and compliance with global privacy standards such as GDPR and SOC 2 to protect customer data." Reference:

Advanced Encryption Methods (Answer A):

WalkMe uses AES-256 and TLS encryption standards to safeguard sensitive data both at rest and in transit.

"Customer data in WalkMe's systems is protected using industry-standard AES-256 encryption, ensuring data confidentiality and integrity." Multi-Factor Authentication (Answer B):

WalkMe provides multi-factor authentication (MFA) to add additional layers of protection for user access and administrative functions.

"Multi-factor authentication provides enhanced protection for access to WalkMe's administrative environments." Compliance with International Privacy Regulations (Answer D):

WalkMe aligns with international laws such as GDPR, CCPA, and SOC 2, ensuring that customer data is processed and stored securely.

"WalkMe complies with international privacy and data protection regulations to guarantee enterprise-level security compliance."

Incorrect Options:

C: Localized storage is not a standard feature; WalkMe uses globally compliant cloud infrastructure.

E: Modifying user environments is not part of WalkMe's data protection strategy.

Verified Correct Answers: A, B, and D

## NEW QUESTION # 17

What are modules of the SAP Signavio Transformation Suite?

(Note: There are 3 correct answers to this question.)

- A. Application Lifecycle Manager
- B. Business Process Modeling Notation
- C. Collaboration Hub
- D. Process Insights
- E. Process Intelligence

**Answer: C,D,E**

Explanation:

The SAP Signavio Business Transformation Suite (also called the Transformation Suite) comprises integrated modules that work together to help organizations understand, model, and optimize their business processes. The main modules are:

SAP Signavio Process Insights

SAP Signavio Collaboration Hub

SAP Signavio Process Intelligence

SAP Signavio Process Manager

"The SAP Signavio Transformation Suite includes Process Insights, Collaboration Hub, Process Intelligence, and Process Manager, delivering end-to-end process transformation capabilities." Reference:

Process Insights (Answer A):

Enables real-time monitoring and benchmarking of business process performance directly from SAP systems.

"Process Insights provides data-driven visibility into SAP ERP and S/4HANA processes, identifying quick wins for optimization."

Collaboration Hub (Answer D):

Acts as a central collaboration layer, allowing teams to access, share, and discuss process data organization-wide.

"The Collaboration Hub serves as the single source of truth for process-related information, enabling collaboration across departments." Process Intelligence (Answer E):

Performs process mining and analytics, uncovering inefficiencies and providing actionable insights.

"Process Intelligence uses event data to analyze and visualize how processes are executed in reality, identifying bottlenecks and improvement opportunities." Incorrect Options:

B: "Business Process Modeling Notation" (BPMN) is a modeling standard, not a suite module.

C: "Application Lifecycle Manager" belongs to SAP Solution Manager, not SAP Signavio.

Verified Correct Answers: A: Process Insights, D: Collaboration Hub, and E: Process Intelligence.

### NEW QUESTION # 18

What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context and drive adoption success?

- A. DeepUI Technology
- B. FedRAMP Certified Platform
- C. SAP Ecosystem Integration
- D. Library of Pre-Made Content

**Answer: A**

Explanation:

DeepUI Technology is the core AI capability within WalkMe's Digital Adoption Platform (DAP). It enables the platform to understand, interpret, and interact with user interfaces dynamically without requiring code-level integration.

"WalkMe's DeepUITM technology leverages AI to recognize and interact with any user interface element, allowing context-aware guidance and automation across applications." Reference:

Within SAP's BTM context, DeepUI allows WalkMe to seamlessly overlay SAP applications, providing real-time assistance and ensuring users complete digital processes correctly - a core aspect of digital adoption enablement.

"DeepUI powers WalkMe's AI-first approach, enabling contextual understanding of SAP Fiori, S/4HANA, and other applications for consistent adoption experiences." Option B (SAP Ecosystem Integration) describes compatibility, not the underlying AI engine. Option C (Library of Pre-Made Content) is a feature, not a technology.

Option D (FedRAMP Certified Platform) refers to compliance for U.S. federal systems, not functionality.

Therefore, the verified and accurate answer based on SAP BTM and WalkMe documentation is A: DeepUI Technology.

### NEW QUESTION # 19

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