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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q75-Q80):

NEW QUESTION # 75
How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Demand
- B. Recommendations
- C. Supply
- D. Stock on Hand

Answer: C

NEW QUESTION # 76
One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer.
Which is the best option for pricing to support this scenario?

- A. Add entries to the Period and Volume Discounts for the Distributor Price List.
- B. Set up Special Prices for Business Partners for this customer.
- C. Reassign the customer to the Distributor Price List.
- D. Create a discount group for this customer alone.

Answer: C

NEW QUESTION # 77
You want the system to automatically split the amounts posted to the printing expense account between the sales and the support departments. Which definition should you link to the printing expense account?

- A. A manual distribution rule with a direct allocation
- B. A distribution rule allocated to both departments
- C. A distribution rule for each department

Answer: B

NEW QUESTION # 78
You create a manual journal entry to record a foreign bank transfer, and CANNOT enter an amount in foreign currency for the bank account row. What definition must be modified?

- A. The bank account currency must be set to all currencies.
- B. The company's system currency must be set to the local currency.
- C. The currency of the Business Partner must be set to the account currency.
- D. The journal entry settings must be set to allow multiple currency transactions.

Answer: A

NEW QUESTION # 79
You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- B. Sales

- C. Assembly

Answer: B

NEW QUESTION # 80

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