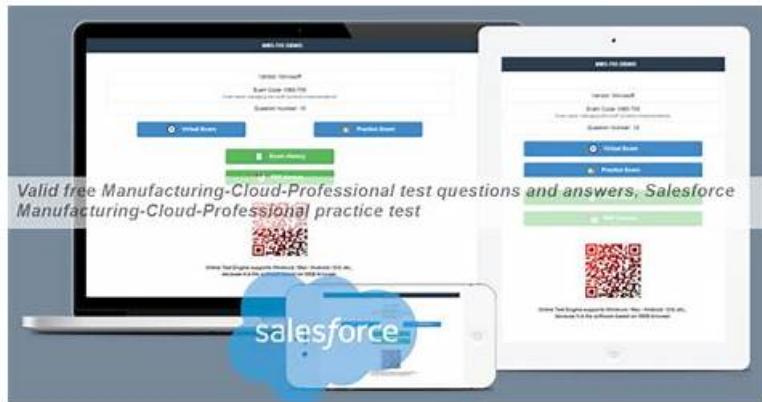# Quiz 2026 Salesforce Manufacturing-Cloud-Professional: Manufacturing Cloud Accredited Professional Exam First-grade Valid Test Book

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Salesforce Manufacturing Cloud Professional certification is a highly valued certification in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification is designed for professionals who are looking to enhance their skills and knowledge in manufacturing cloud solutions. Manufacturing Cloud Accredited Professional Exam certification exam is designed to test the candidate's ability to design, implement, and manage manufacturing cloud solutions effectively. Manufacturing Cloud Accredited Professional Exam certification opens up new career opportunities for professionals in the manufacturing industry.

Salesforce Manufacturing Cloud Professional Certification Exam is designed to test and validate the knowledge and skills of professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification exam is designed to assess your understanding of Salesforce's Manufacturing Cloud, including its features, functionality, and integrations with other Salesforce products. The Manufacturing Cloud Accredited Professional Certification Exam is an excellent opportunity for professionals to demonstrate their expertise and proficiency in using the Salesforce Manufacturing Cloud.

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Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Certification Exam is designed to validate the expertise of professionals who work in the manufacturing industry and specialize in Salesforce solutions. Manufacturing

Cloud Accredited Professional Exam certification exam is ideal for individuals who are interested in advancing their careers in the manufacturing sector and want to demonstrate their proficiency in using Salesforce Manufacturing Cloud.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q49-Q54):

NEW QUESTION # 49
Universal Containers (UC) is implementing Advanced Account Forecasting for its national business. UC has three primary product materials it wants to forecast for each of its key distribution partners. Each of UC's individual products has one of these material attributes on its record, but UC doesn't need to see the product detail in its forecast.
What should the administrator do to meet these business requirements?

- A. Add custom Material dimension to Forecast Fact and Forecast Set. Clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics.
- B. Configure a custom Forecast Context. Create new DPE definitions from scratch.
- C. Add custom Material dimension to Forecast Fact and Forecast Set. Update the DPE definitions to aggregate the data at the distribution partner level.

Answer: A

Explanation:
Explanation
To meet the business requirements of forecasting by product material for each distribution partner, the administrator should add a custom Material dimension to the Forecast Fact and Forecast Set objects. This dimension can store the material attribute of each product and allow the users to filter and group the forecast data by material. The administrator should also clone and use the standard Data Processing Engine (DPE) definitions to populate the new custom metrics. The DPE definitions are the logic that transforms the source data into the forecast data. By cloning the standard definitions, the administrator can leverage the existing logic and modify it to include the custom Material dimension. The administrator does not need to configure a custom Forecast Context or create new DPE definitions from scratch. References: : Create Custom Dimensions for Account-Based Forecasting - Salesforce : Create Custom Metrics for Account-Based Forecasting - Salesforce : Data Processing Engine (DPE) Definitions for Account-Based Forecasting - Salesforce

NEW QUESTION # 50
Universal Containers just went live with Manufacturing Cloud. The administrator has been tasked with uploading sales agreement data into the system.
In which order does the administrator need to approach this task for a complete and accurate representation of sales transactions?

- A. Insert Sales Agreements, Insert Sales Agreement Products, Update Sales Agreement Product Schedule
- B. Insert Sales Agreements, Insert Sales Agreement Products, Insert Sales Agreement Product Schedule
- C. Update Sales Agreements, Update Sales Agreement Products, Update Sales Agreement Product Schedule

Answer: B

Explanation:
To upload sales agreement data into the system, the administrator needs to follow these steps in order:
Insert Sales Agreements: This creates the sales agreement records with the basic information such as account, contact, start date, end date, and status.
Insert Sales Agreement Products: This adds the products that are part of the sales agreement, along with the planned quantity and revenue for each product.
Insert Sales Agreement Product Schedule: This specifies the schedule for each product, such as the frequency, start date, end date, and quantity for each period.
The other options are not correct because they involve updating the sales agreement data instead of inserting it. Updating the data requires the data to be already present in the system, which is not the case for a new implementation. Also, updating the sales agreement product schedule is not necessary if the schedule is inserted correctly in the first place. Reference: SalesAgreement | Manufacturing Cloud Developer Guide, SalesAgreementProduct | Manufacturing Cloud Developer Guide, SalesAgreementProductSchedule | Manufacturing Cloud Developer Guide, Import Data into Manufacturing Cloud

NEW QUESTION # 51

Which two list views are provided by default to filter account manager targets by the assigned user?

- A. Pending Targets
- B. Assigned to Me
- C. Active Targets
- D. Assigned by Me
- E. Assigned by Manager

Answer: B,D

Explanation:
Explanation
Manufacturing Cloud provides two list views by default to filter account manager targets by the assigned user.
The list views are:
Assigned by Me: This list view shows all the account manager targets that you have created and assigned to other users3.
Assigned to Me: This list view shows all the account manager targets that have been assigned to you by other users3.
References: Filter Account Manager Targets with List Views

NEW QUESTION # 52
Universal Containers (UC) uses an Enterprise Resource Planning (ERP) system for order and inventory management. UC would like to give its sales teams the ability to view the order information related to an account without replicating the order information. Which object type should a consultant use to access account order information?

- A. A standard Order object
- B. A custom object
- C. An external object

Answer: C

Explanation:
Explanation
A consultant should use an external object to access account order information from an ERP system. An external object is similar to a custom object, but the record data is stored outside the Salesforce organization.
By using external objects, the consultant can access the order data in real time via web service callouts, without replicating the data in Salesforce. This way, the sales teams can view the current state of the order information related to an account, without wasting storage and resources keeping data in sync1. A standard Order object or a custom object would require copying the order data from the ERP system to the Salesforce organization, which is not the desired solution for UC. References: 1: External Objects2

NEW QUESTION # 53
An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When a new forecast is generated for the account.
- B. When account and market growth percentages are used in the forecast formula.
- C. When the forecast is calculated for the first time.
- D. When the Account Manager is the Account owner.

Answer: B

Explanation:
Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. Reference: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

NEW QUESTION # 54

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