

Actual C-S4CS-2508 Test Pdf - C-S4CS-2508 Simulated Test



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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q66-Q71):

NEW QUESTION # 66

What are the main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Confirm proof of delivery
- B. Create sales order

- C. Create outbound delivery
- D. Perform delivery split

Answer: B,C

NEW QUESTION # 67

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app? Note: There are 2 correct answers to this question.

- A. SAP Build
- B. SAP Business Application Studio
- C. SAP Cloud Portal Service
- D. SAP HANA Cloud

Answer: A,B

NEW QUESTION # 68

You are working on a Sale from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

Which of the following process steps is the shipping specials responsible for? Note: There are 2 correct answers to this question.

- A. Add freight costs
- B. Check the notifications
- C. Create outbound delivery
- D. Run Advanced Available-to-Promise

Answer: A,C

NEW QUESTION # 69

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition. What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of warehouse stock levels
- B. The current status of sales volumes and profit margins
- C. The current status of sales orders, quotations, and back orders
- D. The current status of the customer's credit limit

Answer: B,D

NEW QUESTION # 70

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Billing document
- B. Quantity contract
- C. Sales order
- D. Delivery document

Answer: A,C

NEW QUESTION # 71

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