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## CIPS L5M5 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Understand initiatives and standards related to ESG (Environmental, Social, and Governance) that support ethical and sustainable procurement and supply: This section of the exam measures the skills of Procurement Leaders and covers the global frameworks and standards that shape ethical supply practices. It explores international labour standards set by organizations such as the UN and ILO, and labour codes like the Ethical Trading Initiative and SA800. Candidates also examine external environmental frameworks, industry accreditations, and their role in meeting ESG goals. Finally, this section addresses fair trade principles, organizations such as WFTO and Fairtrade International, and the need to align internal governance with global standards.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Understand the importance of compliance with ESG (Environmental, Social, and Governance) factors to achieve ethical and sustainable procurement and supply arrangements: This section of the exam measures skills of Supply Chain Specialists and covers methods to ensure compliance with ESG standards in procurement. It includes the use of supply chain mapping, risk management, stakeholder engagement, and contractual terms to secure sustainable practices. Candidates also learn how to monitor supplier performance, handle non-compliance, and utilize third-party auditors to maintain ethical standards. Relationship management strategies, corrective actions, and escalation processes are emphasized as part of ensuring suppliers meet ESG expectations.</li> </ul>

Topic 3	<ul style="list-style-type: none"> <li>• Understand the impact of ESG (Environmental, Social, and Governance) considerations on ethical and sustainable supply chains: This section of the exam measures the skills of Procurement Managers and covers how ESG principles are applied to secure ethical and sustainable supply chains. It looks at the role of environmental, social, and governance factors in procurement decisions, alongside risks and benefits of ESG adoption. Learners also explore issues such as modern slavery, bribery, and human rights, as well as the importance of diversity, inclusion, and stakeholder management. The section highlights how globalization, culture, and labour practices shape supply strategies and examines potential conflicts that may arise when balancing ESG priorities with business demands.</li> </ul>
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## CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q63-Q68):

### NEW QUESTION # 63

Scenario:

Apor is an online retailer of clothing and shoes. It sells four different fashion product lines:

Product 1: Apor has achieved competitive advantage on this product line by producing clothing cheaply. This has been achieved through investment in advanced manufacturing technology, which allows items to be made more cheaply than competitors.

Product 2: Apor is marketing to a younger customer segment for this product and has developed unique features that appeal to teenagers in particular.

Product 3: This product is a specialist type of shoe only purchased by professional dancers. Apor's strategy is to appeal to this small and specific customer segment, and it achieves advantage through low cost of manufacture. However, demand has been affected recently due to import duty and tax changes.

Product 4: The marketing slogan for this product is "Greener Clothing for the Planet". Although slightly more expensive than other ranges, Apor achieves advantage through the product's eco-friendly features, appealing to a smaller, specific segment.

Task:

For each product, match the correct Macro Environment Driver and the correct Source of Competitive Advantage.

**Answer:**

Explanation:

### NEW QUESTION # 64

Ben & Jerry's products feature a Fair Trade mark, demonstrating their commitment to ethical sourcing. Which of the following strategies do they use to uphold labor standards within their supply chain?

- A. Auditing and reporting on labor practices to ensure compliance
- B. Offering higher prices for all ingredients, regardless of quality
- C. Relying solely on self-reporting from suppliers about labor condition
- D. Implementing a policy that allows for flexibility in labor standards based on local laws

**Answer: A**

Explanation:

Choice C- By conducting regular audits and reporting on labor practices, Ben & Jerry's ensures that its suppliers adhere to fair labor standards. This process helps identify and address any issues related to working conditions, wages, and worker rights, thereby promoting accountability and transparency within their supply chain.

Incorrect answer:

Choice A- While paying fair prices is important, simply offering higher prices does not guarantee that labor standards are met.

Choice B- This approach can be misleading because self-reporting may not accurately reflect actual conditions without external verification.

Choice D- This could be misleading as it may suggest that local laws can justify subpar labor practices, which contradicts the fair trade ethos.

Reference:

LO-1.3; Page 88-89; Labor standards and working practices

#### NEW QUESTION # 65

Which of the following is NOT part of the UN's 17 Sustainable Development Goals?

- A. Eradicate unethical business practices
- B. Take urgent action to combat climate change
- C. End poverty in all its forms, everywhere
- D. Reduce inequality within and among countries

**Answer: A**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

The UN's 17 Sustainable Development Goals (SDGs) form the 2030 Agenda for Sustainable Development. They cover areas such as ending poverty (A), reducing inequality (B), and combatting climate change (C). However, eradicate unethical business practices (D) is not one of the listed goals. The L5M5 study guide (p.4) stresses that while business ethics are important, the SDGs are broader, covering social, environmental, and economic development priorities. Procurement professionals should be able to identify the SDGs, as supply chain policies are increasingly aligned with them to support global sustainability efforts.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.4

#### NEW QUESTION # 66

A procurement team runs a tender for new office furniture, prioritising cost. What is the main risk of this approach?

- A. Receiving too many bids
- B. Not receiving any bids
- C. Rushed tender process
- D. Suppliers may sacrifice sustainability agenda

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

When cost is the overriding priority, suppliers may compromise on sustainability. The L5M5 study guide explains that cheap materials may be unsustainably sourced (e.g., timber from non-certified forests). This is particularly highlighted in the old syllabus under LO 3.4, which noted risks when cost or speed is prioritised over ESG. Procurement professionals must balance cost, quality, speed, and sustainability to avoid reputational damage and unethical practices. Focusing solely on cost undermines long-term ESG commitments.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, section on sustainability vs cost priorities

#### NEW QUESTION # 67

How do Fair Trade organisations protect producers of raw materials from poor economic conditions?

- A. Money is provided to communal funds
- B. A standard for working conditions is set
- C. Final products are marketed as Fair Trade
- D. A minimum price is set for purchase of items

**Answer: D**

Explanation:

