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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q63-Q68):

NEW QUESTION # 63

Universal Containers (UC) has a "Sales Manager" dashboard. UC has a compare table that has multiple groupings and columns added showing the Total and Subtotals of the numeric values. A consultant is asked to add additional groups to enhance details about UC's customers.

Which feature should the consultant use to make the navigation of the compare tables easier for the end user?

- A. Create the table using SAQL query to accommodate this and make It user friendly.
- B. Scroll to the very end to see the details.
- C. Select the **Enable Expand or Collapse option from the table properties.**

Answer: C

NEW QUESTION # 64

Cloud Kicks uses CRM Analytics for its sales reporting. A new manager needs access to CRM Analytics to see specific dashboards.

How should the system administrator give access to the Analytics Studio app in the App Launcher?

- A. Share the Analytics Studio app to the user's profile.
- B. Change the profile of the user to one that has access to the Analytics Studio.
- C. **Assign the CRM Analytics User permission set to the manager's user.**

Answer: C

NEW QUESTION # 65

Universal Containers has a dashboard for sales managers. They need the ability to visualize the number of Closed Won opportunities by month, quarter, or year, and then display the result in a single chart. A CRM Analytics consultant creates a custom query to display three values:

ClosedDate_month, ClosedDate_quarter, and ClosedDate_year.

What should the consultant do next?

- A. Use result binding/interaction to update the grouping in the chart.
- B. **Use selection binding/interaction to update the grouping In the chart.**
- C. Use selection binding/interaction to update the measure In the chart.

Answer: B

NEW QUESTION # 66

A CRM Analytics consultant at Cloud Kicks wants to create a new dashboard that uses custom GeoJSON to display data; however, they are unable to upload the file via the user interface (UI).

Which action should the consultant take?

- A. **Upload the GeoJSON via the API because it is NOT a function in the UI.**
- B. Enable Custom maps with GeoJSON"" in the analytics settings.
- C. Add the system permission "Manage Analytics Custom Maps" to the permission set used.

Answer: A

Explanation:

If a consultant at Cloud Kicks needs to use custom GeoJSON files for dashboard visualization and cannot upload the file via the CRM Analytics user interface (UI), the recommended action is to use the API for this purpose. Here's why this approach is suggested:

* **Functionality Limitation in UI:** Currently, the CRM Analytics UI does not support direct uploads of GeoJSON files, which necessitates an alternative method.

* **API Flexibility:** The API provides a more flexible route for uploading custom GeoJSON files, allowing consultants to integrate more complex or larger datasets that are not supported through standard UI functionalities.

* **Customization and Control:** Using the API also offers greater control over how GeoJSON data is handled, processed, and utilized within CRM Analytics, catering to more advanced customization needs.

This method ensures that the consultant can fully utilize CRM Analytics' capabilities for creating highly customized geographic

visualizations, thereby enhancing the analytical value of the dashboards.

NEW QUESTION # 67

A consultant wants to understand what the important predictors are in a model. Where is this information found?

- A. Model Deployment Wizard
- **B. Model Settings**
- C. Einstein Recommendations

Answer: B

Explanation:

The important predictors of a model in CRM Analytics can typically be found under the Model Settings. This area provides detailed information about the configuration and the inputs (predictors) used to train the model.

Insights into which predictors have the most significant impact on the model's outcomes can be gleaned from this section, enabling a deeper understanding of the model's internal workings and the factors driving predictions.

NEW QUESTION # 68

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