

# Free PDF Quiz 2026 Authoritative C-BCSBN-2502: Study SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Tool



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## SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Customer Alignment and Value Communication:</b> The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Integration and Strategic Value of SAP Business Suite with SCM:</b> This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Understanding and Positioning SAP SCM Capabilities:</b> This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li> </ul>
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### SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q10-Q15):

#### NEW QUESTION # 10

How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- **A. Implements inventory tracking and process automation**
- B. Optimizes transportation planning
- C. Addresses financial forecasts
- D. Automates vendor relationships

**Answer: A**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* B. Implements inventory tracking and process automation

SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

\* Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.

\* Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.

Options A, C, and D do not directly relate to order fulfillment speed in the high-volume warehouse context on learning.sap.com.

#### NEW QUESTION # 11

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Enhances production efficiency
- B. Optimizes financial approaches
- C. Automates supplier selection
- **D. Implements automatic auditing and budgeting rules**

**Answer: D**

Explanation:

Solution:

The correct answer based on learning.sap.com is:

\* D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

### NEW QUESTION # 12

How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Automates procurement
- B. Aligns financial optimization
- C. Improves logistics
- D. **Manages production with AI automation in real-time**

**Answer: D**

Explanation:

The correct answer is:

Solution:

B . Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors to dispatch, schedule, monitor, and automatically balance production on a live basis-responding instantly to events on the shop floor and optimizing resources like labor, equipment, and materials us.io

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Here's how the other options stack up:

\* A. Improves logistics - While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing-not optimizing logistics functions directly.

\* C. Automates procurement - This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.

\* D. Aligns financial optimization - Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

### NEW QUESTION # 13

How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics?Note: There are 2 correct answers to this question.

- A. Focuses on optimizing financial flows while ignoring sustainability parameters
- B. Reduces overall energy consumption, focusing on internal processes
- C. **Connects lifecycle data to make informed eco-conscious decisions**
- D. **Supports the use of environmentally friendly materials**

**Answer: C,D**

Explanation:

Solution:

The two correct answers based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:

\* A. Supports the use of environmentally friendly materials

The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com

\* C. Connects lifecycle data to make informed eco-conscious decisions

It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.

Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

### NEW QUESTION # 14

What is included in SAP Sustainability Performance Management circular product life cycle?Note: There are 3 correct answers to this question.



