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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q66-Q71):

### NEW QUESTION # 66

T current architecture has two systems one which is sales facing (internal) other is customer facing (website). Currently product catalog is maintained separately in both systems.

UT has introduced communication cloud. What approach should consultant recommend for maintaining their product catalog during their digital transformation.

- A. Manage the product catalog internally using communication cloud and use cart API to expose the product catalog to website
- B. Introduce new product catalog primary application that will synchronize both communication cloud and the web channels.
- C. Manage product catalog in communication cloud and periodically synchronize the web channels automatically
- D. Manage the product catalog in enterprise product catalog and use digital commerce APIs to extract the product catalog to web channels.

**Answer: D**

### NEW QUESTION # 67

ABC cloud communication service provider that uses communication cloud for their B2B Market. ABC cloud sells services to tier 1 enterprise companies across the globe the number of items in the cart for each customer is usually high and with new products being introduced, the company expects even higher cart numbers. Sales representative started to notice performance reduction while submitting big carts to order management. A consultant was asked to provide design guidance for product design while taking into consideration communication cloud CPQ and order management constraints. Which two options should the consultant consider while designing the commercial catalog?

- A. Advise them to use picklist attribute with multiple pick lists values instead of configuring new products
- B. Keep the number of attribute on the product low, avoid big picklist and direct assignments.
- C. Avoid deep product hierarchy and big list of add on, limit the number of advance rule such as AutoAdd or Auto Remove products.
- D. Model all product in flat while controlling the cardinality with AutoAdd and AutoRemove advanced rules

**Answer: A**

### NEW QUESTION # 68

Fivercorp is migrating its operations from a legacy on-premise system to communication cloud. They have already migrated the account and product information, and are now planning to migrate the asset records and route of MACD processing to Salesforce by the end of the year. Which two considerations should they take into accounts for this processing to be successful?

- A. Large assets volume should be logically partition with staged migration, consider on demand migration to allow seamless operations
- B. Both commercial and technical assets need to be present in Salesforce to successfully process the MACD orders.
- C. Only Migrate the assets needed when customers are trying to place MACD orders.
- D. Only Commercial assets need to be present in salesforce to successfully process the MACD orders.

**Answer: A**

### NEW QUESTION # 69

A company is selling voice products to business customers. The offer allows customers to select devices of various models. The product modeler intends to create a phone add-on product specification with voice offers with a cardinality that allows up to 700. Which of the three statement are valid regarding the product model in this scenario?

- A. Product Model use hierarchical modeling which is natively supports EPC
- B. Since the product model uses OOTB feature of EPC, MACD operations and decomposition are guaranteed to work well
- C. Modeling children with large cardinalities can result in processing inefficiencies for MACD operations.
- D. This type of modeling is not supported in EPC and modular should follow a flat modelling technique.
- E. Product model uses OOTB features from EPC. Decomposition may fail when the maximum number of products is processed.

**Answer: A,C,E**

### NEW QUESTION # 70

Universal containers (UC) sells bundle of the TV service and VOIP line to its customer UC requires a modem to be one of the technical products as part of the bundle decomposition. UC also requires that when a customer orders an additional VOIP line in the future, it reuses the same modem technical product that was decomposed as part of initial bundle order.

- A. Create a 1:1 decomposition relationship between TV and VOIP to modem and set the scope to order item on Modem Technical Product
- B. Create an M:1 decomposition relationship between TV to Modem and delete the decomposition relationships after the initial bundle order.
- C. Create a 1:1 decomposition relationship between TV to Modem and VOIP to Modem and decompose conditionally based on whether the modem is already present in the Technical Inventory
- D. Create an M:1 decomposition relationship between TV to Modem and VOIP to Modem and set scope to account on modem technical product

**Answer: D**

## NEW QUESTION # 71

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