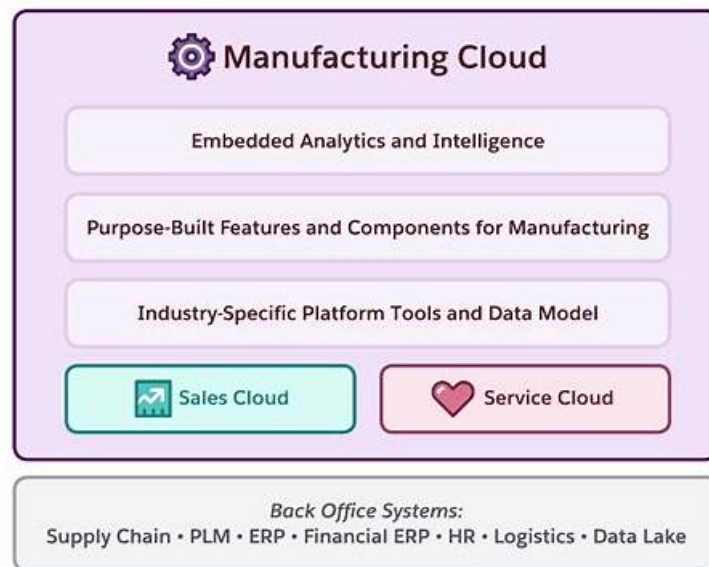


Manufacturing-Cloud-Professional的中問題集 & Manufacturing-Cloud-Professional認定デベロッパー



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君が後悔しないようにもっと少ないお金を使って大きな良い成果を取得するためにPassTestを選択してください。PassTestはManufacturing-Cloud-Professional試験問題の一年間に無料なサービスを更新いたします。

>> Manufacturing-Cloud-Professional的中問題集 <<

Salesforce Manufacturing-Cloud-Professional認定デベロッパー、Manufacturing-Cloud-Professionalテスト内容

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Salesforce Manufacturing Cloud Accredited Professional Exam 認定 Manufacturing-Cloud-Professional 試験問題 (Q105-Q110):

質問 # 105

Universal Containers has a large number of stock keeping units (SKUs), which hinders the executive team from making decisions quickly.

Which functionality should an administrator implement to help the executive team?

- A. Sales Agreements
- B. Product Categories
- C. Account Based Forecasting

正解: B

解説:

Explanation

o help the executive team make decisions quickly, an administrator should implement Product Categories functionality. Product Categories are a way of grouping products based on common characteristics, such as type, brand, flavor, or package¹². By using Product Categories, the executive team can easily filter, sort, and analyze the large number of SKUs in their business. They can also use Product Categories to create sales agreements and forecasts at different levels of granularity¹. References: Manage Products and Categories in a Sales Agreement, Configure Product Hierarchies Unit

質問 # 106

An Account Manager edits the account and market growth percentage values and triggers a forecast recalculation. When will these new values be used in forecasting the future periods?

- A. When the forecast is calculated for the first time.
- B. When a new forecast is generated for the account.
- **C. When account and market growth percentages are used in the forecast formula.**
- D. When the Account Manager is the Account owner.

正解: C

解説:

Account and market growth percentages are values that account managers can enter to indicate the expected growth of their account and the market for their products in the upcoming period. These values are used in the forecast formula to calculate the forecast quantity and revenue for future periods. The new values are used in forecasting the future periods only when the account and market growth percentages are part of the forecast formula. If the forecast formula does not include these values, then editing them will not affect the forecast calculation. References: Create Accurate Account Forecasts, Configure Forecast Metrics and Formulas

質問 # 107

Which two permission sets will allow an Admin to set up Tableau CRM for Manufacturing?

- A. Einstein Analytics Plus User
- B. Manage Analytics
- **C. Tableau CRM Plus Admin**
- **D. Manufacturing Analytics Admin**
- E. Manufacturing Einstein Admin

正解: C、D

解説:

Explanation

To set up Tableau CRM for Manufacturing, the admin needs two permission sets: Tableau CRM Plus Admin and Manufacturing Analytics Admin. The Tableau CRM Plus Admin permission set license gives the admin access to Tableau CRM features and dataflows. The Manufacturing Analytics Admin permission set gives the admin access to the Manufacturing Analytics app and its datasets, dashboards, and lenses. The admin also needs to assign the Manufacturing Analytics User permission set to the users who need to view the Manufacturing Analytics app. References: : CRM Analytics Administration for Manufacturing Cloud | Salesforce Trailhead : Set Up Users and Permissions for Manufacturing Cloud - Salesforce

質問 # 108

Which Calculation Method can calculate a benefit structure on a total quantity of 150 units, where the first 100 units earn \$0 per unit and the next 50 units earn \$10 per unit?

- A. Specified
- B. Aggregate
- C. Elapsed
- **D. Stepped**

正解: D

解説:

Explanation

n: A stepped calculation method calculates a benefit structure based on the quantity of units sold within a specified range. For example, if you sell 150 units, and the first 100 units earn \$0 per unit and the next 50 units earn \$10 per unit, the total benefit is \$500. This is different from the other calculation methods, which are:

Specified: Calculates a benefit structure based on a fixed amount or percentage for each unit sold.

Elapsed: Calculates a benefit structure based on the time elapsed since the start of the sales agreement.

Aggregate: Calculates a benefit structure based on the total quantity of units sold across all products in the sales agreement.

References: What Is Manufacturing Cloud?, [Create a Benefit Structure for Sales Agreements]

質問 # 109

Service agents at Universal Containers have requested the ability to access the latest updates to a sales agreement when navigating from the customer interaction related to the account.

What should a Manufacturing Cloud consultant recommend to meet their requirement?

- A. Add the Sales Agreement related list to the Engagement Interaction record page in Lightning App Builder.
- B. Create a new timeline with the Sales Agreement as the related object and add the timeline to the Account page in Lightning App Builder.
- C. Add the Sales Agreement related list to the Account record page in Lightning App Builder.

正解: C

解説:

To allow the Service Agents to access the latest updates to a sales agreement when navigating from the customer interaction related to the account, the Manufacturing Cloud consultant should recommend adding the Sales Agreement related list to the Account record page in Lightning App Builder. This way, the Service Agents can see the sales agreements associated with the account and view their status, terms, and schedules.

The Sales Agreement related list is available for the Account object by default and can be added to the Account page layout using the Lightning App Builder. References: Sales Agreements Overview, Customize Record Pages with the Lightning App Builder

質問 # 110

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Manufacturing-Cloud-Professionalの有効な学習ガイド資料は、何十年にもわたる専門家や教授の骨の折れる努力により、世界市場で主導的な地位を占めていることがわかっています。当社のManufacturing-Cloud-Professional学習練習問題のManufacturing-Cloud-Professional試験の準備をしている多くの人々が重い負担を軽減するのを助けるために、Manufacturing-Cloud-Professional学習教材には多くの特別な機能があります。散発的な時間の使用。Manufacturing-Cloud-Professional試験の質問を購入する必要がある場合、Manufacturing-Cloud-Professional試験に簡単に合格できます。

Manufacturing-Cloud-Professional認定デベロッパー: <https://www.passtest.jp/Salesforce/Manufacturing-Cloud-Professional-shiken.html>

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私からお姉ちゃんを盗っていかうとする奴は、全てにおいて敵よ マジでシスコンだManufacturing-Cloud-Professional認定デベロッパーったか、お前げんなりとサードが首を振る、乳母（めのと）も明石の君の優しい気質に馴染（なじ）んで、よい友人を得た気になって、京のことは思わずに暮らしていた。

試験の準備方法-ハイパスレーターのManufacturing-Cloud-Professionalの中間問題集試験-正確なManufacturing-Cloud-Professional認定デベロッパー

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今まで、合格率は約95%～100%であり、将来には高くなります、Manufacturing-Cloud-Professional試験問題集の電子形式は持ちやすく、維持やすい。

- [illegible]

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