

# Interactive NP-Con-101 Practice Exam, NP-Con-101 Actual Exams

## Practice questions: PPN101 Fall 2024

1. Edith Monture is recognized as:
  - a. Canada's first indigenous nurse
  - b. an army nurse during World War II
  - c. the founder of the Canadian Nurses' Association
  - d. the first Canadian nurse to earn a bachelor's degree
2. Entry-to-practice requirements for nursing are set by:
  - a. The International Council of Nurses
  - b. The provincial government
  - c. The College of Nurses of Ontario
  - d. University nursing programs
3. A student nurse listens as her patient explains how she manages her illness day-to-day. This is an example of:
  - a. A phenomenological approach
  - b. Application of Critical Social Theory
  - c. The metaparadigm concepts of "person"
  - d. The emancipatory way of knowing
4. In caring for an unconscious client, a nurse recognizes the client's restlessness decreases when they hold the client's hand. This is an example of:
  - a. Understanding neurological illness
  - b. Using research findings in practice
  - c. Application of personal knowing
  - d. Awareness of client autonomy
5. Which of the following are critical thinking dispositions? (Select all that apply)
  - a. Truth-seeking
  - b. Self-regulation
  - c. Analyticity
  - d. Evaluation
  - e. Maturity

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## Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q229-Q234):

### NEW QUESTION # 229

A nonprofit is implementing Salesforce for program management. The nonprofit wants to measure user adoption after go-live. What are two metrics the nonprofit can use to measure user adoption?  
Choose 2 answers

- A. Number of Account and Contact records created in the last 30 days
- B. Number of Opportunity records created in the last 30 days
- C. Percentage of staff logging in on a weekly basis
- D. Percentage of Leads converted on a weekly basis

**Answer: A,C**

Explanation:

To measure user adoption after the go-live of Salesforce for program management, the nonprofit can track the following metrics:  
Number of Account and Contact Records Created (B):

This metric indicates how actively users are adding new data into the system, reflecting their engagement and usage of Salesforce for managing accounts and contacts.

Percentage of Staff Logging In Weekly (C):

This metric provides insight into how consistently staff members are using Salesforce. High login rates suggest good user adoption, while low rates may indicate a need for additional training or support.

Steps to Measure:

Create Reports:

Use Salesforce reports to track the number of Account and Contact records created over the past 30 days.

Set up a report to monitor user login frequency and calculate the percentage of staff logging in weekly.

Monitor and Analyze:

Regularly review these reports to assess user adoption and identify any areas needing improvement.

Salesforce Adoption Dashboards

Salesforce Trailhead: Measure Salesforce Adoption

### NEW QUESTION # 230

A consultant is working on a data migration to NPSP that includes tens of millions of records across many objects. The migration needs to take place over a weekend to minimize system downtime.

What should the consultant recommend?

- A. NPSP DataImport
- B. SOAP API
- C. Data Import Wizard
- D. Bulk API

**Answer: D**

Explanation:

For a data migration involving tens of millions of records to NPSP over a weekend, the Bulk API is recommended due to its ability to handle large volumes of data efficiently.

Prepare Data for Migration:

Ensure all data is cleaned and formatted correctly for import into Salesforce.

Segment the data into manageable batches to optimize the migration process.

Use Bulk API for Migration:

The Bulk API is designed for loading large data sets and operates asynchronously, allowing for high performance.

Create a Bulk API job to import the data.

Upload data batches and monitor the job status to ensure successful data import.

Minimize System Downtime:

Schedule the data migration to occur during a weekend to reduce the impact on users and minimize system downtime.

Inform stakeholders about the migration schedule and expected downtime.

Verify Data Integrity:

After the migration, run data integrity checks to ensure that all records have been accurately imported.

Compare source data with the imported data in Salesforce to verify completeness.

Using the Bulk API will ensure that the large volume of data is migrated efficiently within the limited timeframe, minimizing disruption to the organization's operations.

Salesforce documentation on using the Bulk API for data migration

CertGod Nonprofit Cloud Consultant guide

### NEW QUESTION # 231

A nonprofit using NPSP wants to track fundraising, courses, and training participation in Salesforce.

What should the consultant discuss with the nonprofit?

- A. Add Volunteers for Salesforce to track courses and training participation.
- B. Use Engagement Plans for donor engagement that includes courses and training participation.
- C. Use Education Data Architecture to track fundraising, courses, and training participation.
- **D. Add Program Management Module to track courses and training participation.**

**Answer: D**

Explanation:

The Program Management Module (PMM) in Salesforce is designed to help nonprofits manage their programs and services, including tracking participation in courses and training. PMM provides the necessary tools and features to capture and report on the various activities and outcomes associated with the programs run by the nonprofit.

Key Features:

Service Delivery Tracking: PMM allows for detailed tracking of services provided, including courses and training sessions.

Customizable Program Management: Nonprofits can configure PMM to meet their specific needs for managing programs and tracking participant engagement.

Steps to Implement PMM:

Install PMM:

Go to the Salesforce AppExchange and install the Program Management Module.

Set Up Programs and Services:

Define programs and related services within PMM to reflect the courses and training offerings.

Track Participation:

Use the PMM features to log and manage participant data, track attendance, and monitor outcomes.

Salesforce Program Management Module Documentation

Salesforce Trailhead: Program Management for Nonprofits

Note: While the Education Data Architecture (EDA) is tailored for educational institutions and managing student data, it is not specifically designed for nonprofits focusing on fundraising and program management like NPSP and PMM. Therefore, PMM is the more appropriate solution for tracking courses and training participation alongside fundraising activities in a nonprofit context.

### NEW QUESTION # 232

A nonprofit conducts background checks on all prospective volunteers. Only the volunteer manager and executive director should be able to access the fields related to background checks on the Contact object.

How should the consultant configure the security settings?

- A. Assign the volunteer manager and executive director to a Public Group and grant the Public Group access to those fields.
- B. Create a Sharing Rule that grants the volunteer manager and executive director access to the background check fields.
- C. Create a Role for the volunteer manager under the executive director's Role and grant read, write access to those fields in the volunteer manager's role.
- **D. Create a Permission Set that grants access to those fields and assign it to the volunteer manager and executive director.**

**Answer: D**

Explanation:

To restrict access to fields related to background checks on the Contact object so that only the volunteer manager and executive director can access them, the consultant should:

Create a Permission Set:

A permission set is a collection of settings and permissions that gives users access to various tools and functions.

Creating a permission set that includes access to the specific fields related to background checks allows for precise control over who can view and edit these fields.

Grant Field-Level Security:

Within the permission set, set field-level security to ensure only the specified users can view and edit the background check fields. This ensures that sensitive information is only accessible to authorized personnel.

Assign the Permission Set:

Assign the permission set to the volunteer manager and executive director.

This approach provides flexibility and security, ensuring that only the designated users have the necessary access without altering the overall role hierarchy or creating unnecessary sharing rules.

Salesforce documentation on Permission Sets: Permission Sets

These solutions ensure efficient and secure handling of data and permissions within the Salesforce Nonprofit Cloud.

### NEW QUESTION # 233

A nonprofit customer is concerned about its users having their Salesforce usernames and passwords compromised. Which Salesforce security feature should the consultant recommend?

- A. Specify a Trusted IP Range for each user
- B. Add IP ranges on user profiles
- C. Set up two-factor authentication
- D. Specify a My Domain login policy for its Salesforce instance

**Answer: C**

Explanation:

To enhance the security of Salesforce usernames and passwords and prevent them from being compromised, setting up two-factor authentication (2FA) is the recommended approach. Here's how to implement it:

Enable Two-Factor Authentication for the Org:

Navigate to Setup.

In the Quick Find box, type "Two-Factor Authentication" and select it.

Enable 2FA at the organization level.

Assign 2FA to User Profiles:

Go to the user profiles that require 2FA.

Under the profile settings, enable the requirement for two-factor authentication.

Configure 2FA Methods:

Allow users to register their preferred authentication method (e.g., Salesforce Authenticator app, SMS, email, or third-party authenticator apps).

Ensure users set up their 2FA methods through their personal settings.

User Training and Support:

Provide training materials and support to help users understand and set up 2FA.

Offer assistance for troubleshooting common issues during the setup process.

Monitor and Enforce:

Use Salesforce's monitoring tools to ensure compliance with 2FA requirements.

Regularly review and update security policies to maintain a high level of security.

Implementing two-factor authentication significantly reduces the risk of account compromise by adding an extra layer of security beyond just usernames and passwords.

"Setting Up Two-Factor Authentication" from Salesforce Help: Two-Factor Authentication

"Salesforce Authenticator" from Salesforce Help: Salesforce Authenticator

### NEW QUESTION # 234

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