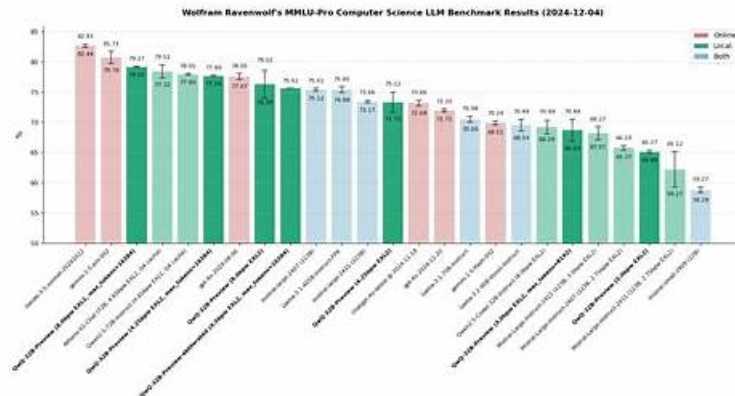


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address field, especially when the organization employs the Household Account model with Address Management. Here's a detailed explanation:

Understanding Household Account Model:

The Household Account model in Salesforce Nonprofit Cloud groups related contacts under a single account, representing a household. This model helps nonprofits manage donor relationships effectively.

Scenario Explanation:

The fundraising associate needs to print mailing labels for families who give to the organization. The key is to pull the correct address for each family.

Steps to Build the Report:

Choose the Contact Object: In Salesforce, the Contact object holds individual donor details, including their addresses. When using the Household Account model, the address information is managed at the contact level.

Select the Mailing Address Field:

Navigate to Reports in Salesforce and create a new report based on the Contacts & Accounts report type.

Include the necessary fields such as Contact Name and Mailing Address.

Filter for Donors: Apply filters to ensure you are only including contacts who are donors. This can be based on donation history or related opportunities.

Format for Mailing Labels: Adjust the report format to ensure it can be used for mailing labels. This might involve creating a custom report format or exporting the data for use in an external mailing label tool.

Why Not Other Options:

Option A: Using the Account object and Billing Address is inappropriate because the Billing Address often pertains to the primary address for account records, which might not accurately reflect the household mailing address.

Option B: Contact's Other Address field is typically used for secondary addresses and not the primary mailing address.

Option C: Account's Shipping Address is also less relevant for mailing labels within the context of Household Account models where individual contact addresses are used.

By using the Contact object and the Mailing Address field, the fundraising associate can ensure that the mailing labels are accurate and reflect the correct addresses for each donor family.

Salesforce Nonprofit Cloud Documentation on Household Account Model

Salesforce Reports and Dashboards Guide

NEW QUESTION # 153

A nonprofit wants to present active volunteer sites on a map which should be visible without logging in. Which tool would support this requirement?

- **A. Tableau Public**
- B. Custom Report
- C. Tableau CRM
- D. Custom Dashboard

Answer: A

Explanation:

To present active volunteer sites on a map that should be visible without logging in, the nonprofit can use Tableau Public. Here's why: Tableau Public:

Tableau Public is a free platform that allows users to create and share interactive data visualizations online.

It supports publishing maps and other visualizations that can be accessed publicly without requiring login credentials.

This tool is ideal for sharing information like volunteer site locations with a broad audience.

Tableau Public Documentation

Salesforce and Tableau Integration Guide

NEW QUESTION # 154

A nonprofit organization has a large number of duplicate contacts the consultant needs to clean up. What should the consultant recommend to handle duplicate clean up in bulk?

- **A. Third party app from the AppExchange**
- B. Salesforce Duplicate Management
- C. NPSP Contact Merge
- D. Salesforce Data Loader

Answer: A

Explanation:

To handle duplicate cleanup in bulk for a nonprofit organization:

Third Party App from the AppExchange: There are several apps available on the Salesforce AppExchange specifically designed for bulk duplicate management and cleanup. These apps offer advanced features for identifying and merging duplicate contacts efficiently.

Ease of Use: These third-party apps provide user-friendly interfaces and automated processes to manage duplicates, making the cleanup process more efficient and less error-prone compared to manual methods.

Using a third-party app ensures a thorough and systematic approach to duplicate management.

Salesforce AppExchange: Duplicate Management Apps

Salesforce Trailhead: Managing Duplicate Records in NPSP

NEW QUESTION # 155

A human services nonprofit needs to track client goals and action items related to those goals. The nonprofit is unsure whether Program Management Module alone will meet its requirements. The nonprofit is considering whether to implement Nonprofit Cloud Case Management.

What should the consultant discuss with the nonprofit?

- A. Program Management Module can track Case Plans and Action Items.
- B. Case Management requires Experience Cloud licenses.
- C. Case Management has a custom object for tracking goals.
- D. Program Management Module has custom objects for calendars and activities.

Answer: C

Explanation:

check the entity relationship diagram

When evaluating whether to use Program Management Module (PMM) or Nonprofit Cloud Case Management, it is important to consider the specific requirements of the nonprofit. While PMM can track programs, services, and the impact of those services, Nonprofit Cloud Case Management offers additional functionality tailored to human services nonprofits. Case Management includes custom objects specifically designed to track client goals and action items, making it more suitable for organizations needing detailed goal tracking.

Steps:

Assess the specific requirements for tracking client goals and action items.

Compare the features of PMM and Case Management.

Highlight that Case Management has a custom object for tracking goals and action items.

Discuss the benefits and potential limitations of implementing Case Management, including the need for Experience Cloud licenses if applicable.

CertGod Nonprofit Cloud Consultant Guide: Provides an overview of the features of both PMM and Case Management.

Salesforce Nonprofit Cloud Case Management Documentation: Details on custom objects and functionalities available in Case Management.

NEW QUESTION # 156

Which function of the application development lifecycle does establishing a Center of Excellence address?

- A. Data management
- B. Deployment
- C. Testing
- D. Governance
- E. Documentation

Answer: D

Explanation:

Establishing a Center of Excellence (CoE) addresses the governance function of the application development lifecycle. A CoE provides leadership, best practices, and oversight to ensure consistent and effective use of Salesforce across the organization:

Governance: Ensures that there are clear policies, standards, and guidelines for managing and using Salesforce.

Best Practices: The CoE promotes best practices for development, deployment, and ongoing management of Salesforce applications.

By focusing on governance, a CoE helps maintain the integrity, quality, and strategic alignment of Salesforce initiatives within the nonprofit.

Salesforce Governance Framework Documentation

Salesforce Trailhead: Center of Excellence

NEW QUESTION # 157

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