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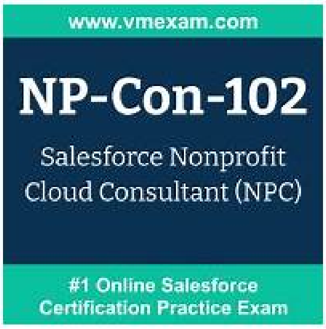

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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q37-Q42):

NEW QUESTION # 37
A nonprofit organization has received 50 donations from a peer-to-peer fundraising event. When entering the donations, the organization wants to ensure that both the team organizer and the donor get equal attribution for each donation, so the organization can send them acknowledgements later. How should the donation attributions be entered in Nonprofit Cloud?

- A. Create an Opportunity Contact Role for the donor and create a Gift Tribute for the team organizer.
- B. Create a Gift Soft Credit for the team organizer and attribute the Gift Transaction to Donor.
- C. Enter the donor donation total in the Donor Cover Amount on the Gift Transaction and create a Gift Transaction Designation for the event.

Answer: B

Explanation:
In Nonprofit Cloud for Fundraising, correctly attributing "Hard Credit" and "Soft Credit" is essential for accurate financial reporting and donor stewardship.
In a peer-to-peer (P2P) scenario, the person who actually gave the money is the Donor. They receive the legal
"Hard Credit" for tax purposes. The Team Organizer (the solicitor) is the influencer who motivated the gift.
They receive the "Soft Credit" for recognition purposes.
Step-by-Step Entry Process:
* Create the Gift Transaction: The consultant (or the automated P2P integration) creates a Gift Transaction record. The Donor field is populated with the Person Account of the individual who made the payment. This is the Hard Credit.
* Assign the Soft Credit: To recognize the team organizer, a Gift Soft Credit record is created and linked to that specific Gift Transaction.
* The Soft Credit Recipient is the Team Organizer's Person Account.
* The Role is set to "Solicitor" or "P2P Organizer."
* Automation: When these gifts are entered in bulk, the consultant can use a Gift Batch where a default
"Soft Credit" can be applied to all transactions in the batch if they all belong to the same organizer.
* Acknowledgement: By having both names linked to the transaction-one as the primary donor and one as a soft credit recipient-the organization can run two separate acknowledgment runs. One generates a
"Tax Receipt" for the donor, and the other generates a "Thank You/Influence Alert" for the organizer.
Why other options are incorrect:
* Option A: "Donor Cover Amount" is used for tracking when a donor pays for the credit card processing fees, not for attribution to a third party.
* Option B: Gift Tribute is for "In Memory Of" or "In Honor Of" designations, which are purely sentimental and do not represent the solicitation influence of a peer-to-peer organizer. Gift Soft Credit is the standard NPC object for this business requirement.

NEW QUESTION # 38
A consultant is working on a data migration to NPSP that includes tens of millions of records across many objects. The migration needs to take place over a weekend to minimize system downtime. What should the consultant recommend?

- A. SOAP API
- B. NPSP Data Import
- C. Data Import Wizard
- D. Bulk API

Answer: D

Explanation:
When dealing with Large Data Volumes (LDV)-specifically in the range of "tens of millions of records"- standard import tools and standard APIs are insufficient due to governor limits and processing speeds. For a time-sensitive weekend migration, the Bulk API is the only architecturally sound recommendation.
Why Bulk API is Required:
* Parallel Processing: Unlike the SOAP API (Option B), which processes records synchronously (one by one or in small serial batches), the Bulk API is designed for asynchronous processing. It breaks the data into large chunks (up to 10,000 records per batch) and processes them in parallel on the Salesforce application servers.
* Minimized API Calls: Tens of millions of records would quickly exhaust an organization's daily SOAP API limits. The Bulk API is optimized to handle massive datasets with significantly fewer API calls.
* Weekend Constraint: The "weekend" requirement implies a need for high throughput. The Bulk API is the fastest method available for moving data into Salesforce, making it possible to complete a multi- million record migration within a 48-hour window.
Why other options fail:
* NPSP Data Import (Option C): While powerful for processing complex logic (like creating Accounts and Contacts at once), it is built on top of standard Apex processing and is significantly slower than the Bulk API for pure volume.
* Data Import Wizard (Option D): This tool is limited to 50,000 records per session, making it impossible to use for a migration of this scale.
A consultant would typically use a tool like Data Loader (configured for Bulk mode) or a dedicated ETL tool (like Informatica or

Mulesoft) that utilizes the Bulk API to achieve the necessary performance.

NEW QUESTION # 39
An annual fund coordinator wants to create a report that identifies which individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gala. The nonprofit uses Campaigns to track event attendance. What should a consultant add to the report to exclude gala attendees?

- A. Cross filter
- B. Filter logic
- C. Summary formula
- D. Bucket field

Answer: A

Explanation:
This is a "Who Has NOT" reporting requirement, which is the primary use case for Cross Filters in Salesforce.
How to build this report:
* Base Report: Create a report of Contacts (or "Contacts with Opportunities").
* Annual Fund Filter: Set the standard report filters to show only those who have $0 in giving for the current year.
* The Exclusion (Cross Filter): Click the "Filters" dropdown and select Add Cross Filter.
* Configuration: * Set the filter to: Contacts WITHOUT Campaign Members.
* Add a sub-filter to the cross filter: Campaign Name EQUALS [Upcoming Gala Name].
* Result: The report will now list only people who are donors but are not currently registered for the Gala.
Why other options are incorrect:
* Filter Logic (Option A): This is used for "AND/OR" statements between existing fields (e.g., 1 AND (2 OR 3)). It cannot easily look "across" to the Campaign Member object to check for the absence of a record.
* Summary Formula (Option C) and Bucket Field (Option D): These are used for calculating or grouping data that is present in the report; they cannot be used to exclude records based on their relationship to other objects.

NEW QUESTION # 40
A nonprofit is loading 5 million donation history records into Salesforce from a payment processing system.
What should the consultant do to ensure the data load is successful?

- A. Deploy a Custom Apex Class with TDTM.
- B. Disable Data Validation Rules.
- C. Temporarily disable TDTM Trigger Handlers.
- D. Create an Apex Test Class.

Answer: C

Explanation:
When performing large-scale data migrations-specifically loading millions of records-performance and system limits become the primary concern. In the Nonprofit Success Pack (NPSP), almost all automation is governed by the Table-Driven Trigger Management (TDTM) framework.
The Logic of Disabling TDTM:
* Reducing Overhead: By default, TDTM triggers a series of complex operations every time an Opportunity (donation) is inserted, such as calculating rollups, creating recurring donation installments, and managing household naming. For a historical data load of 5 million records, running these processes in real-time would likely hit Salesforce governor limits and significantly slow down the migration.
* Sequential Execution: Disabling the Trigger Handlers allows the data to be loaded in its "raw" state.
The consultant can then run specialized batch jobs (like Customizable Rollups) after the load is complete to calculate the totals all at once.
* Process: To do this, the consultant navigates to the Trigger Handlers tab in NPSP and unchecks the "Active" box for specific handlers (like OPP_Rollup_TDTM or REL_Relationships_TDTM) or uses the NPSP Settings to disable the entire framework for the migration user.
While Validation Rules (Option B) might also need to be disabled if the legacy data is messy, the most critical step for a high-volume load to prevent "Apex CPU time limit exceeded" errors is managing the TDTM framework. Option C and D are development tasks that do not assist in the immediate efficiency of a data load.

NEW QUESTION # 41
The program manager of an after-school program wants to pull a report that shows all students in the program and their primary parent/guardian with the parent/guardian's cell phone and email. The nonprofit is using NPSP. Which custom report type should the consultant use to create the report?

- A. Service Participants with or without Program Engagement
- B. Contacts with or without Relationships
- C. Program Engagements with or without Household Account3
- D. Contacts with or without Service Participants

Answer: B

Explanation:
In NPSP, the relationship between a child (student) and a parent is tracked using the Relationship object.
This is a5 person-to-person junction record.
Building the Report:
* The Starting Point: To see the student's information (Phone/Email) alongside their parent's information, the consultant needs a report that spans the Relationship record.
* Custom Report Type: A report type of Contacts with or without Relationships allows the user to list the primary contact (the Student) and pull in the "Related Contact" (the Parent) from the relationship record.
* Cross-Object Fields: In the report builder, the consultant can use the "Add fields related via lookup" feature to pull the parent's cell phone and email address from the Related Contact record.
Why other options are incorrect:
* Option C and D: These refer to Program Management Module (PMM) objects. While they show who is in the program, they don't natively "connect" one person's contact info to another person's contact info without a Relationship record.
* Option A: "Service Participants" is a specific PMM term, but it doesn't provide the bridge to the parent /guardian data found in the NPSP Relationship model.

NEW QUESTION # 42
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