

Brain AP-220 Exam - New AP-220 Exam Name

- 220 Exam 1 List of Terms and Concepts**
In general: Know and be able to define/explain the following terms & concepts
- Psychological Science**
- Ways of knowing (and flaws of each)
 - Non-empirical: Authority & Logic
 - Empirical: Intuition & Science
 - Need for scientific method
 - Poor intuitive measurement and biases in observation (logical fallacy and illusory correlation)
 - Characteristics of Science
 - Empirical
 - Objective
 - Self-correcting
 - Progressive
 - Tentative
 - Parsimonious
 - Driven by Theory
 - Goals of Science
 - Discover Regularities
 - Description
 - Laws
 - Causes
 - Criteria:
 - Co-variation, Temporality, Alternative explanations
 - Correlation v. Causation: Know the difference and be able to determine whether a research design (e.g. experimental or non-experimental) can make causal inferences.
 - Develop Theories
- Theories & Hypotheses**
- Theories – what is a theory?
 - Role
 - Organize knowledge and explain laws
 - Predict new laws
 - Guide research
 - Falsifiability
 - Hypotheses – what is a hypothesis?
 - Alternate/Research & Null
 - Statistical Significance
 - p value and meaning of rejecting a null hypothesis
 - 1 v. 2 tailed
- Variables**
- What is a variable?
 - Operational Definitions – what is the purpose?
 - Types of Variables
 - Independent Variable
 - Levels and Subject Variables
 - Dependent Variable

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Salesforce Order Management Developer Accredited Professional Sample Questions (Q36-Q41):

NEW QUESTION # 36

What are the primary benefits of using the Composite Graph API in Salesforce Order Management? (Choose two)

- A. Enabling batch data uploads for order management
- B. Fetching and modifying hierarchical object relationships in one call
- C. Compressing order data for archiving purposes
- D. Reducing the number of API calls required for complex operations

Answer: B,D

NEW QUESTION # 37

How can Salesforce Order Management support bulk order processing for a customer with high-volume transactions?

- A. By migrating bulk orders to external systems for processing
- B. By using manual workflows for error resolution
- C. By disabling real-time inventory updates during peak loads
- D. By implementing Batch Apex for efficient processing

Answer: D

NEW QUESTION # 38

What considerations are critical when using the Order Management Import Framework? (Choose two)

- A. Handling error logs and retrying failed records
- B. Automating imports without validation
- C. Limiting data imports to a single use case
- D. Mapping data to the Order Management Data Model

Answer: A,D

NEW QUESTION # 39

Which feature of Salesforce Order Management allows seamless integration with multiple systems?

- A. Platform Events
- B. Apex Data Loader
- C. Static Role Assignments
- D. Bulk Data APIs

Answer: A

NEW QUESTION # 40

Which features of the B2C CRM Sync framework support Salesforce Order Management? (Choose two)

- A. Synchronizing customer data across multiple clouds
- B. Automating legacy data migration
- C. Enabling unified customer profiles for B2C use cases
- D. Avoiding the need for API-based integrations

Answer: A,C

NEW QUESTION # 41

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