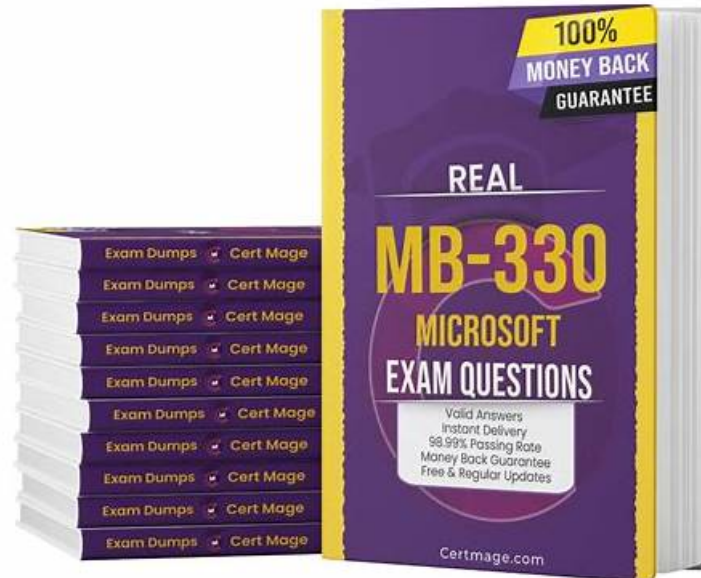


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Microsoft MB-330 Exam Syllabus Topics:

Section	Objectives
Topic 1: Configure Dynamics 365 Supply Chain Management	- Configure supply chain management parameters • 1. Configure warehouse and inventory parameters • 2. Set up procurement and sourcing parameters - Set up organization and master data • 1. Configure products and inventory dimensions • 2. Configure legal entities and organizational structures
Topic 2: Implement Procurement and Sourcing	- Sourcing and vendor collaboration • 1. Vendor collaboration portals • 2. Approval workflows - Procurement processes • 1. Vendor management and purchase orders • 2. Purchase agreements and pricing

Topic 3: Manage Inventory and Logistics	- Inventory management • 1. Inventory adjustments and transfers • 2. Inventory tracking and costing - Warehouse management • 1. Inbound and outbound warehouse processes • 2. Wave and location directives - Transportation management • 1. Carrier and route setup • 2. Freight and shipment planning
Topic 4: Manage Production and Planning	- Master planning • 1. Demand forecasting and planning • 2. Supply planning and MRP - Production control • 1. Production orders and scheduling • 2. Resource and capacity management
Topic 5: Implement Sales and Order Management	- Returns and customer service • 1. Customer service workflows • 2. Return order processing - Sales order processing • 1. Order capture and fulfillment • 2. Pricing and discounts

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Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q388-Q393):

NEW QUESTION # 388

You need to configure the extreme sports discounts.

Which component should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Configuration	Component
Define the pricing method.	▼ Trade allowances Trade agreement Discount Trade agreement discount
Identify the discount type.	▼ Trade agreement Periodic Quantity Threshold
Link the discount.	▼ Channel Catalog Affiliation Customer

 Microsoft

Answer:

Explanation:

Configuration	Component
Define the pricing method.	Trade allowances Trade agreement Discount Trade agreement discount
Identify the discount type.	Trade agreement Periodic Quantity Threshold
Link the discount.	Channel Catalog Affiliation Customer

Explanation

Box 1: discount

Requirements. Pricing

Trey Research plans to do promotional pricing. Certain products will receive special pricing during the hours of extreme sporting events that Trey Research sponsors. Before or after the event, normal pricing will resume.

Box 2: periodic

A discount period defines the period during which a price adjustment or discount is valid.

Box 3: catalog

A product catalog is a collection of products with their pricing information. The product catalog entities let you create a rich product classification system in Dynamics 365 for Customer Engagement that provides support for:

- * Defining multiple pricing and discounting models. You can also use custom pricing instead of the Customer Engagement system pricing to calculate prices when you associate a product or bundle to an opportunity, quote, order, or invoice. Further, you can select whether to apply discounts for products at the per-unit or line level.

- * Etc.

Note: Price groups are at the heart of price and discount management in Commerce. Price groups are used to assign prices and discounts to Commerce entities (that is, channels, catalogs, affiliations, and loyalty programs). Because price groups are used for all pricing and discounts, it's very important that you plan how you will use them before you start.

- * trade agreement discounts

The capability to work with categories is a key differentiator between discounts and trade agreement discounts, and the main reason that we discourage you from using trade agreement discounts. Categories are organized in a multi-level hierarchy. By contrast, the item discount groups that are used by trade agreements are only a single level of grouping, and each group is specific to one of the three trade agreement discount types, such as Line discount, Multiline discount, and Total discount. Therefore, for trade agreements, if you want to use the same set of products in all three trade agreement discount types, you must create and manage three independent discount groups.

- * An affiliation identifies customers who are members of a group, or are associated with one, for example, seniors or students.

Before you can add affiliations to customer records, you must set up affiliations and their discounts.

Reference: https://www.pmlive.com/intelligence/healthcare_glossary/Terms/t/trade_allowance

A company uses outside carrier services for inbound and outbound deliveries. Carrier services must be scheduled so that all trucks do not show up at the same time. You need to configure the c module to schedule the loads. How should you set up dock appointments? To answer, select the appropriate options i the answer area. NOTE: Each correct selection is worth one point.

Select the load.

Select Open Load.
Select Closed Load.
Select Shipped Load.
Select Closed Container.

Create the appointment.

Create an appointment rule and firm the appointment.
Create and close an appointment.
Group the sales orders into a container.
Firm the load for shipment.

Answer:

Explanation:

Select the load.

Select Open Load.
Select Closed Load.
Select Shipped Load.
Select Closed Container.

Create the appointment.

Create an appointment rule and firm the appointment.
Create and close an appointment.
Group the sales orders into a container.
Firm the load for shipment.

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/plan-appointments-for-a-load>

NEW QUESTION # 390

A company uses Dynamics 365 Supply Chain Management. The company is introducing a new line of products that require multiple pieces of new shop floor equipment.

The accounting manager requires the following:

- * The new equipment must be tightly controlled throughout the acquisition cycle with vendors.
- * All assets must have expected receipts.
- * The asset must be automatically created when it is received by the warehouse.

Answer Area

Requirement

View all assets expected to be received.

Automatically create asset upon receipt.

Configuration

Pending asset count

Purchase requisitions

Planned purchase orders

Variants

Item status

Lifecycle state

Answer:

Explanation:

Answer Area

Requirement

View all assets expected to be received.

Automatically create asset upon receipt.

Configuration

Pending asset count

Purchase requisitions

Planned purchase orders

Variants

Item status

Lifecycle state

Explanation:

Answer Area

Requirement

View all assets expected to be received.

Automatically create asset upon receipt.

Configuration

Purchase requisitions

Item status

NEW QUESTION # 391

A company uses Dynamics 365 Finance to manage its inventory.

The company requires a new item group for electronic products, such as laptops and tablets, to track inventory transactions accurately. The item group must be configured to ensure all inventory movements, such as sales and purchases, are posted to specific ledger accounts for revenue and cost of goods sold.

You need to configure the item group for electronic products in Dynamics 365 Finance.

What should you do?

- A. Set up warehouse posting profiles for the item group.
- **B. Assign specific ledger accounts for inventory posting profiles in the item group setup.**
- C. Define a standard cost valuation method in the item group settings.
- D. Configure a new item model group for electronic products.

Answer: B

Explanation:

* In Dynamics 365 Finance, item groups are used to categorize products and define inventory posting profiles, which determine how inventory transactions post to the general ledger accounts, including revenue and cost of goods sold accounts.

* To ensure accurate tracking of inventory transactions and proper ledger posting for electronic products, you configure the inventory posting profiles within the item group.

* This setup allows specific ledger accounts to be assigned for each type of inventory movement (e.g., sales, purchases, transfers) related to the item group.

Reference:

Microsoft Docs - Configure item groups and posting profiles

"Item groups are linked to inventory posting profiles to define ledger accounts for various inventory transactions." Why other options are not correct:

A (Item model group): Item model groups define inventory valuation methods and policies, not ledger posting accounts.

C (Standard cost valuation method): Valuation methods are part of the item model group, not the item group.

D (Warehouse posting profiles): Warehouse posting profiles are related to inventory movements in warehouses, not to ledger account postings for revenue and cost of goods sold.

NEW QUESTION # 392

A company sells a new product line. Buyers purchase a large shipment into the distribution center.

The product must be divided among the retail stores equally.

You need to configure buyer push functionality.

Which configuration options should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Configuration option
Create the push.	▼ replenishment rules and enter total quantity location weight and enter total quantity fixed quantity and enter total quantity location weight and enter manual quantity
Create the order.	▼ transfer order sales order purchase order intercompany order

Answer:

Explanation:

Requirement	Configuration option
Create the push.	▼ replenishment rules and enter total quantity location weight and enter total quantity fixed quantity and enter total quantity location weight and enter manual quantity
Create the order.	▼ transfer order sales order purchase order intercompany order

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