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Code: C_BCBTM_2509

Vendor: SAP

Exam: SAP Certified Associate - Positioning SAP Business Transformation Management Solutions

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q15-Q20):

NEW QUESTION # 15

How does the SAP Signavio Process Collaboration Hub help organizations?

- A. By automatically generating legal compliance reports and enabling collaboration.
- B. By replacing existing process modeling tools with AI-driven automation.
- C. By creating marketing strategies based on customer feedback.
- **D. By providing transparency into processes and enabling collaboration.**

Answer: D

Explanation:

The SAP Signavio Process Collaboration Hub is designed to make business processes transparent and accessible across the organization while fostering collaboration among stakeholders.

"The SAP Signavio Process Collaboration Hub provides a central entry point for all users to access, share, and collaborate on process-related information, offering transparency across business processes." Reference:

It allows employees, analysts, and management to view, discuss, and contribute to process improvement initiatives, supporting collaborative transformation and process governance.

"It enables everyone in the organization to access process information, provide feedback, and collaborate for continuous improvement." Options A, C, and D are incorrect:

A: Compliance reporting is not a function of Collaboration Hub.

C: Marketing strategy and customer feedback analysis are outside its purpose.

D: It does not replace modeling tools; it integrates with Process Manager and Process Intelligence.

Thus, the correct and SAP-verified answer is B: By providing transparency into processes and enabling collaboration.

NEW QUESTION # 16

How can BTM Solutions help organizations manage their business transformation?

- A. They are important because they provide direct support for human resource management and payroll processing.
- **B. They help businesses better understand and optimize their processes and IT infrastructure, while assisting the end user coping with digital change.**
- C. They are crucial because they exclusively focus on enhancing a company's social media presence and marketing campaigns.
- D. They are revolutionary tools to support financial controlling and reporting.

Answer: B

Explanation:

SAP Business Transformation Management (BTM) Solutions combine tools like SAP Signavio, SAP LeanIX, and WalkMe to give enterprises complete visibility and control over both business and IT transformation efforts.

"SAP BTM solutions enable companies to understand and optimize their processes and IT landscapes, while supporting users through change and adoption." Reference:

Process Optimization & IT Alignment:

SAP Signavio provides process mining and analytics, SAP LeanIX maps IT architecture, and WalkMe ensures user adoption.

Together, they deliver an integrated framework for sustainable transformation.

"By integrating business process management, enterprise architecture, and user enablement, SAP BTM helps organizations manage complexity and digital adoption simultaneously." User Adoption and Change Management:

WalkMe, a core BTM component, assists employees in adapting to new systems, minimizing disruption during digital transitions.

"BTM solutions assist end users in coping with digital change by delivering in-application guidance and real-time support." Incorrect Options:

A: Financial controlling is an ERP capability, not a BTM function.

B: Marketing is unrelated to BTM's transformation scope.

C: HR and payroll are managed in SAP SuccessFactors, not BTM.

Verified Correct answer: D: They help businesses better understand and optimize their processes and

NEW QUESTION # 17

Which use cases are central to SAP LeanIX solutions?

(Note: There are 2 correct answers to this question.)

- **A. Application Portfolio Management**
- **B. Technology Risk and Compliance**
- C. Spend Management
- D. Blockchain Analytics

Answer: A,B

Explanation:

SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.

"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which

help organizations streamline IT landscapes and mitigate risks." Reference:

Application Portfolio Management (Answer B):

SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.

"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):

This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.

"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:

A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.

D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.

Verified Correct Answers:

B: Application Portfolio Management

C: Technology Risk and Compliance

NEW QUESTION # 18

What is the SAP Signavio Process Manager?

- A. A tool for automating financial transactions in ERP systems.
- **B. A cloud-based tool for designing, modeling, and improving business processes.**
- C. An analytics solution for process mining and data analysis.
- D. A software for managing customer relationships and sales pipelines.

Answer: B

Explanation:

SAP describes SAP Signavio Process Manager as a collaborative, browser-based BPM tool focused on process design and improvement:

"SAP Signavio Process Manager is a cloud-based solution to model, document, and optimize business processes collaboratively using BPMN 2.0." Reference:

Option B confuses it with a different product in the same portfolio. SAP states that process mining sits in SAP Signavio Process Intelligence (not Process Manager):

"SAP Signavio Process Intelligence is the process mining and analytics solution of the SAP Signavio portfolio." Option C refers to ERP transaction automation, which is not the scope of Process Manager. SAP positions Process Manager for process modeling and documentation, not transaction execution/automation:

"Use SAP Signavio Process Manager to design and document processes and drive process improvement; execution of transactions is handled by operational systems (e.g., ERP)." Option D is about CRM. SAP clarifies that CRM and sales pipeline management are covered by customer experience/CRM solutions, not by Process Manager:

"Process Manager provides process modeling and governance, not CRM pipeline management."

NEW QUESTION # 19

What is the primary function of SAP Signavio Process Intelligence?

- A. A cloud-based process modeling tool for documenting workflows.
- B. A collaboration platform for managing business decisions.
- **C. A process mining solution that provides process analytics and insights.**
- D. An ERP system for managing financial transactions.

Answer: C

Explanation:

SAP Signavio Process Intelligence is the process mining and analytics component of the SAP Signavio Business Transformation Suite. It allows organizations to analyze real process data to identify inefficiencies and improvement opportunities.

"SAP Signavio Process Intelligence is a process mining solution that enables customers to analyze and visualize process flows, uncovering performance issues and improvement opportunities." Reference:

It connects to operational systems, extracts event logs, and reconstructs end-to-end business processes to deliver data-driven process insights.

"The solution provides process analytics and actionable insights by comparing actual process execution data against designed

models." Incorrect Options:

A: Refers to SAP Signavio Process Manager, not Process Intelligence.

B: SAP Signavio is not an ERP; it integrates with SAP ERP systems for analysis.

C: Collaboration capabilities are provided via SAP Signavio Collaboration Hub, not Process Intelligence.

Therefore, the verified and correct answer based on SAP's official documentation is:

D: A process mining solution that provides process analytics and insights.

NEW QUESTION # 20

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