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### SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li> </ul>

Topic 2	<ul style="list-style-type: none"> <li>• <b>Positioning SAP Spend Management Solutions:</b> This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li> </ul>
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## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q17-Q22):

### NEW QUESTION # 17

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Increased focus on manual approvals
- B. Limiting supplier collaboration requirements
- C. Automation of manual procurement tasks
- D. Integration with other solutions

**Answer: C,D**

### NEW QUESTION # 18

Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.
- B. It is primarily used for inventory control and production planning.
- C. It operates independently without integration with other SAP applications or external data sources.
- D. It concentrates on automating basic procurement tasks without the need for integration.

**Answer: A**

### NEW QUESTION # 19

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. AI-generated resume analysis
- D. Conventional role-change entries

**Answer: C**

### NEW QUESTION # 20

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Compliance and risk management
- B. Increased cost efficiency
- C. Enhanced travel expense reports
- D. Improved supplier collaboration
- E. Limiting integration with other external systems

**Answer: A,B,D**

### NEW QUESTION # 21

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.
- B. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.
- C. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.
- D. Reduce the number of business trips to achieve sustainability.
- E. Prohibit all non-essential travel to minimize environmental impact.

Answer: A,B,C

## NEW QUESTION # 22

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