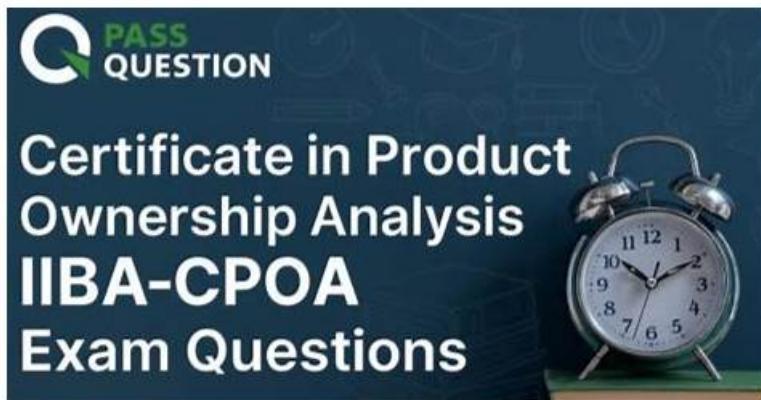# Quiz 2026 IIBA CPOA: Certificate in Product Ownership Analysis (IIBA-CPOA)–Reliable New Soft Simulations

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q43-Q48):

NEW QUESTION # 43
What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Cultural agreement
- B. Inclusion map
- C. Collaborative approach
- D. Working agreement

Answer: C

Explanation:
A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

NEW QUESTION # 44

How does a product ownership analysis (POA) practitioner act as an advocate for customers?

- A. Interacts with the emerging product as the customer would
- B. Understands that the team are the true arbitrators of value delivery
- C. Ensures the product being built will delight customers by exceeding their expectations of what they'd reasonably expect
- D. Assesses and reviews feedback in isolation

Answer: C

Explanation:
Acting as a customer advocate means ensuring the product not only meets requirements but also delights customers by exceeding their reasonable expectations, thereby maximizing customer satisfaction and product value.

NEW QUESTION # 45

What skill is required while engaging in observation with the customer?

- A. Evaluation
- B. Interviewing
- C. Coaching
- D. Alertness

Answer: D

Explanation:
Alertness is essential during customer observation to capture subtle behaviors, reactions, and environmental factors that can provide valuable insights into their needs and experiences.

NEW QUESTION # 46

Which product roadmap provides a picture of what success looks like across stakeholders and the delivery team?

- A. Technology-oriented
- B. Goal-oriented
- C. Success-oriented
- D. Profit-based

Answer: B

Explanation:
A goal-oriented product roadmap aligns stakeholders and the delivery team by showing what success looks like, focusing on desired outcomes rather than just features or technology.

NEW QUESTION # 47

Which of the following is a technique used with users or customers to validate understanding of the value and priority of features of a product?

- A. Empathy map
- B. Value proposition canvas
- C. Product roadmap
- D. $100 test

Answer: D

Explanation:
The $100 test is a prioritization technique where users or customers allocate a hypothetical budget (e.g., $100) across features, helping validate their perceived value and priority for the product.

NEW QUESTION # 48

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