

# Salesforce Plat-Admn-301 Latest Test Format - Interactive Plat-Admn-301 Questions



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Nowadays, there are more and more people realize the importance of Plat-Admn-301, because more and more enterprise more and more attention it. If someone pass the Plat-Admn-301 exam and own relevant certificates that mean he had good grasp of this field of knowledge, that is to say, he will be popular and valued by more enterprise. In order to help most candidates who want to Pass Plat-Admn-301 Exam, so we compiled such a study materials to make exam simply. Our Plat-Admn-301 guide torrent has gone through strict analysis and summary according to the past exam papers and the popular trend in the industry and are revised and updated according to the change of the syllabus and the latest development conditions in the theory and the practice.

## Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Environment Management and Deployment: This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.</li> </ul>
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## **Salesforce Plat-Admn-301 Exam Questions [2026] Right Preparation Material**

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### **Salesforce Certified Platform Administrator II Sample Questions (Q63-Q68):**

#### **NEW QUESTION # 63**

AW Computing has a new requirement from its security team where audit information relating to an account must be recorded in a new custom object called Audit. Audit records need to be preserved for 10 years and only accessible by the audit team.

- A. Grant Account Login Access
- B. Connected App Usage
- C. Setup Audit Trail
- D. Login History

**Answer: A**

#### **NEW QUESTION # 64**

A user accidentally created a duplicate opportunity and is unable to delete the duplicate record. What should an administrator do to troubleshoot this issue?

- A. Change the user's profile to System Administrator so they have full permissions to delete object records.
- B. **Check the user profile permissions on the Opportunity object to see if they have permission to delete.**
- C. Run a report of all opportunities to identify other possible duplicates.
- D. Advise the user to mark the duplicate opportunity Closed Lost and keep it in the system

**Answer: B**

Explanation:

The user profile permissions on the Opportunity object is the item that the administrator should review to find out why the user is unable to delete the duplicate record. The user profile permissions determine what users can do with records and objects in Salesforce, such as creating, editing, deleting, viewing, or sharing. In this case, the administrator should check if the user has the Delete permission on the Opportunity object, which allows them to delete opportunity records that they own or have access to. If not, the administrator can either grant them this permission or delete the record for them. References: [https://help.salesforce.com/s/articleView?id=sf.admin\\_general\\_permissions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.admin_general_permissions.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.admin\\_object\\_permissions.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.admin_object_permissions.htm&type=5)

#### **NEW QUESTION # 65**

AW Computing created new multi-tier service plans. The primary difference between the packages is the length of the term. The company wants to capture start and end dates for each service plan sold, which can differ from the contract dates of the subscription. How should an administrator ensure the data is captured properly?

- A. Create a new price book for service plans with term lengths.
- B. Build a validation rule on the Opportunity object to require custom date fields based on the product(s) selected.
- C. Configure formula fields to reflect the close date of the opportunity.
- D. Make a validation rule on the Opportunity Product object to require custom date fields based on the product family.

**Answer: D**

Explanation:

A validation rule on the Opportunity Product object to require custom date fields based on the product family will ensure that the data is captured properly. A validation rule can check if the product family matches the service plan and if so, require the start and end date fields to be filled out. This way, AW Computing can capture the term length for each service plan sold. References: [https://help.salesforce.com/s/articleView?id=sf\\_fields\\_about\\_validation\\_rules.htm&type=5](https://help.salesforce.com/s/articleView?id=sf_fields_about_validation_rules.htm&type=5)

#### NEW QUESTION # 66

Users at Ursa Major Solar want to create complex dashboards with supporting charts based on data to come from a variety of sources, some of which live on the Internal company shared drives.

Which product should the administrator recommend to meet the users' needs?

- A. Tableau CRM
- B. Report Bulkier
- C. Lightning Dashboard Builder
- D. List views

**Answer: A**

Explanation:

Tableau CRM is a product that allows you to create complex dashboards with supporting charts based on data from a variety of sources, including Salesforce data and external data sources. Tableau CRM uses an analytics platform that stores data in datasets and lets you explore and visualize data using lenses and dashboards. You can also use artificial intelligence and machine learning features to discover insights and make predictions from your data. Tableau CRM is integrated with Salesforce and can be accessed from various apps and objects. References: [https://help.salesforce.com/s/articleView?id=sf.bi\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.bi_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.bi\\_data\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.bi_data_overview.htm&type=5)

#### NEW QUESTION # 67

The support operations team has noticed some Invalid data in the custom Primary issue picklist field on case records. They are unsure of what the issue is since the field is being updated by an automated procedure and there is a validation rule to ensure clean data on case records.

Why are records being updated with data that violates the validation rule?

- A. The user has the Modify All Data permission on the object.
- B. The data change is triggered by an update record Flow element.
- C. The field is being updated by an Apex before trigger.
- D. The field is being updated by a workflow field update.

**Answer: D**

Explanation:

The field is being updated by a workflow field update is why records are being updated with data that violates the validation rule. A workflow field update is a way to automatically change the value of a field when a workflow rule evaluates to true. A workflow field update can bypass validation rules and other security controls when updating a field value, which can result in invalid data being stored in the record.

#### NEW QUESTION # 68

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