

Latest Consumer-Goods-Cloud-Accredited-Professional Practice Questions, New Consumer-Goods-Cloud-Accredited-Professional Test Forum



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Salesforce Consumer Goods Cloud Accredited Professional certification is a valuable credential for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has the knowledge and skills to use the Consumer Goods Cloud to improve their organization's sales and distribution processes. It also indicates that the individual is up-to-date with industry trends and regulatory requirements. If you're a professional in the consumer goods industry, getting certified as a Salesforce Consumer Goods Cloud Accredited Professional can help you advance your career and stay competitive in the job market.

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Salesforce Consumer Goods Cloud Accredited Professional Exam is a certification program designed to test the skills and knowledge of professionals working in the consumer goods industry. Consumer-Goods-Cloud-Accredited-Professional Exam covers a range of topics related to Salesforce's Consumer Goods Cloud, including sales management, account planning, and retail execution. The program is aimed at individuals who are looking to demonstrate their expertise in using Salesforce's Consumer Goods Cloud to improve business outcomes for consumer goods companies.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q58-Q63):

NEW QUESTION # 58

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard

should they use to find opportunities to sell new products in a retail store location

- A. White Space Analysis
- B. Sales Rep Performance
- **C. Sales Manager- Territory Performance**
- D. Account Insight

Answer: C

NEW QUESTION # 59

Northern Trail Outfitters (NTO) has a 7-tier product hierarchy that they use to track products in their Enterprise Resource Planning (ERP) platform. Assuming this functionality is available in the Consumer Goods Cloud, what should a consultant at NTO determine which tier of data contains the information required to set up products in Consumer Goods Cloud INTO wishes to measure share-of-shelf?

- A. There is no need to ask a question choose level 7
- **B. Which tier describes stock keeping units (SKL)?**
- C. What tier has data describing the product with?
- D. Which tier has the data you trust most?

Answer: B

NEW QUESTION # 60

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a Map Layer using retail store search filters by status and color code the markers by status
- **B. By creating a map layer using visits as the base object and color code the markers by status**
- C. By creating a map layer using retail store as the base object and represent the markers by shape
- D. By creating a map layer using accounts as a base object and color code the markers by status

Answer: B

NEW QUESTION # 61

Which of the following is accurate regarding the Einstein Vision model?

- A. The model is created automatically by Einstein based on uploading the perfect image
- B. The model is created via crowdsourcing of images available via public copyright licenses
- C. The model is created in store as reps perform their daily tasks during phase 1 rollout
- **D. The model needs to be created as part of the development process using a base set of images**

Answer: D

Explanation:

The Einstein Vision model is a representation of how objects are detected and counted in an image. The model needs to be created as part of the development process using a base set of images. The base set of images should contain images of the products that need to be detected on the shelf, as well as labels and annotations for each product. The model is then trained and tested using these images and can be improved by adding more images or adjusting the parameters. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 62

At which three levels can Store Action Plan Templates for recommended tasks for a visit be defined?

- **A. Retail Store**
- **B. Account**
- **C. Location**
- D. In-Store Location

- E. Retail Store Group

Answer: A,B,C

NEW QUESTION # 63

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