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Scrum Professional Scrum Product Owner II Sample Questions (Q16-Q21):

NEW QUESTION # 16

What might indicate to a Product Owner that they need to work more with the Scrum Team?
(choose the best answer)

- A. People frequently leave the Scrum Team
- B. The acceptance criteria for the Product Backlog items do not appear to be complete.
- C. They are not working full time with the Scrum Team
- **D. The Increment presented at the Sprint Review does not reflect their expectations.**

Answer: D

Explanation:

* Option D is the best answer because it indicates that the Product Owner and the Scrum Team are not aligned on the vision, goals, and value of the product. The Product Owner is responsible for maximizing the value of the product and the work of the Scrum

Team1. To do so, the Product Owner needs to work closely with the Scrum Team, communicate the product vision, provide clear and valuable Product Backlog items, collaborate on the Sprint Goal, and inspect and adapt the product based on feedback23. If the Increment presented at the Sprint Review does not reflect the Product Owner's expectations, it means that there is a gap between what the Product Owner wants and what the Scrum Team delivers. This gap can lead to waste, rework, dissatisfaction, and missed opportunities. The Product Owner should work more with the Scrum Team to ensure that they have a shared understanding of the product and its value proposition, and that they deliver Increments that meet the Definition of Done and the acceptance criteria45.

* Option A is not the best answer because it does not necessarily imply that the Product Owner needs to work more with the Scrum Team. People may leave the Scrum Team for various reasons, such as personal, professional, or organizational factors. While the Product Owner should care about the well-being and motivation of the Scrum Team members, and try to foster a positive and collaborative environment, the Product Owner is not accountable for the people management or the team composition1. The Scrum Master is more likely to address the issues that cause people to leave the Scrum Team, such as impediments, conflicts, or dysfunctions.

* Option B is not the best answer because it does not necessarily imply that the Product Owner needs to work more with the Scrum Team. The Product Owner is expected to spend enough time with the Scrum Team to provide them with the necessary guidance and feedback2. However, the Product Owner also has other responsibilities, such as engaging with stakeholders, customers, and users, managing the Product Backlog, validating the product value, and aligning the product strategy with the business goals12. The Product Owner does not need to work full time with the Scrum Team, as long as they are available and accessible when needed, and they empower the Scrum Team to make decisions and self-organize .

* Option C is not the best answer because it does not necessarily imply that the Product Owner needs to work more with the Scrum Team. The acceptance criteria for the Product Backlog items are the conditions that must be met for the items to be considered done and valuable. The Product Owner is accountable for defining and communicating the acceptance criteria to the Scrum Team1. However, the Product Owner can also collaborate with the Scrum Team and the stakeholders to refine and clarify the acceptance criteria, and to ensure that they are aligned with the Definition of Done and the Sprint Goal .

The acceptance criteria for the Product Backlog items may not appear to be complete at the beginning of the Sprint, but they can be refined and updated throughout the Sprint, as long as they do not change the scope or the value of the items. The Product Owner should work with the Scrum Team to ensure that the acceptance criteria are clear, testable, and valuable, but they do not need to work more with the Scrum Team just because the acceptance criteria are not complete at a certain point in time.

1: Product Owner Accountabilities

2: Product Backlog Management

3: Product Value

4: Product Vision

5: Sprint Review

Scrum Master Accountabilities

Stakeholders and Customers

Business Strategy

Definition of Done

Product Backlog Refinement

Sprint Planning

Sprint Backlog

NEW QUESTION # 17

Your executive leadership team believes that your product can achieve higher market share.

. The Sales Leader is pressuring you to reduce the price of the product to attract more customers.

. The Director of Finance is concerned that reducing the price will merely reduce the product's profitability.

What sources of information should you consider when deciding whether to drop the price as the Sales Leader is suggesting?
(choose the best four answers)

- A. Market share.
- B. Unmet customer needs.
- C. Channel sales strategy.
- D. Company earnings targets.
- E. Customer satisfaction.
- F. Competitor pricing.

Answer: A,B,E,F

Explanation:

The Product Owner is accountable for maximizing the value of the product resulting from the work of the Scrum Team. They are also accountable for effective Product Backlog management, which includes ordering the Product Backlog items to best achieve goals and missions1. The Product Owner should consider various sources of information to make informed decisions about the

product, such as customer feedback, market trends, stakeholder input, and data analysis².

When deciding whether to drop the price of the product, the Product Owner should consider the following sources of information:

Customer satisfaction: The Product Owner should measure and monitor how satisfied the customers are with the product, and how likely they are to recommend it to others. Customer satisfaction is a key indicator of product value and quality, and it can also influence customer retention and loyalty. The Product Owner should use various methods to collect customer feedback, such as surveys, interviews, reviews, ratings, and net promoter score²³.

Market share: The Product Owner should track and compare the product's market share with its competitors and potential customers. Market share is the percentage of the total market that is captured by the product, and it reflects the product's popularity and demand. The Product Owner should use market research, sales data, and industry reports to analyze the market share and identify opportunities and threats²⁴.

Unmet customer needs: The Product Owner should identify and prioritize the customer needs that are not yet met by the product or its competitors. Unmet customer needs are the gaps or problems that the customers face, and that the product can solve or address. The Product Owner should use techniques such as user stories, personas, value proposition canvas, and jobs to be done to discover and validate the unmet customer needs²⁵.

Competitor pricing: The Product Owner should benchmark and compare the product's pricing with its competitors and alternatives. Competitor pricing is the amount of money that the customers have to pay to acquire or use a similar or substitute product. The Product Owner should use competitive analysis, price elasticity, and value-based pricing to determine the optimal pricing strategy for the product².

The other option, company earnings targets, is not a relevant source of information for the Product Owner, as it does not reflect the value or the demand of the product. The Product Owner should focus on delivering value to the customers and the stakeholders, rather than meeting arbitrary financial goals. The company earnings targets may also change over time, and they may not align with the product vision or the market reality².

References: 1: Scrum Guide 2: Managing Products with Agility 3: Customer Feedback 4: Market Share 5: Unmet Customer Needs : [Competitor Pricing] : [Company Earnings Targets]

NEW QUESTION # 18

Every Scrum Team must have a Product Owner and Scrum Master.

(Choose the best answer)

- **A. Yes, and each Scrum Team 's performance may be affected by how much they participate during the Sprint as a Scrum Master or Product Owner.**
- B. No.
- C. Yes, and they must be 100% dedicated to each team.

Answer: A

Explanation:

According to the Scrum Guide (2020), every Scrum Team must have a Product Owner and a Scrum Master.

These roles are essential for the team's success in delivering value.

However, Scrum does not strictly mandate that a Scrum Master or Product Owner must be 100% dedicated to a single team. Their effectiveness and participation can vary based on the context, but their involvement significantly influences the team's performance.

Analysis of Each Option:

* Option A (Correct Answer):

* The Scrum Team 's performance can be affected by how actively the Product Owner and Scrum Master engage with the team.

* The Product Owner is responsible for maximizing the product's value, which requires close collaboration with stakeholders and the Development Team. If they are not actively involved, it can lead to unclear priorities and delays.

* The Scrum Master ensures that Scrum is understood and enacted properly. A disengaged Scrum Master may result in impediments going unresolved and a lack of continuous improvement.

* This aligns with the Scrum Guide, which states that both roles must ensure effective communication and support the team throughout the Sprint.

* Option B (Incorrect):

* Saying " No " implies that a Scrum Team does not necessarily require a Product Owner and Scrum Master, which contradicts the Scrum Guide.

* The Scrum Guide (2020) clearly states that each Scrum Team consists of a Scrum Master, Product Owner, and Developers.

* Option C (Incorrect):

* While dedication is beneficial, the Scrum Guide does not require the Product Owner and Scrum Master to be 100% dedicated to only one team.

* In large organizations or scaling frameworks (such as Scrum@Scale or SAFe), a Scrum Master may serve multiple teams, and a Product Owner may manage multiple related products or backlogs.

* What matters is effectiveness, not exclusivity-as long as they fulfill their responsibilities, their time allocation is flexible.

Key Takeaways:

- * Every Scrum Team must have a Product Owner and Scrum Master (Scrum Guide, 2020).
- * Their level of participation affects the team's success, but they do not have to be 100% dedicated to a single team.
- * The Scrum Guide does not require exclusivity, but both roles should be involved enough to fulfill their responsibilities effectively.

References:

Scrum Guide 2020 - "The Scrum Team consists of a Scrum Master, a Product Owner, and Developers." Scrum Roles and Responsibilities - The impact of Product Owner and Scrum Master engagement on team performance.

Scaling Scrum (Scrum@Scale, SAFe) - Product Owners and Scrum Masters can work across multiple teams, depending on the organizational structure.

NEW QUESTION # 19

True or False: Running multiple experiments on the same product at the same time helps to reduce the cost and complexity of testing new ideas.

- A. False
- B. True

Answer: A

NEW QUESTION # 20

Which of the following statements is true about the Product Vision? (choose the best answer)

- A. It evolves as the Scrum Team learns more about customers and their needs.
- B. None of the above
- C. All of the above.
- D. It is the shared responsibility of the Scrum Team to develop and evolve
- E. It must be completely free from discussions about strategic technology choices.

Answer: A

NEW QUESTION # 21

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