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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q93-Q98):

NEW QUESTION # 93

For which two reasons should an Administrator activate person accounts in a B2B Commerce org?

- A. To enable business buyers.
- B. To set up Order Management for B2B Commerce use.
- C. To setup B2B2C Commerce in an existing B2B Commerce org.
- D. To enable individual buyers.

Answer: C,D

Explanation:

An administrator should activate person accounts in a B2B Commerce org for A. To set up B2B2C Commerce in an existing B2B Commerce org, allowing the organization to cater to both business and individual consumers, and D. To enable individual buyers, providing a more tailored shopping experience for solo entrepreneurs or individual purchasers.

NEW QUESTION # 94

Which two tasks need to be completed before the checkout flow is usable?

- A. Install the Checkout Process Builder in the org.
- B. Configure the Checkout flow in Flow Builder.
- C. Activate the Checkout workflow rule.
- D. Add the checkout flow to the Checkout Page in Experience Builder.

Answer: B,D

Explanation:

Before the checkout flow is usable, the following two tasks need to be completed: A. Configure the Checkout flow in Flow Builder, which involves setting up the logic and steps for the checkout process; and D. Add the checkout flow to the Checkout Page in Experience Builder, which integrates the configured flow into the actual checkout page that users interact with during the purchasing process.

NEW QUESTION # 95

Northern Trail Outfitters (NTO) is ready to move their store from Sandbox to Production. 26m 00s Which three components does an Administrator need to consider as part of the Change Sets?

- A. Platform Events
- B. Custom Objects and Fields
- C. Site.com (from Experience Builder)
- D. Process Builder Flows
- E. Store Configuration Component

Answer: B,D,E

Explanation:

When moving a store from Sandbox to Production, the three components an Administrator needs to consider as part of the Change Sets include B. Store Configuration Component, which contains the store's setup and configuration settings; C. Custom Objects and Fields, which are used to extend the functionality and store custom data; and E. Process Builder Flows, which automate business processes within the store. These components are crucial for ensuring the store's functionality and customizations are retained when moving to the production environment.

NEW QUESTION # 96

The storefront contains Products that are in multiple categories.

How can an Administrator choose which Category displays in the breadcrumb?

- A. Set the Category as the Primary Category
- B. Set the Category to "Show in Menu"
- C. Set the Category as priority 0
- D. Set the Category as priority 1

Answer: A

Explanation:

To choose which Category displays in the breadcrumb for Products that are in multiple categories, the Administrator should B. Set the Category as the Primary Category. This designation ensures that the chosen category is used for navigation and displayed in the breadcrumb trail, providing a clear path for users.

NEW QUESTION # 97

A company wants their homepage to have a different look and feel for a user that has logged into the site versus a guest user. What should an Administrator create to allow the targeted specific user segments for the home page?

- A. An Audience
- B. A custom component
- C. A Brand Set
- **D. Page variations**

Answer: D

Explanation:

To target specific user segments for the homepage, an Administrator should create Page Variations (D). Page variations allow for the customization of content and layout based on audience segments, such as logged-in users versus guest users, providing a personalized experience based on the user's status or other criteria.

NEW QUESTION # 98

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