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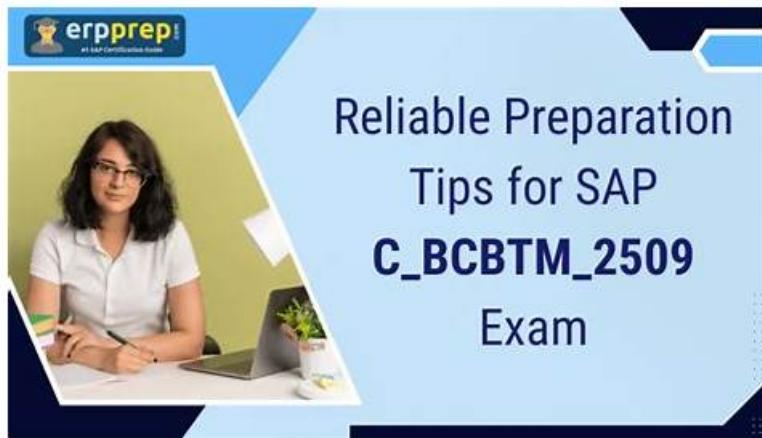
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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 2	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 3	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 4	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18
Which use cases are central to SAP LeanIX solutions?
(Note: There are 2 correct answers to this question.)

- A. Technology Risk and Compliance
- B. Spend Management
- C. Application Portfolio Management
- D. Blockchain Analytics

Answer: A,C

Explanation:
SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.
"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:
Application Portfolio Management (Answer B):
SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.
"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):
This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.
"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:
A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.
D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.
Verified Correct Answers:
B: Application Portfolio Management
C: Technology Risk and Compliance

NEW QUESTION # 19
What are the core solutions provided by SAP LeanIX?
(Note: There are 2 correct answers to this question.)

- A. Technology Risk and Compliance
- B. SAP Commerce Cloud
- C. Enterprise Architecture Management
- D. SAP Signavio Journey Modeler

Answer: A,C

Explanation:
SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning.

"SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference: Enterprise Architecture Management (Answer B):

This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.

"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):

This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.

"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:

A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.

C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.

Therefore, the correct and verified answers from SAP BTM documentation are:

B: Enterprise Architecture Management

D: Technology Risk and Compliance

NEW QUESTION # 20
What is one of WalkMe's differentiators when compared to other Digital Adoption Platforms (DAP)?

- A. Limited scalability for smaller businesses
- B. Exclusive focus on customer experience workflows
- C. Offering a combination of guidance tools and actionable analytics
- D. Ability to operate without integrating into other software

Answer: C

Explanation:

WalkMe's Digital Adoption Platform (DAP) stands out in the market for its unique combination of real-time user guidance, workflow automation, and actionable analytics. This blend allows organizations to measure and improve digital adoption and employee productivity.

"WalkMe differentiates itself by combining in-app guidance, automation, and actionable analytics that empower organizations to monitor and improve digital adoption at scale." Reference:

Through its AI-driven DeepUI technology, WalkMe provides contextual insights and user behavior analytics to continuously optimize business processes and adoption success.

"The WalkMe platform unifies guidance, engagement, and analytics capabilities - enabling enterprises to measure user experience and optimize adoption journeys." Incorrect Options:

A: WalkMe does integrate with enterprise applications; it overlays them for contextual guidance.

B: Its focus is not exclusive to customer experience workflows; it supports all enterprise systems, including SAP S/4HANA, SuccessFactors, and Ariba.

C: WalkMe is highly scalable and used by global enterprises; it's not limited to small businesses.

Therefore, the correct answer based on SAP BTM and WalkMe documentation is:

D: Offering a combination of guidance tools and actionable analytics.

NEW QUESTION # 21
What makes SAP Signavio and SAP LeanIX a powerful combination?
(Note: There are 2 correct answers to this question.)

- A. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- B. Both solutions focus on transforming businesses from a current state to a future state.
- C. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- D. We can reduce the time for financial reporting by 70% on average.

Answer: A,B

Explanation:

The integration of SAP Signavio and SAP LeanIX provides a complete business and IT transformation view, connecting processes

and enterprise architecture to enable end-to-end transparency and alignment.

"The combination of SAP Signavio and SAP LeanIX helps organizations understand how their business processes and IT landscapes interact, ensuring seamless transformation from the current to the target state." Reference:

Transforming from Current to Future State (Answer A):

SAP Signavio focuses on business process transformation, while SAP LeanIX manages IT architecture and application landscapes. Together, they help organizations move from as-is to to-be states with data-driven clarity.

"Both solutions support transformation by mapping the current state of processes and technology and defining the future state to align with business goals." Understanding Processes, People, Systems, and Applications (Answer B):

The combined solution helps organizations identify interdependencies between business processes, IT systems, and people, a critical factor for successful digital transformation.

"SAP Signavio and LeanIX provide 360-degree visibility into the transformation landscape - processes, systems, and people - to drive coordinated change." Incorrect Options:

C: Workforce reduction is not an SAP transformation objective.

D: Financial reporting speed is not the focus of these tools.

Verified Correct Answers: A and B.

NEW QUESTION # 22

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Enhancing customer service and managing digital supply chain.
- B. Improving financial management and material management.
- C. Enabling business transformation and continuous excellence.
- D. Expanding product offerings and portfolio management.

Answer: C

Explanation:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference:

SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.

C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.

D: Financial and material management belong to SAP S/4HANA core ERP modules.

Verified Correct answer: A: Enabling business transformation and continuous excellence.

NEW QUESTION # 23

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