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Salesforce Plat-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	• Salesforce Fundamentals: This section of the exam measures the skills of Salesforce Administrators and Junior Salesforce Consultants and covers the essential concepts needed to understand how Salesforce works at a foundational level. It focuses on recognizing when to use declarative tools versus programmatic customization, determining when AppExchange apps extend org capabilities, and understanding key methods for managing object, record, and field access. It also evaluates your ability to choose the right sharing model based on business needs and to apply reporting tools effectively, including report types and dashboards. Additionally, the domain reviews how to optimize the mobile experience through actions and layouts, and how Chatter can be used to support collaboration.
Topic 2	• User Interface: This section of the exam measures the skills of Salesforce UI Designers and Lightning App Builders and covers the ways in which Salesforce interfaces can be customized to improve usability. It includes understanding available options for UI customization and demonstrating when to apply custom buttons, links, and actions. The domain also distinguishes between declarative and programmatic methods for incorporating Lightning components in applications, ensuring that the right approach is selected for different user interface needs.

Topic 3	• Business Logic and Process Automation: This section of the exam measures the skills of Process Automation Specialists and Salesforce Administrators and covers the key tools Salesforce provides to automate and enforce business logic. It focuses on using formula fields, roll-up summary fields, and validation rules to meet defined requirements. Candidates must also understand approval processes and know how to select the right automation tool to prevent conflicts or errors. The domain emphasizes evaluating business requirements and recommending automation solutions that maintain system stability and accuracy.
Topic 4	• App Deployment: This section of the exam measures the skills of Release Managers and Salesforce Administrators and covers the application lifecycle from planning through deployment. It requires determining the appropriate strategy when working with different sandboxes and managing milestones during development. Candidates must know when to use change sets and how to troubleshoot deployment issues. The section also includes understanding the implications of using unmanaged versus managed packages and selecting the correct deployment plan for various business scenarios.
Topic 5	• Data Modeling and Management: This section of the exam measures the skills of Data Analysts and Salesforce Administrators and covers the core principles of designing and maintaining Salesforce data structures. It requires selecting the correct data model in various scenarios and understanding relationship types and how they influence reporting, record access, and the user interface. It also tests knowledge of field data types and the operational impact of changing them. The section includes evaluating the use of Schema Builder and understanding the considerations involved in importing and exporting data across internal and external sources.

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Salesforce Certified Platform App Builder Sample Questions (Q110-Q115):

NEW QUESTION # 110
An app builder has a custom component they want to make available on the utility bar, but the component is unavailable.
How should the component be tagged?

- A. For use in Lightning App Builder.
- B. For use on the utility bar.
- C. For use on record pages.
- D. For use in App Manager.

Answer: B

Explanation:
To make a custom component available for the utility bar in Salesforce, the component needs to be explicitly tagged for use in the utility bar. Salesforce components require specific configurations to be available in different parts of the application, such as the utility bar, record pages, or app pages.
Option C: For use on the utility bar: When a custom Lightning component is developed, it must include a specific target tag in its .js-meta.xml configuration file that marks it as usable in the utility bar. This is done by setting the target to "lightning__UtilityBar".
Without this tag, the component will not appear as an option to add to the utility bar in the App Manager.
Example of how the component is tagged in the meta.xml file:
xml
Copy code

<targets>
<target>lightning__UtilityBar</target>
</targets>
Utility Bar Components Documentation
Option A: For use on record pages: This tag makes the component available only on record pages, but not the utility bar. The component would have a target for lightning__RecordPage in this case.
Option B: For use in Lightning App Builder: This option would allow the component to be used in the Lightning App Builder, but it wouldn't make the component available for the utility bar. App Builder placement is typically for page layouts.
Option D: For use in App Manager: This is incorrect, as App Manager is used for managing apps and not for tagging components for availability.
In summary, to make the component available for the utility bar, it needs to be specifically tagged for that purpose using the lightning__UtilityBar target in the component's metadata file.

NEW QUESTION # 111
Containers have the Account object's Organization-Wide Default set to Private. The marketing team owns Accounts; however, they also need to be able to see the sales team's Accounts. Both the sales and marketing teams are in completely different branches of the rote hierarchy.
What feature should be used to enable marketing to see sales-owned accounts.

- A. Public Group
- B. Workflow
- C. Flow
- D. Sharing Rules

Answer: D

Explanation:
Sharing rules can be used to extend access to records owned by certain users or roles to other users or roles. In this case, a sharing rule can grant read-only or read/write access to sales-owned accounts to the marketing team

NEW QUESTION # 112
At Cloud Kicks, when an opportunity close date is delayed by more than 60 days, the manager and the VP of Sales want to review the change.
Which two solutions will meet the requirement?

- A. Build an approval process that requires unanimous approval from the manager and VP of Sales.
- B. Build a validation rule that does not allow a user to save the opportunity record.
- C. Create a formula field that calculates if the close date is less than 60 days and then send an email alert.
- D. Create a flow that submits the record for an approval process.

Answer: A,D

Explanation:
The requirement specifies that when the Close Date is delayed by more than 60 days, the record must go through review by both the manager and VP of Sales - this implies an approval process or Flow-initiated approval is needed, not just a restriction.
Why B (Flow) is correct:A Record-Triggered Flow can be configured to detect when the Opportunity Close Date changes by more than 60 days and then automatically submit the record for approval.Exact Extract:"You can use a flow to automatically submit records for approval when they meet certain criteria." - Salesforce Help | Flow and Approval Processes Why C (Approval Process) is correct:The approval process enforces the review by both the manager and VP, ensuring a controlled approval sequence.Exact Extract:"An approval process automates how records are approved in Salesforce. Each approval process specifies the steps necessary for a record to be approved and who must approve it." - Salesforce Help | Approval ProcessesYou can configure multiple approvers and specify that both must approve ("Unanimous Approval").
Why not A (Validation Rule):A validation rule would only block saving but would not trigger a review or approval.
Why not D (Formula Field):Formula fields are read-only and cannot trigger workflow or approval actions directly.
Reference (Salesforce Platform App Builder documentation / Study Guide topics):
Salesforce Help | Flow Builder and Approval Processes
Salesforce Help | Approval Processes
Salesforce Platform App Builder Exam Guide | Business Logic and Process Automation

NEW QUESTION # 113
Universal Containers has a new custom object for Invoices that includes an Invoice Number field, Before the Invoice object can be used, invoices will be migrated from an external system maintaining their current Invoice Number. After the migration, salesforce will be the system of record and each new Invoice created in Salesforce must have a unique Invoice Number.
How should the app builder configure the Invoice Number field?

- A. Create an AutoNumber field and migrate the Invoices
- B. Create a Text field, then change it to AutoNumber after the migration.
- C. Create a Text filed for the original Invoice Number and an AutoNumber field for the Salesforce Invoice Number.
- D. Create a Text field and mark it as a unique external ID field.

Answer: D

Explanation:
The Invoice Number field should be a Text field and marked as a unique external ID field. This will allow the migration of invoices from an external system while maintaining their original Invoice Number. It will also ensure that each new Invoice created in Salesforce has a unique Invoice Number.

NEW QUESTION # 114
The Universal Containers data manager has been complaining about the
lack of data integrity on Contact records.
Sales reps have not been filling out the Region field. The data manager wants the Region field filled out only for Contacts that are associated to Accounts that have been marked as 'High Priority' on the Customer Status field.
What can the app builder do to fulfill this requirement?

- A. Make the Customer Status field required or Account.
- B. Create a validation rule on Contact.
- C. Create 4 validation rule on Account.
- D. Make the Region field required on Contact.

Answer: B

Explanation:
To ensure data integrity where the Region field on the Contact object needs to be filled out conditionally based on the parent Account's status, a validation rule on the Contact is the most effective method:
B . Create a validation rule on Contact. This rule can enforce that the Region field must be filled out for Contacts related to Accounts marked as 'High Priority'.
Steps to create this validation rule:
Navigate to Setup → Object Manager → Contact → Validation Rules.
Create a new validation rule.
In the formula, use:
AND(
ISPICKVAL(Account.Customer_Status__c, 'High Priority'),
ISBLANK(Region__c)
))
Provide an error message to display when the rule is violated.
Save and activate the rule.
This validation rule checks that if a Contact is associated with an Account marked 'High Priority', the Region field cannot be blank.
For further detail, Salesforce's Validation Rule Considerations provides additional guidance.

NEW QUESTION # 115
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