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IASPStrategy Planning Professional Exam Sample Questions (Q106-Q111):

NEW QUESTION # 106

Which of the following BEST represent the macro level factors to include in an environmental scan?

- A. Geopolitical, sociocultural, economic, technology, environmental, and industry trends
- B. Industry life cycle, demographics, changing profile of current customers, international trends, and events pertaining to the industry
- C. Patterns of competition, technology, usage/consumption/service buying patterns, and barriers to exit
- D. Regulatory, customer, competitive, labor, and supplier trends

Answer: A

Explanation:

Macro-level environmental scanning focuses on broad external forces, including geopolitical, sociocultural, economic, technological, environmental, and industry trends (PESTEL analysis). These factors shape the context within which organizations operate, influencing opportunities and risks. The IASP SPP curriculum stresses that understanding these macro factors enables proactive strategy formulation and risk mitigation.

Other options describe micro or industry-specific factors, which are important but secondary to the overarching macro environment. #IASP SPP Study Guide - Environmental Scanning##Aguilar, Scanning the Business Environment#

NEW QUESTION # 107

During which of the following quality process steps are the roles and responsibilities of project team members finalized and the team established?

- A. Quality Control
- B. Quality (Continuous) Improvement
- **C. Quality Planning**
- D. Quality Assurance

Answer: C

Explanation:

Quality planning is the phase where teams define quality standards, finalize roles and responsibilities, and assemble the project team. This step establishes accountability frameworks and prepares the team to meet quality objectives. The IASP SPP curriculum emphasizes quality planning as foundational for ensuring that subsequent control and improvement activities are effective and aligned with strategy. Quality control, assurance, and continuous improvement follow, focusing on monitoring, compliance, and enhancements.

#IASP SPP Study Guide - Quality Management###Deming, Total Quality Management#

NEW QUESTION # 108

How often should key stakeholders have access to project status information?

- A. When the outcomes are achieved
- **B. At key milestone markers**
- C. Anytime they want
- D. When decisions are required

Answer: B

Explanation:

Providing key stakeholders with project status updates at key milestone markers balances transparency and efficiency. Regular, milestone-based reporting keeps stakeholders informed at critical junctures when decisions or resource commitments may be necessary, without overwhelming them with constant information.

The IASP SPP curriculum emphasizes structured communication plans as part of effective strategy implementation, ensuring stakeholders remain engaged and informed in a timely, manageable way. While access on demand (option C) may seem ideal, practical constraints and information overload make milestone reporting the most effective approach.

#IASP SPP Study Guide - Communication in Implementation#

NEW QUESTION # 109

To ensure that departmental plans contribute optimally to corporate-wide strategy, a sound practice is to

- A. Create high integrity departmental plans, then integrate them around shared strategic priorities
- B. Create departmental and organization strategic plans at the same time
- C. Structure the organization-wide plan to define departmental priorities
- **D. Build departmental plans around organization strategy objectives and initiatives**

Answer: D

Explanation:

Building departmental plans around organizational strategic objectives and initiatives ensures alignment and coherence. The IASP SPP curriculum highlights that departmental plans must directly support corporate strategy for optimized resource allocation and goal achievement. Creating plans in isolation or deferring integration can cause misalignment and inefficiency.

#IASP SPP Study Guide - Strategy Alignment###Kaplan

& Norton, Balanced Scorecard#

NEW QUESTION # 110

Which of the following is an appropriate technique to ensure staff members have a greater chance of achieving their goals?

- A. Hire a consultant to assist in restructuring to achieve a flatter organization
- B. Build a top management team with strong functional skills that strives to create mutually beneficial outcomes
- C. Break the challenge into manageable parts and address the hurdles to strategy execution
- D. Assemble a coalition with a clear and simple message to encourage the masses

Answer: C

Explanation:

Breaking challenges into manageable parts and systematically addressing execution hurdles helps staff maintain focus, build confidence, and make steady progress. The IASP SPP framework highlights this incremental approach as effective in overcoming complexity and uncertainty in strategy execution. It enables prioritization, resource allocation, and adaptive problem-solving. While leadership and coalitions are important, tangible stepwise progress directly improves goal achievement likelihood. #IASP SPP Study Guide

- Strategy Execution ## Kotter, Leading Change #

NEW QUESTION # 111

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