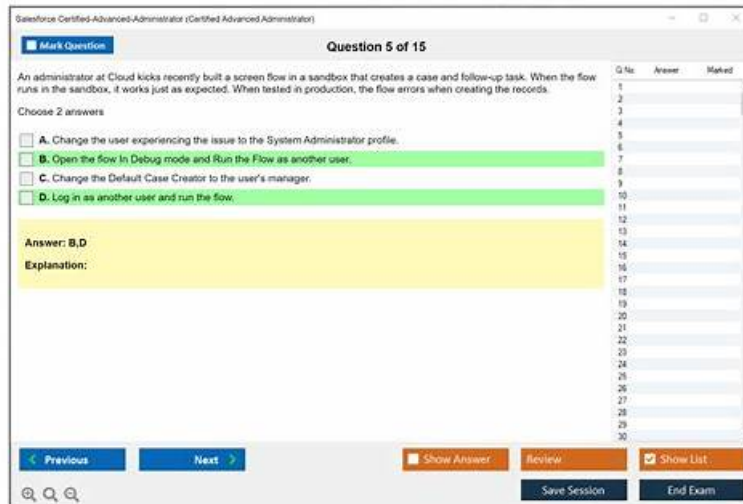


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Salesforce Certified Advanced Administrator Sample Questions (Q199-Q204):

NEW QUESTION # 199

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.

What should the administrator configure?

- A. Set organization-wide sharing for Account as Public Read Only.
- B. Enable Account Teams and grant Read record-level access to account team members for the Account object
- C. Update the profile Account object to Modify All.
- **D. Create a Sharing Rule on the Account object for all members of the account services role to have Read /Write access.**

Answer: D

Explanation:

Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References:

https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5

NEW QUESTION # 200

Cloud Kicks has Service and Sales Manager roles that need to be able to see all Accounts. Currently, they each have their own custom profile. The organization-wide defaults are set to Private and a sharing rule share access to Accounts to the sales and service teams based on criteria.

What should the administrator do to allow the service and sales Manager to see all Accounts?

- A. Configure a custom profile for each manager that gives them view All on Accounts.
- B. Move the Service and Sales Managers higher in the role hierarchy.
- **C. Create a permission set with view All to Accounts and assign it to the Service and Sales Managers.**
- D. Set the organization-wide default for Accounts to Public Read Only.

Answer: C

NEW QUESTION # 201

When support calls come into SFB Industries they frequently do not have Accounts already in Salesforce. Once the customer's details are collected by the support rep an Account, Contact & Case should be created at the same time. Which feature can be used to automate this?

- A. Apex Trigger on the Cases Object
- B. Workflow
- C. Visualforce page
- **D. Visual Workflow**

Answer: D

NEW QUESTION # 202

A change set has already been uploaded but changes need to be made to its contents. What is a best practice for adding these changes?

- A. Manually make changes in change set destination org.
- B. Delete existing change set, add changes to new change set, upload change set
- **C. clone the change set, add needed change set and upload again.**
- D. Edit existing change set, add needed changes, upload again.

Answer: C

NEW QUESTION # 203

Cloud Kicks (CK) completed a project in a sandbox environment and wants to migrate the changes to production. CK split the deployment into two distinct change sets. Change set 1 has new custom objects and fields. Change set 2 has updated profiles and automation.

What should the administrator consider before deploying the change sets?

- A. Both change sets must be deployed simultaneously.
- B. Automations need to be deployed in the same change set in order to be activated.
- C. Change set 2 needs to be deployed first.
- **D. The Field-Level Security will not be deployed with the profiles in change set 2.**

Answer: D

Explanation:

When deploying profiles using change sets, the field-level security settings are not included unless the fields themselves are also part of the change set. Therefore, the administrator should consider adding the new custom fields to change set 2 along with the profiles, or manually adjust the field-level security after deployment.

References: https://help.salesforce.com/articleView?id=changesets_about_components.htm&type=5

NEW QUESTION # 204

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