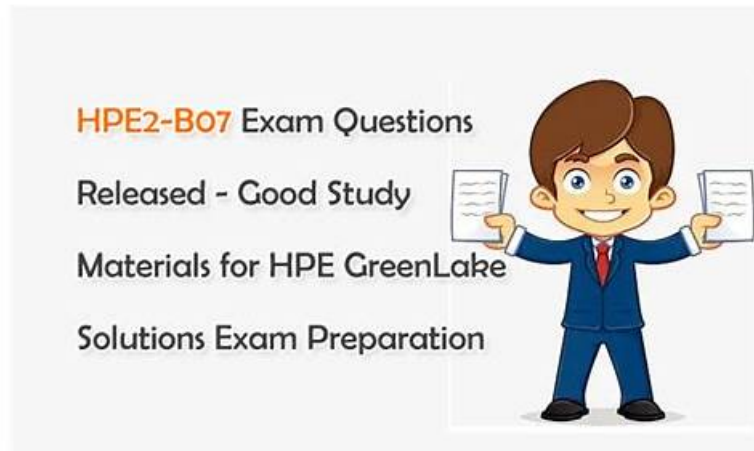


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## HPE GreenLake Solutions Sample Questions (Q50-Q55):

### NEW QUESTION # 50

What does the FAST process focus on during the GreenLake proposal stage?

Response:

- A. Limiting GreenLake solutions to on-premises infrastructure
- B. Aligning HPE services with the customer's desired outcomes
- C. Avoiding scalability discussions during the proposal
- D. Automating deployment of pre-configured workloads

Answer: B

### NEW QUESTION # 51

Which resource is commonly used to assist in designing GreenLake solutions?

Response:

- A. VMware NSX Manager
- B. HPE Nimble Dashboard
- **C. HPE Reference Architectures**
- D. HPE InfoSight

**Answer: C**

#### NEW QUESTION # 52

A financial institution seeks operational cost savings and scalability. What should the business case emphasize?

Response:

- A. Upfront capital expenses
- B. Static configurations for infrastructure
- **C. Consumption-based pricing and flexibility**
- D. Manual workload scaling

**Answer: C**

#### NEW QUESTION # 53

What are critical steps in validating a GreenLake opportunity?

(Select two.)

Response:

- **A. Matching solutions using the HPE mapbook**
- **B. Understanding the customer's use case**
- C. Limiting scalability for proposed workloads
- D. Excluding pay-per-use options

**Answer: A,B**

#### NEW QUESTION # 54

What is a key feature of the HPE GreenLake Edge-to-Cloud Platform?

Response:

- A. Mandatory integration with HPE storage only
- B. Dedicated on-premises data centers only
- **C. A consumption-based IT model with scalability**
- D. Fixed-resource allocation with no dynamic scaling

**Answer: C**

#### NEW QUESTION # 55

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