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IIBA-CPOA (Certificate in Product Ownership Analysis) Exam Sample Questions 2023 latest solution

1. At the end of the structured iteration planning session, the team affirms a shared commitment to the iteration goal that is:

- A. clearly understood, compelling, measurable.
- B. common, projectable, commendable.
- C. clear enough, trackable, acceptable.
- D. traceable, well understood, agreeable. - 1. - A

2. Which technique would a product ownership analysis (POA) practitioner use to understand which product characteristics or qualities will prove to be a significant differentiator in the marketplace?

- A. Balanced scorecard
- B. Value stream mapping
- C. Kano analysis
- D. Metrics and key performance indicators - 2. - C

3. How should stakeholder analysis be assessed as the work progresses?

- A. Ad hoc
- B. Retrospectively

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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 2	<ul style="list-style-type: none">• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 3	<ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 4	<ul style="list-style-type: none">• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.
Topic 5	<ul style="list-style-type: none">• Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.

IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q48-Q53):

NEW QUESTION # 48

Iteration reviews and user acceptance testing to validate product features will be negatively impacted if:

- A. retrospective meeting plans and reviews are not communicated with stakeholders.
- B. details about resource planning are not communicated with customers.
- **C. product changes while building product features are not communicated with customers.**
- D. iteration plan is not published.

Answer: C

Explanation:

If changes made during feature development are not communicated with customers, iteration reviews and user acceptance testing suffer because stakeholders may be unaware of modifications, leading to misaligned expectations and incomplete validation.

NEW QUESTION # 49

A critical role of a product ownership analysis (POA) practitioner is to ensure that the product:

- A. produces as much value as possible during the first release.
- B. is built as fast as possible.
- C. is free of any bugs.
- **D. delivers the right value through each iteration.**

Answer: D

Explanation:

The POA practitioner's critical role is to ensure the product delivers the right value through each iteration, aligning development efforts with evolving customer needs and business goals.

NEW QUESTION # 50

A product ownership analysis (POA) practitioner can use which of the following metrics to determine the customer acceptance of a product?

- A. Net promoter score (NPS)
- B. Monthly or annually recurring revenue per user (MRR/ARR)
- C. Return on investment (ROI)
- D. Internal rate of return (IRR)

Answer: A

Explanation:

Net Promoter Score (NPS) measures customer loyalty and satisfaction by gauging how likely customers are to recommend the product, making it a key metric for determining customer acceptance.

NEW QUESTION # 51

Having validated that the team is solving the 'right' problem, enables the product ownership analysis (POA) practitioner to help plan:

- A. releases, guide the testing and maximize desirability.
- B. retrospectives, guide the releases and maximize benefit.
- C. **minimal viable product (MVP), guide development and maximize value.**
- D. the training, guide the customer and maximize development.

Answer: C

Explanation:

Once the POA practitioner confirms the team is solving the right problem, they can plan the MVP, guide development, and focus on maximizing value to ensure the solution effectively addresses the validated need.

NEW QUESTION # 52

A high performance team can be created by:

- A. coaching the team to be self-organizing
- B. giving the team a shared goal.
- C. **providing the team with psychological safety.**
- D. engaging and empowering the team

Answer: C

Explanation:

Providing psychological safety enables team members to take risks, share ideas, and collaborate openly without fear of blame, which is essential for creating and sustaining a high-performance team.

NEW QUESTION # 53

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