

2026 Updated Reliable CPCM Test Labs | 100% Free Exam Certified Professional Contracts Manager Cram Questions



Perhaps now you are one of the candidates of the NCMA CPCM exam, perhaps now you are worried about not passing the exam smoothly. Now we have good news for you: our CPCM study materials will solve all your worries and help you successfully pass it. With the high pass rate as 98% to 100%, you will find that we have the best Certified Professional Contracts Manager CPCM learning braindumps which contain the most accurate real exam questions.

The NCMA CPCM Exam is designed to test the candidate's understanding of various aspects of contract management, including acquisition planning, contract negotiation, contract administration, and contract closeout. CPCM exam is divided into two parts, each containing 110 multiple-choice questions. The first part covers general contract management topics, while the second part is more specific and covers topics such as procurement regulations and contract pricing.

NCMA CPCM (Certified Professional Contracts Manager) certification exam is a highly regarded certification program in the field of contracting. Certified Professional Contracts Manager certification exam is designed to validate a candidate's knowledge and skills in the field of contract management. Certified Professional Contracts Manager certification exam is administered by the National Contract Management Association (NCMA), which is a professional association for contract management professionals.

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Exam NCMA CPCM Cram Questions & Practice CPCM Exam Pdf

The policy of "small profits" adopted by our company has enabled us to win the trust of all of our CPCM customers, because we aim to achieve win-win situation between all of our customers and our company. And that is why even though our company has become the industry leader in this field for so many years and our CPCM Exam Materials have enjoyed such a quick sale all around the world we still keep an affordable price for all of our customers and never want to take advantage of our famous brand.

NCMA Certified Professional Contracts Manager Sample Questions (Q49-Q54):

NEW QUESTION # 49

In presale activity, what is the tool used to convert determination of customer needs input into customer-focused sales plan output?

- A. Advertising
- B. Risk assessment
- C. Competitive analysis report
- **D. Market research**

Answer: D

NEW QUESTION # 50

Which of the following is the type of termination?

- A. no-cost settlement
- B. termination by mutual agreement
- **C. All of the above**
- D. termination for cause

Answer: C

NEW QUESTION # 51

_____ include such things as inspection and acceptance, title transfer, force majeure, risk of loss, repudiation, warranties, payment terms, contract changes, and termination.

- **A. Terms and conditions to address specific contract matters**
- B. Guiding Principles
- C. Standards of Conduct
- D. General contracting concepts

Answer: A

Explanation:

The correct answer is A (Terms and conditions to address specific contract matters) because, within the NCMA Contract Management Body of Knowledge (CMBOK), terms and conditions are the specific contractual provisions that define the rights, responsibilities, and obligations of the parties involved. These provisions address detailed aspects of contract execution and risk allocation.

The items listed in the question—such as inspection and acceptance, title transfer, force majeure, risk of loss, warranties, payment terms, contract changes, and termination—are all classic examples of contractual clauses that govern how the contract is performed and enforced. These terms ensure clarity in expectations, reduce ambiguity, and provide mechanisms for handling unforeseen events or disputes.

Option B (Standards of Conduct) focuses on ethical behavior and professional responsibility, not contractual clauses. Option C (Guiding Principles) provides overarching governance and ethical frameworks but does not define specific contract provisions.

Option D (General contracting concepts) includes foundational knowledge such as legal principles and market considerations, rather than detailed contract clauses.

CMBOK emphasizes that well-defined terms and conditions are essential for risk management, compliance, and successful contract performance . They ensure that all parties understand their obligations and provide structured processes for managing changes, resolving disputes, and completing the contract lifecycle effectively.

NEW QUESTION # 52

Post-sale is the process of identifying business opportunities, determining customer needs and plans, and evaluating the competitive environment.

- **A. False**
- B. True

Answer: A

