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Salesforce Certified Platform App Builder Sample Questions (Q273-Q278):

NEW QUESTION # 273

Universal Containers wants to create a custom checkbox formula field on the Opportunity object. This formula should evaluate to true if the following conditions are met:

- * Stage is set to Negotiation/Review
- * Close Date is less than 1 week away

Which formula meets these requirements?

A)
B)
C)
D)

- A. Option C
- B. Option D
- C. Option A
- D. Option B

Answer: D

Explanation:

For a formula to evaluate to true when the stage is set to "Negotiation/Review" and the close date is less than one week away, the correct formula is:

Option B. This formula uses the ISPICKVAL function to check the text value of a picklist and compares the CloseDate to a week from today:

AND(I AND(

ISPICKVAL(StageName, "Negotiation/Review"),

CloseDate - 7 < TODAY()

)ISPICKVAL(StageName, "Negotiation/Review"), CloseDate - 7 < TODAY())

This formula checks that both conditions are met: it confirms the stage name is "Negotiation/Review" and that the CloseDate is within the next 7 days from the current date.

Option A lacks the ISPICKVAL function necessary for evaluating picklist fields. Option C uses DAY(7) which is not a valid Salesforce formula expression. Option D also uses DAY(7) incorrectly and fails to use the ISPICKVAL function.

Reference for creating formula fields in Salesforce:

Formula Field Reference: https://help.salesforce.com/articleView?id=sf.customize_functions.htm&type=5

NEW QUESTION # 274

Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.

What should the app builder use to solve this issue?

- A. Detail page layouts
- B. AppExchange
- C. Component visibility filter
- D. Field-level security

Answer: C

Explanation:

The feature that the app builder should use to solve this issue is component visibility filter. A component visibility filter is a setting that can be applied to a Lightning component on a record page to control when the component is hidden or displayed based on certain conditions. The app builder can use a component visibility filter to hide the component from users with a Marketing profile. Option A is incorrect because detail page layouts are not related to Lightning components, but rather the fields and related lists that appear on record detail pages. Option C is incorrect because field-level security is not related to Lightning components, but rather the access level of fields for different profiles or permission sets. Option D is incorrect because AppExchange is not related to Lightning components, but rather an online marketplace where users can find and install apps and components.

NEW QUESTION # 275

What is one limitation of using schema builder when creating a field?

- A. Cannot create lookup relationships.
- B. Cannot create formula fields.
- C. Cannot see existing relationships between objects.
- D. Cannot add fields to page layouts.

Answer: D

Explanation:

One of the limitations when using the Schema Builder for creating fields is:

C . Cannot add fields to page layouts. While Schema Builder allows for easy visualization and creation of fields and objects, it does not support placing these fields onto specific page layouts directly from the Schema Builder interface.

To place fields on page layouts, you need to:

Navigate to Setup → Object Manager → select your object.

Click on Page Layouts, choose the appropriate layout, and manually add the newly created fields.

This step is necessary to ensure fields are visible and properly arranged on user interfaces.

For more details, Salesforce's Schema Builder documentation outlines its capabilities and limitations.

NEW QUESTION # 276

Universal Containers (UC) has a custom Invoice object and a custom Invoice Line Item object. The Invoice Line-Item object has a lookup relationship to the Invoice. UC would like to convert the lookup relationship to a master-detail relationship but is unable to do so.

Which two reasons could be preventing this relationship conversion?

Choose 2 answers

- A. Invoice Line-Item records exist without having the Invoice lookup field populated.
- B. There is a roll-up summary field on the Invoice object.
- C. There are already two master-detail relationships on the Invoice Line Item.
- D. Custom objects are unable to be on the detail side of a master-detail relationship.

Answer: A,C

Explanation:

The two reasons that could be preventing this relationship conversion are that there are already two master-detail relationships on the Invoice Line Item and that Invoice Line Item records exist without having the Invoice lookup field populated. A custom object can have up to two master-detail relationships, so adding another one would exceed the limit. Also, a master-detail relationship requires that the detail records have a value in the master lookup field, so any records with a blank Invoice lookup field would prevent the conversion.

NEW QUESTION # 277

An app builder wants to update a field on the parent record when a child record connected via lookup is deleted.

What automation should the app builder use?

- A. Process Builder
- B. Screen flow
- C. Apex code
- D. Workflow rule

Answer: C

Explanation:

The app builder should use Apex code to update a field on the parent record when a child record connected via lookup is deleted. Apex code is a programming language that allows developers to execute complex logic on the Salesforce platform. Apex code can be triggered by certain events, such as insert, update, delete, or undelete of records. In this case, the app builder can write an Apex trigger that runs after a child record is deleted and updates a field on the parent record accordingly. Option A, B, and D are not automation tools that can perform this task.

NEW QUESTION # 278

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