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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.
Topic 2	<ul style="list-style-type: none">• Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.
Topic 3	<ul style="list-style-type: none">• SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q13-Q18):

NEW QUESTION # 13

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- **B. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.**
- **C. Difficulties in attracting and retaining talent who are concerned with sustainability issues.**
- **D. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.**
- E. The risk that productivity drops due to increased temperatures.

Answer: B,C,D

NEW QUESTION # 14

Which of the following are valid potential use cases for SAP Business AI with Sustainability?

Note: There are 3 correct answers to this question.

- A. Increased energy use due to AI modelling.
- B. Increased opportunity to greenwash the company's environmental results.
- **C. Improving operational efficiency.**
- **D. More accurate emissions factor mapping.**
- **E. Better environmental forecasting models.**

Answer: C,D,E

NEW QUESTION # 15

Which of these business processes are most relevant for the SAP sustainability solutions? Note: There are 3 correct answers to this question.

- A. Corporate Energy (Carbon to Clean) identifies operational contexts for energy transition.
- **B. Integrated Finance (Record to Report) with ESG data aligned to financial KPIs.**
- C. Hire to Retire to implement new Diversity, Equity, and Inclusion (DEI) strategies.
- **D. Procurement (Source to pay) to procure ethically with transparency.**
- **E. Sustainable Design (Idea to Market) to support ethical and circular product design.**

Answer: B,D,E

NEW QUESTION # 16

Which of the following represents the current market state for sustainability solutions according to SAP?

- **A. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**
- B. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- C. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- D. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.

Answer: A

NEW QUESTION # 17

Which industries benefit most from SAP Sustainability Footprint Management?

Note: There are 3 correct answers to this question.

- **A. Industrial manufacturing**
- B. Finance and banking
- C. Professional services
- **D. Chemicals**
- **E. Consumer products**

Answer: A,D,E

NEW QUESTION # 18

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