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## **SAP C\_BCSSS\_2502 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.</li></ul>

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## **SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q12-Q17):**

### **NEW QUESTION # 12**

Which SAP solution aligns carbon data with financial information?

- A. SAP Sustainability Data Exchange
- B. SAP Sustainability Footprint Management
- C. SAP Responsible Design and Production
- D. SAP Green Ledger

**Answer: D**

### **NEW QUESTION # 13**

What is a key benefit of SAP's business process-centric approach to sustainability?

- A. Prioritizing sustainability over financial performance.
- B. Disconnected business processes.
- C. Maintaining separate systems for sustainability and finance to avoid confusing two fundamentally different types of data.
- D. Streamlined and efficient auditing and reporting process.

**Answer: D**

### **NEW QUESTION # 14**

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- B. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- C. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.
- D. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.

**Answer: C**

### **NEW QUESTION # 15**

Which of the following is an example of how SAP can help its customers embed sustainability into corporate decision making? Note: There are 3 correct answers to this question.

- A. Using SAP Sustainability Footprint Management to calculate carbon footprints at a product level to support sustainable procurement and product design.
- B. Building custom metrics within SAP Sustainability Control Tower
- C. Implementing reverse logistics processes with SAP Responsible Design and Production.
- D. Using SAP S/4HANA for product compliance to track the financial impact of biodiversity loss.
- E. Integrating carbon emissions data into ERP processes

**Answer: A,C,E**

### **NEW QUESTION # 16**

## What is 'Double Materiality'?

- A. Companies take a 'double-bookkeeping' approach to emissions accounting to measure both debits (emissions) and credits (corporate offsets).
- B. Companies consider both the financial impacts of climate change and their impact on the environment and society.
- C. The emissions impact of materials and products are separated to separately evaluate their respective reuse potential.
- D. The sustainability impact of procured materials and components is separated from the impact of the finally produced product.

**Answer: B**

## NEW QUESTION # 17

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