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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q27-Q32):

### NEW QUESTION # 27

What is one advantage of upgrading to HPE Aruba Networking 700 Series APs?

- A. They improve accuracy for location-based services from 2m to less than 1m
- B. They can be managed by HPE Fabric Composer.
- C. They are the only APs HPE Aruba Networking offers that support the 600 GHz band.

- D. They can function as both APs and gateways for switches.

**Answer: A**

Explanation:

The correct answer is D because Aruba 700 Series APs (Wi-Fi 6E capable) offer ultra-precise location-based services with accuracy improved from approximately 2 meters to less than 1 meter. This enhancement is enabled by fine time measurement (FTM), advanced radio capabilities, and integrated Bluetooth 5. This makes them ideal for organizations requiring high-precision location tracking in environments such as healthcare, retail, and smart buildings.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba 700 Series Wi-Fi 6E APs deliver enhanced location accuracy, improving positioning precision from 2 meters to sub-1-meter levels."
- \* "With integrated Bluetooth 5 and fine time measurement (FTM), these APs enable advanced location services including asset tracking and indoor navigation."
- \* "Improved accuracy supports critical business use cases such as proximity-based services, asset visibility, and IoT device management."
- \* "The 700 Series represents a significant step forward in Aruba's ability to deliver context-aware networking and location-based intelligence." Why the other options are incorrect:

- \* AFabric Composer is a data center fabric management solution, not used for managing APs.
- \* B600 GHz band support is not a Wi-Fi standard; Aruba APs support 2.4 GHz, 5 GHz, and 6 GHz (Wi-Fi 6E), not 600 GHz.
- \* CAPs do not function as gateways for switches; Aruba's architecture separates wireless AP roles from switching infrastructure.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba 700 Series Wi-Fi 6E Access Points - Solution Overview
- \* Aruba Location Services and Indoor Positioning - Technical Guide
- \* Aruba ESP for Healthcare and Retail - Product Brief
- \* Aruba 700 Series Access Point Data Sheet

**NEW QUESTION # 28**

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- C. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- D. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.

**Answer: A**

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."
- \* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."
- \* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."
- \* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:
- \* BFabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.
- \* Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.
- \* DAruba does not market ICSA Labs certification for IoT inventory management - this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba ClearPass Device Insight - Solution Overview
- \* Aruba Central Client Insights - Product Brief
- \* Aruba ESP Zero Trust Security for IoT - White Paper
- \* Aruba Dynamic Segmentation - Technical Guide

### NEW QUESTION # 29

An IT decision-maker wants to automate troubleshooting processes and ensure the network is optimized.

Based on these requirements, which feature should you emphasize?

- A. HPE Aruba Networking Fabric Composer
- B. HPE Aruba Networking ClearPass Policy Manager
- C. HPE Aruba Networking Dynamic Segmentation
- D. **HPE Aruba Networking Network Insight**

**Answer: D**

Explanation:

The correct answer is D because Aruba Network Insight (part of Aruba Central's AIOps capabilities) is specifically designed to automate troubleshooting, detect anomalies, and provide optimization recommendations. It uses AI/ML-based analytics to reduce mean time to resolution (MTTR), optimize network performance, and proactively prevent issues before they impact users.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Aruba Network Insight leverages machine learning to automatically detect problems, recommend resolutions, and optimize performance across the network."
- \* "By automating troubleshooting, IT teams spend less time firefighting and more time on strategic initiatives."
- \* "Network Insight correlates user experience data with infrastructure performance to provide actionable recommendations."
- \* "With AI-driven AIOps, Aruba Central reduces manual troubleshooting and ensures networks remain optimized." Why the other options are incorrect:
  - \* ADynamic Segmentation provides consistent role-based security policies, not troubleshooting automation.
  - \* BFabric Composer automates data center fabric operations, not network troubleshooting for campus/edge environments.
  - \* CClearPass Policy Manager enforces access policies but does not provide optimization or troubleshooting automation.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Central AIOps and Network Insight - Solution Overview
- \* Aruba ESP AI-Powered Troubleshooting - White Paper
- \* Aruba Central AI Insights and Recommendations - Product Brief
- \* Aruba Central Network Optimization - Deployment Guide

### NEW QUESTION # 30

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- A. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- B. How IT can improve the user experience for employees using their personal mobile devices.
- C. **How much visibility and control the customer has over users and IoT devices on the network.**
- D. How much the decision maker understands about how wireless encryption works.

**Answer: C**

Explanation:

The correct answer is B because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices-including IoT-on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
- \* "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
- \* "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
- \* "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless

of location or device type." Why the other options are incorrect:

- \* A Wireless encryption knowledge is not a determining factor for Zero Trust adoption-it is too narrow and technical.
- \* C Perimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
- \* D User experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba Zero Trust Security - Solution Overview
- \* Aruba ESP (Edge Services Platform) Security White Paper
- \* Aruba ClearPass Device Insight - Technical Guide
- \* Aruba Central Client Insights - Solution Brief

## NEW QUESTION # 31

What common challenge for network admins is created by an expanding remote workforce?

- A. Home equipment often lacks support for Wi-Fi 6.
- B. The shift in traffic away from the campus makes optimization difficult.
- **C. Typical VPN solutions are complex and take a lot of time to support.**
- D. Data center networks are not designed to receive so much external traffic.

**Answer: C**

Explanation:

The correct answer is B because as remote workforces expand, traditional VPN solutions have become a major challenge for IT teams. VPNs are complex to scale, create management overhead, and introduce performance bottlenecks. HPE Aruba Networking highlights that organizations increasingly need to move from VPN-based access to Zero Trust Network Access (ZTNA) and SASE models to simplify operations and improve security.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Traditional VPNs are complex, hard to scale, and increase operational burden for IT teams supporting large remote workforces."
- \* "Remote workforce expansion has exposed the limitations of VPN architectures, including poor user experience, difficulty scaling, and excessive troubleshooting requirements."
- \* "ZTNA provides a simplified alternative to VPN by offering application-specific access with least privilege, reducing complexity and support requirements."
- \* "With Aruba's SSE and ZTNA solutions, organizations can eliminate VPN sprawl while improving both security and user experience." Why the other options are incorrect:
  - \* A While external traffic does increase, modern data centers are designed to handle distributed traffic patterns-this is not the primary challenge.
  - \* C Lack of Wi-Fi 6 support at home is a limitation but not a core IT admin challenge.
  - \* D Traffic shift away from campus is true, but the bigger issue is the complexity of managing VPN solutions for remote users.

References (HPE Aruba Networking Solutions / Study Guides):

- \* Aruba ZTNA and SSE - Solution Overview
- \* Aruba ESP Remote Workforce - Technical White Paper
- \* Aruba Zero Trust Security for Remote Access - Product Brief
- \* HPE Aruba Networking Business Continuity and Remote Access - Deployment Guide

## NEW QUESTION # 32

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