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The Consumer Goods Cloud is Salesforce's industry-specific solution for consumer goods companies. It is designed to help these companies better manage their sales processes, from planning to execution. The cloud-based platform offers a range of features, including account planning, territory management, and retail execution tools. By using the Consumer Goods Cloud, companies can gain greater visibility into their sales processes, improve collaboration between sales teams, and ultimately drive better business outcomes.

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Salesforce Consumer-Goods-Cloud-Accredited-Professional Exam Syllabus Topics:

Section	Objectives

Data Model and Configuration	- Consumer Goods Cloud data model basics - Account, retail store, and visit setup
Retail Execution	- Store visits and in-store activities - Route planning and field service processes
Trade Promotion and Retail Strategy	- Trade promotion management concepts - Retail execution planning
Consumer Goods Cloud Fundamentals	- Core concepts of Consumer Goods Cloud - Business value and use cases
Mobile and Field Enablement	- Offline capabilities and sync behavior - Mobile app usage for field reps
Analytics and Reporting	- Dashboards and performance tracking - Retail execution KPIs

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q19-Q24):

NEW QUESTION # 19

A member of the Northern Trail Outfitters company has been tasked with setting up planograms for the field team. Which of the following steps is required to ensure an assessment task of planogram check is available to the field?

- **A. The team member must upload an image of the planogram to the assessment task's related documents.**
- B. The team member must associate the In-Store Location to the Planogram for the functionality to work.
- C. The team member must populate the custom context field on the assessment task.
- D. The team member must make sure Einstein Object Detection has been enabled.

Answer: A

Explanation:

Uploading an image of the planogram is essential for enabling field teams to perform planogram checks, providing a visual reference for in-store product placement and arrangement.

NEW QUESTION # 20

Which Three actions should a System Admin perform to set up a survey assessment task in the Consumer Goods Cloud?

- A. Define Assessment Indicator Definition to capture within survey
- **B. Generate survey invitations for the retail store 'Primary Contact'.**
- C. Define an Assessment Task Definition of type 'In-Store Survey'
- **D. Create a Survey record using Salesforce survey application**
- **E. Create a Retail Store KPI record of 'Survey Type'**

Answer: B,D,E

NEW QUESTION # 21

Where are the results (actual values) of Custom Task KPIs stored?

- A. In the Visit Record
- B. In the custom object.
- C. In the Retail Visit KPI record
- **D. In the Retail Store KPI record**

Answer: D

Explanation:

The results or actual values of Custom Task KPIs are stored in the Retail Store KPI record, centralizing data related to performance indicators.

NEW QUESTION # 22

Which of the following is accurate regarding the Einstein Vision model?

- A. The model is created in store as reps perform their daily tasks during phase 1 rollout
- B. The model is created via crowdsourcing of images available via public copyright licenses
- C. The model is created automatically by Einstein based on uploading the perfect image
- **D. The model needs to be created as part of the development process using a base set of images**

Answer: D

Explanation:

The Einstein Vision model is a representation of how objects are detected and counted in an image. The model needs to be created as part of the development process using a base set of images. The base set of images should contain images of the products that need to be detected on the shelf, as well as labels and annotations for each product. The model is then trained and tested using these images and can be improved by adding more images or adjusting the parameters. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 23

When performing a search in an inventory check task which products are considered for the search?

- A. All products created by the user
- B. All products owned by the user
- C. All products in the organization
- **D. All products associated with the retail store**

Answer: D

Explanation:

When performing a search in an inventory check task, only the products that are associated with the retail store are considered for the search. This is because the inventory check task is designed to verify the availability and quantity of products in a specific store location. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28.

NEW QUESTION # 24

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Once you decide to pass the Salesforce Consumer Goods Cloud Accredited Professional exam and get the certification, you may encounter many handicaps that you don't know how to deal with, so, you may think that it is difficult to pass the exam and get the certification. In order to help you solve these problem and help you pass the exam easy, we complied such a Consumer-Goods-Cloud-Accredited-Professional exam torrent. We can promise that you will have no regret buying our Salesforce Consumer Goods Cloud Accredited Professional exam dumps. If you are hesitating to buy our Consumer-Goods-Cloud-Accredited-Professional Test Quiz, if you are anxious about whether our product is suitable for you or not, we think you can download the trail version. We believe our Salesforce Consumer Goods Cloud Accredited Professional exam dumps will help you make progress and improve yourself.

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