

# C\_TS462\_2023 Valid Exam Testking, Dumps

## C\_TS462\_2023 Discount



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### SAP C\_TS462\_2023 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.</li></ul>

Topic 5	<ul style="list-style-type: none"> <li>• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).</li> </ul>

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To pass the SAP C\_TS462\_2023 exam on the first try, candidates need SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales updated practice material. Preparing with real C\_TS462\_2023 exam questions is one of the finest strategies for cracking the exam in one go. Students who study with C\_TS462\_2023 Real Questions are more prepared for the exam, increasing their chances of succeeding. The C\_TS462\_2023 exam preparation calls for a strong preparation and precise SAP C\_TS462\_2023 practice material.

### SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q21-Q26):

#### NEW QUESTION # 21

Which of the following is a characteristic of decision table processing as used in BRF+ output management?

- A. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- B. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- C. It is possible to maintain multiple condition column cells, but only one result column cell for each table row
- **D. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.**

**Answer: D**

Explanation:

A characteristic of decision table processing in BRF+ output management is:

B. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges: This allows for flexible and complex decision-making logic based on the data entered into the decision table.

#### NEW QUESTION # 22

Which field from the material master is used in route determination in a sales order?

- A. Material freight group
- **B. Transportation group**
- C. Weight group
- D. Loading group

**Answer: B**

#### NEW QUESTION # 23

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner category
- B. Business partner role
- C. Account group
- **D. Business partner grouping**

**Answer: D**

### NEW QUESTION # 24

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign multiple distribution channels to one company code.
- **B. Assign a plant to multiple sales organizations/distribution channels.**
- C. Assign multiple loading points to a plant.
- **D. Assign multiple plants to one company code.**
- **E. Assign a shipping point to multiple plants.**

**Answer: B,D,E**

### NEW QUESTION # 25

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

- A. Issue solving is supported by a wizard based on machine learning (ML).
- **B. The process flow supports direct navigation to applications that can be used to solve problems.**
- C. Color coding is used to indicate the status of a document.
- **D. The status of a document is updated using artificial intelligence (AI) algorithms.**

**Answer: B,D**

Explanation:







Sales Process and Analytics

### NEW QUESTION # 26

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