

Quiz 2026 High Pass-Rate Service-Cloud-Consultant: Vce Salesforce Certified Service cloud consultant Format



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Salesforce Certified Service cloud consultant Sample Questions (Q189-Q194):

NEW QUESTION # 189

universal containers receives partner data in excel format.the excel data is all text ,but needs to be imported into existing Salesforce

date,number and text fields.

Which 3 best practices should a consultant recommend?

- A. Install data quality analysis dashboards from the appexchange
- B. Deduplicate the data before importing into SF
- C. Standardize all rows to match salesforce data types
- D. Import records and create a workflow rule to change the data type
- E. Import the records and use duplicate management

Answer: A,B,C

NEW QUESTION # 190

Universal Containers (UC) receives partner data in Excel format. The Excel data is all text, but needs to be imported into existing Salesforce Date, Number, and Text fields.

Which three best practices should a consultant recommend?

Choose 3 answers

- A. Import the records and use Duplicate Management.
- B. Deduplicate the data before importing into Salesforce,
- C. Install the Data Quality Analysis Dashboards from the AppExchange.
- D. Standardize all rows to match Salesforce data types.
- E. Import the records and create a workflow rule to change the data type.

Answer: A,B,D

NEW QUESTION # 191

Universal Containers wants to provide a more consistent service experience to its customers and is evaluating the Service Cloud macro feature.

Which three configurations must be made? Choose 3 answers

- A. Publisher Actions used in the macros must be on the page layout.
- B. The Run Macros Permission must be granted to users.
- C. The Macros widget or utility must be added to the console.
- D. The Run Macros Action must be on the page layout.
- E. Users must use Lightning Experience.

Answer: A,B,E

NEW QUESTION # 192

Universal Containers (UC) is updating the Service Cloud console app for its call center agents. Management is concerned that deploying the new app will disrupt current operations and impact customer satisfaction.

What should the consultant recommend to mitigate these concerns?

- A. Configure the new app in a sandbox. Use a change-set to push the configuration to production for testing and training.
- B. Deploy the configured and tested app to production, update the agent's profile to view the app and take away access to the old app.
- C. Configure the new app in developer org and use an unmanaged package to deploy to production.
- D. Deploy the configuration from a sandbox to production during the next Salesforce version update so the system only goes down once.

Answer: A

Explanation:

Configuring the new app in a sandbox and using a change-set to push the configuration to production for testing and training is a recommended way to mitigate the concerns of disrupting current operations and impacting customer satisfaction. A sandbox is a copy of the production environment that can be used for development, testing, or training purposes without affecting the live data or users. A change-set is a collection of metadata components that can be deployed from one Salesforce org to another. By using these tools, Universal Containers can ensure that the new app is working as expected and that the agents are familiar with it before making

it available in production. Verified References: Service Cloud Consultant Certification Guide & Tips, Sandbox Overview, Change Sets Overview

NEW QUESTION # 193

Universal Containers (UC) has hired a consulting firm to implement its new Service Cloud platform and requires quick iterations and a speedy project completion. UC has requested frequently project updates for check-ins and refinement.

Which methodology should the Consultant recommend given the requirements?

- A. Force.com IDE
- B. Kanban
- C. Waterfall
- D. Agile

Answer: D

NEW QUESTION # 194

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